

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/032340-2024>

Tender

## **Multi Operator cEMV Contactless Fare Capping System**

West Midlands Combined Authority

F02: Contract notice

Notice identifier: 2024/S 000-032340

Procurement identifier (OCID): ocds-h6vhtk-04a6f3

Published 9 October 2024, 9:35am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

West Midlands Combined Authority

16 Summer Lane

Birmingham

B19 3SD

#### **Email**

[procurement.team@wmca.org.uk](mailto:procurement.team@wmca.org.uk)

#### **Telephone**

+44 3453036760

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

**Internet address(es)**

Main address

[www.wmca.org.uk](http://www.wmca.org.uk)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://wmca.bravosolution.co.uk/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://wmca.bravosolution.co.uk/>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Multi Operator cEMV Contactless Fare Capping System

Reference number

03550-2021

#### **II.1.2) Main CPV code**

- 71311200 - Transport systems consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

WMCA, through TfWM are seeking to procure a contactless Multi-Operator Fare Capping ticketing system. This system will provide a secure way of reconciling customer trips when payments are made using contactless (cEMV) technology across different public transport operators and their respective independent technical systems. The project is taking place in collaboration with 'Project Coral'- a consortium of private sector transport operators. It is intended that the system will be rolled out to multiple operators, firstly in the West Midlands but with the long-term objective of the system being deployed nationwide.

#### **II.1.5) Estimated total value**

Value excluding VAT: £16,752,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 72222300 - Information technology services
- 72232000 - Development of transaction processing and custom software

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The West Midlands Combined Authority (WMCA) through Transport for West Midlands ('TfWM'), and in partnership with Project Coral (a Bus operators' group), are aiming to progress and introduce a contactless ticketing solution/ system (cEMV) for public transport users on bus and tram across England. Project Coral was formed in 2019 and is a collaborative private sector led Steering Board comprising of FirstGroup PLC, Arriva UK Bus Ltd, Stagecoach Services Ltd, The Go-Ahead Group Ltd, National Express Ltd and Rotala PLC.

Currently, with multiple modes of transport, serviced by an array of operators, public transport users often overpay for their travel; due to the variety of embedded solutions being unable to interplay with each other. TfWM and Coral therefore wish to procure a contactless multi-operator fare capping ticketing system. The system will provide a secure way of reconciling customer trips when payments are made using contactless (cEMV) technology across different public transport operators and their respective independent technical systems. The system will enable customers of (initially) tram and bus services to only need their credit or debit cards or mobile phones to make payment at the best price. This is in line with the Department for Transport's (DfT) wider national objectives to make multi-modal and multi-operator travel cheaper and easier for individuals, capping payments at a daily or weekly limit.

The maximum contract value is £16,752,000. The expected initial contract term is 5 years but comes with three separate built in extensions (+2, +2,+1). Thus, if all the extension options are triggered, the total contract length will be 10 years in total. Please note however that the contract length specified above could change and will be confirmed during ITN publication.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £16,752,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

7 July 2025

End date

7 July 2030

This contract is subject to renewal

Yes

Description of renewals

The initial contract term is 5 years but with three separate built in extensions (+2, +2, +1). Thus, if all the extension options are triggered, the total contract length will be 10 years in total.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

##### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

#### **IV.1.5) Information about negotiation**

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

8 November 2024

Local time

12:00pm

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

29 November 2024

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Tender must be valid until: 28 October 2025

---

## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

Please register your company on our e-tendering portal (Bravo Solution). Instructions on how to register are located at:

[https://www.wmca.org.uk/media/1692/wmca\\_etendering\\_supplier\\_registration\\_guide\\_2016.pdf](https://www.wmca.org.uk/media/1692/wmca_etendering_supplier_registration_guide_2016.pdf)

Further key details around expressing an interest in this exercise are listed below:

Portal Website: <https://wmca.bravosolution.co.uk>

Bravo Solution Project Reference: project\_724, pqq\_238 - Multi Operator cEMV Contactless Fare Capping System

Once registered on the portal, please access Project\_724 on our e-tendering portal and access pqq\_238. In pqq\_238 you will find the Qualification Envelope, which contains the Selection Questionnaire (SQ).

The deadline to respond to the SQ is 08th November 2024 @ 12:00pm

The intended weighting for this opportunity at ITN stage (following SQ Assessment) is:

Technical (Quality) - 70%

Commercial (Price) - 30%

This is subject to change however, and will be confirmed on publication of the ITN (Invitation to Negotiate), which is expected to be published on Monday 02nd December 2024. WMCA will provide terms and conditions to the Prospective Bidders at the Invitation to Negotiate (ITN) or Invitation to submit a final tender (ISFT) stage of the procurement

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

WMCA

Birmingham

Email

[procurement.team@wmca.org.uk](mailto:procurement.team@wmca.org.uk)

Country

United Kingdom