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Tender

## **Concession Contract - The Gazette**

The National Archives

F24: Concession notice

Notice identifier: 2023/S 000-032429

Procurement identifier (OCID): ocds-h6vhtk-04113e

Published 2 November 2023, 12:39pm

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

The National Archives

RUSKIN AVENUE

RICHMOND

TW94DU

#### **Email**

[procurement@nationalarchives.gov.uk](mailto:procurement@nationalarchives.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UKI75 - Hounslow and Richmond upon Thames

#### **Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

[www.nationalarchives.gov.uk](http://www.nationalarchives.gov.uk)

**I.3) Communication**

Access to the procurement documents is restricted. Further information can be obtained at

<https://www.contractsfinder.service.gov.uk/Notice/91d2f79c-744e-4dc9-856c-2770c9e2f059>

Additional information can be obtained from the above-mentioned address

Applications or, where applicable, tenders must be submitted electronically via

<https://www.contractsfinder.service.gov.uk/Notice/91d2f79c-744e-4dc9-856c-2770c9e2f059>

**I.4) Type of the contracting authority**

National or federal Agency/Office

**I.5) Main activity**

Recreation, culture and religion

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Concession Contract - The Gazette

**II.1.2) Main CPV code**

- 79970000 - Publishing services

**II.1.3) Type of contract**

## Services

### II.1.4) Short description

The purpose of this Procurement Process is for The National Archives (TNA) to select a Concessionaire to deliver the Concession Contract for The Gazette - [www.thegazette.co.uk](http://www.thegazette.co.uk)

This will involve producing and publishing The Gazette which is a daily printed publication, a website, and a data service. The Concessionaire will operate, maintain and develop The Gazette Platform; provide print services, customer support and sales and order fulfilment; undertake business analysis, user research, service design, new business development and stakeholder engagement; and ensure that The Gazette back catalogue (the archive of previous notices and supplements) is easily accessible and searchable.

TNA intends to award the Concession Contract for a period of five years.

Please note that the published contract value is the estimated turnover of the Gazette business during the contract period. TNA requires the appointed Concessionaire to deliver the Concession Contract at NIL cost to TNA, minimal cost to the public sector, and to also deliver a substantial royalty return to TNA throughout the Concession Contract period.

Tender packs are available upon request, by completing the attached NDA document and returning to [procurement@nationalarchives.gov.uk](mailto:procurement@nationalarchives.gov.uk)

The Procurement Process for The Gazette Concession Contract will be split into two Stages.

Stage 1 of the Procurement Process is about understanding and evaluating Potential Concessionaires' capabilities for delivering The Gazette Concession Contract. At Stage 1, we will be evaluating Responses on the basis of Quality criteria only.

At the end of Stage 1, each Potential Concessionaire's Stage 1 Response will be evaluated by TNA. We envisage that a maximum of four Potential Concessionaires will be shortlisted for invitation to participate in Stage 2 of the Procurement Process.

Stage 2 of the Procurement Process is about understanding and evaluating short-listed Potential Concessionaires' Proposals for delivering The Gazette Concession Contract, at a detailed level. At this stage the Potential Concessionaires will also be asked to describe their financial model for delivering the Contract, including the level of Financial Return to TNA.

During Stage 2, shortlisted Potential Concessionaires will have an opportunity to have one-

to-one meetings with TNA to test ideas, to negotiate, and to refine their Proposals.

At the end of Stage 2, short-listed Potential Concessionaires will be invited to submit their final Proposals. TNA will evaluate those Proposals - and make a Contract Award decision - on the basis of Quality (30%), Financial Return (60%) and Social Value (10%).

#### **II.1.5) Estimated total value**

Value excluding VAT: £50,000,000

#### **II.1.6) Information about lots**

This concession is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 72000000 - IT services: consulting, software development, Internet and support

#### **II.2.3) Place of performance**

NUTS codes

- UKI - London

#### **II.2.4) Description of the procurement**

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#### **II.2.5) Award criteria**

Concession is awarded on the basis of the criteria stated in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £50,000,000

#### **II.2.7) Duration of the concession**

Duration in months

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## **Section IV. Procedure**

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for submission of applications or receipt of tenders**

Date

5 December 2023

Local time

5:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The National Archives

Kew

Richmond

TW9 4DU

Country

United Kingdom