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#### Tender

# West Midlands Electric Vehicle Infrastructure (EVI) Concession

West Midlands Combined Authority

UK4: Tender notice - Procurement Act 2023 - <u>view information about notice types</u> Notice identifier: 2025/S 000-032117 Procurement identifier (OCID): ocds-h6vhtk-05125c (<u>view related notices</u>) Published 13 June 2025, 8:33am

# Scope

#### Reference

05772-2024

# Description

The UK Government's Office for Zero Emission Vehicles (OZEV) has introduced the Local Electric Vehicle Infrastructure (LEVI) fund which will support Local Authorities (LAs) in England in working with the chargepoint industry to improve the roll out and commercialisation of local charging infrastructure. This infrastructure will primarily be used to help residents without off-street parking to access affordable and reliable electric vehicle (EV) chargepoints. The LEVI Capital fund aims to:

- Deliver a step-change in the deployment of local, primarily low power, on-street charging infrastructure across England; and

- Accelerate the commercialisation of, and investment in, the local charging infrastructure sector

West Midlands Combined Authority (WMCA), as a Tier 1 authority, has been allocated £14.55m of funding and are in Tranche 1 of the LEVI Capital Fund application process. As a result, WMCA are now seeking to secure investment from the market to deliver and manage Electric Vehicle Infrastructure (EVI) across the region through a concession arrangement.

WMCA on behalf of Transport for West Midlands (TfWM) and the 7 Constituent Local Authorities of the West Midlands (Birmingham City Council, Coventry City Council, Dudley Metropolitan Borough Council, Sandwell Metropolitan Borough Council, Solihull Metropolitan Borough Council, Walsall Metropolitan Borough Council and City of Wolverhampton Council) are seeking Concessionaires of EVI to install and operate a range of EVI solutions that will support its residents who don't have the ability to charge off-street from their own residential electricity supply at home.

The Authority intend to enter into Concession Contracts with the successful Charge Point Operators (CPOs) to fund and deliver the required services for a 15-year duration (until 2041), with 2 x 12-month optional extension periods. The CPOs, in so doing, will accept the commercial, regulatory and technological obsolescence risks and opportunities of operating, throughout the contract duration, a network of publicly accessible electric vehicle charging spaces that meet the needs of local residents and demonstrably support the Authorities' EVI strategies.

EVI may be located on any suitable Public Premises, including but not limited to public highway, subject to locally required licenses and/or leases as appropriate. Public Premises for the purposes of this contract means land owned, leased or otherwise from whatsoever cause under the management, control or possession of the Authority or other Public Sector Organisation.

# Total value (estimated)

• £840,000,000 including VAT

Above the relevant threshold

# **Contract dates (estimated)**

- 1 February 2026 to 31 March 2041
- Possible extension to 31 March 2043

• 17 years, 2 months

Description of possible extension:

Contracts will include 2 x 12-month options to extend which may be invoked at WMCA's discretion to allow additional time for the Authorities to make a decision on future provision of EVI.

#### Main procurement category

Services

#### **CPV** classifications

- 45310000 Electrical installation work
- 50100000 Repair, maintenance and associated services of vehicles and related equipment
- 51110000 Installation services of electrical equipment

# **Contract locations**

• UKG - West Midlands (England)

# Lot 1. Standalone Above Ground Asset (SAGA)

#### Description

e.g., Bollard / Pedestal / Wall Mounted charger, which is visible whilst not in use. AC Charging between 5kW and 25kW

### Lot value (estimated)

• £600,000,000 including VAT

# Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 2. StreetLight Integrated Chargers (SLIC)

# Description

Includes charging devices mounted on or integrated within streetlighting columns, standalone above ground assets using an electricity supply from an adjacent streetlighting column or equivalent electricity supply source (e.g., telecoms box), and, by exception, standalone above ground assets with a dedicated electricity supply co-located with any or all of the above. AC Charging between 5kW and 25kW.

# Lot value (estimated)

• £80,000,000 including VAT

# Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 3. Minimum Impact Charging Equipment (MICE)

# Description

Charging equipment which does not protrude more than 2.5cm above ground level when not in use or is otherwise integrated into other street furniture (other than streetlights) or civil engineering structures such that its presence does not present an additional visual or physical obstacle to highway users, including pedestrians, when not in use. Includes both inductive charging and ordinarily concealed conductive charging. AC Charging not less than 5kW and DC Charging with a power output of not less than 25kW.

### Lot value (estimated)

• £80,000,000 including VAT

### Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 4. Higher Powered Charging (HPC)

#### Description

Charging equipment with a DC power output of not less than 25kW. Where installed offhighway, such as in a car park or dedicated charging hub, HPC may be co-delivered with AC charging technologies provided the aggregate nominal power output of the DC equipment is greater than the accompanying AC equipment in that location. (E.g., if two 150kW DC chargers are installed, up to thirteen 22kW AC chargers could be codelivered).

# Lot value (estimated)

• £80,000,000 including VAT

### Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

# **Participation**

Legal and financial capacity conditions of participation

Lot 1. Standalone Above Ground Asset (SAGA)

Lot 2. StreetLight Integrated Chargers (SLIC)

Lot 3. Minimum Impact Charging Equipment (MICE)

#### Lot 4. Higher Powered Charging (HPC)

A Financial Risk Assessment Tool (FRAT) and accompanying guidance has been provided as part of the attachments to the PSQ. Prospective Bidders are required to read these documents thoroughly and follow the instructions in order to complete the self-assessment prior to the PSQ submission deadline.

If the Prospective Bidder has failed or flagged as a risk for any of the self-assessment metrics, they should contact WMCA via the Bravo messaging function to explain the situation and agree a range of risk mitigation measures with the WMCA Finance Team during the clarification period of the PSQ. Any Prospective Bidder that has failed or flagged as a risk for any of the self-assessment metrics and has not engaged with the WMCA Finance Team during the clarification period the clarification period will be deemed to have failed the Financial Standing condition of participation.

WMCA will only engage with Prospective Bidders to discuss their Financial Risk Assessment results prior to the PSQ submission deadline.

Prospective Bidders are required to confirm whether they already have, or can commit to

obtain, prior to the commencement of the contract, the levels of insurance cover indicated below:

Employer's (Compulsory) Liability Insurance = £10,000,000

Public Liability Insurance = £10,000,000

Professional Indemnity Insurance = £5,000,000

Product Liability Insurance = £10,000,000

A response of 'No' or failure to attach suitable evidence of the commitment will Fail to meet this condition of participation.

# Technical ability conditions of participation

#### Lot 1. Standalone Above Ground Asset (SAGA)

Lot 2. StreetLight Integrated Chargers (SLIC)

#### Lot 3. Minimum Impact Charging Equipment (MICE)

#### Lot 4. Higher Powered Charging (HPC)

4 x Technical Ability questions, scored in line with the WMCA Scoring Matrix, found at Annex A of the PSQ Guidance document in the attachments to the PSQ. The score for each question will be added together to give a Total Score for each Prospective Bidder who passes the other conditions of participation. All Prospective Bidders who receive a Total Score will be ranked by score for each Lot. The top 6 ranked Prospective Bidders for each Lot will be invited to tender.

#### **Particular suitability**

Lot 1. Standalone Above Ground Asset (SAGA)

- Lot 2. StreetLight Integrated Chargers (SLIC)
- Lot 3. Minimum Impact Charging Equipment (MICE)
- Lot 4. Higher Powered Charging (HPC)

Small and medium-sized enterprises (SME)

# Submission

# **Enquiry deadline**

30 June 2025, 12:00am

#### Submission type

Requests to participate

### Deadline for requests to participate

9 July 2025, 12:00am

#### Submission address and any special instructions

All documents must be submitted through the relevant activity on Bravo Solution, WMCA's e-tendering portal.

https://wmca.bravosolution.co.uk/go/54885504019759403934

# Tenders may be submitted electronically

Yes

# Languages that may be used for submission

English

### Suppliers to be invited to tender

Lot 1. Standalone Above Ground Asset (SAGA)

Lot 2. StreetLight Integrated Chargers (SLIC)

Lot 3. Minimum Impact Charging Equipment (MICE)

#### Lot 4. Higher Powered Charging (HPC)

Maximum 6 suppliers per lot

Selection criteria:

per lot

# Award decision date (estimated)

30 January 2026

# Award criteria

Name	Туре	Weighting
Technical	Quality	65%
Commercial	Cost	20%
Social Value	Quality	15%

# Other information

# Description of risks to contract performance

Risk: LA partner deciding to withdraw from programme.

Impact: Change to geographical spread of chargepoints installed across the region, which

could affect concessionaire's commercial model.

Risk: Changes to National Grid capacity and/or costs

Impact: Reduction in number of chargepoints installed during delivery period and increased value of funding required per chargepoint

Risk: Escalation of international conflicts / Increase of trade tariffs / Emergence of Epidemic/Pandemic

Impact: Significant rise in costs or lack of availability of equipment and materials

#### Applicable trade agreements

• Government Procurement Agreement (GPA)

#### Conflicts assessment prepared/revised

Yes

# Procedure

#### **Procedure type**

Competitive flexible procedure

#### **Special regime**

Concession

# Competitive flexible procedure description

This Competitive Flexible Procedure procurement will be conducted over 2 stages.

The first stage is the request to participate which will involve completion and submission of the Procurement Specific Questionnaire (PSQ). This stage is being used to down-select interested suppliers to invite to tender. Prospective Bidders who pass all Conditions of Participation included within the PSQ will have their Technical and Professional Ability questions scored to give a Total Score for their PSQ. Prospective Bidders will be ranked by Total Score in each Lot they have requested to tender for and WMCA will invite the top 6 ranked prospective bidders in each Lot to tender.

The second stage is the Invitation to Tender (ITT) stage. The ITT will be issued to the top 6 ranked prospective bidders for each Lot. Following the tender submission deadline, the evaluation panel will evaluate all tenders and WMCA will award contracts to the highest scoring tenderer for each Lot.

# Documents

#### Associated tender documents

#### https://wmca.bravosolution.co.uk/go/54885504019759403934

Prospective Bidders will be required to create an account on Bravo Solution, WMCA's etendering portal, in order to access the documents.

They will then be required to complete the PSQ and attach the supporting documents requested.

#### Documents to be provided after the tender notice

Invitation to Tender documents will be provided to the successful Prospective Bidders who progress to the 2nd stage of this Competitive Flexible Procedure procurement.

# **Contracting authority**

### West Midlands Combined Authority

- Public Procurement Organisation Number: PGMD-1353-PZVX
- 16 Summer Lane

Birmingham

B19 3SD

United Kingdom

Email: procurement.team@wmca.org.uk

Region: UKG31 - Birmingham

Organisation type: Public authority - sub-central government

# Other organisations

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

# **Birmingham City Council**

Summary of their role in this procurement: Tender Evaluation, Supporting Delivery of

#### Chargepoints

Public Procurement Organisation Number: PCJJ-4826-QMLZ

Council House, 1 Victoria Square

Birmingham

B1 1BB

United Kingdom

Email: <a href="mailto:etendering@birmingham.gov.uk">etendering@birmingham.gov.uk</a>

Region: UKG31 - Birmingham

# **Wolverhampton City Council**

Summary of their role in this procurement: Tender Evaluation, Supporting Delivery of Chargepoints

• Public Procurement Organisation Number: PVBV-7568-LBLL

Civic Centre, St Peter's Square

Wolverhampton

WV1 1SH

United Kingdom

Email: <a href="mailto:corporate.procurement@wolverhampton.gov.uk">corporate.procurement@wolverhampton.gov.uk</a>

Region: UKG39 - Wolverhampton

# **Coventry City Council**

Summary of their role in this procurement: Tender Evaluation, Supporting Delivery of Chargepoints

• Public Procurement Organisation Number: PMJC-6861-XJPP

Council House, Earl Street

Coventry

CV1 5RR

United Kingdom

Email: ProcurementContracts@coventry.gov.uk

Region: UKG33 - Coventry

# Solihull Metropolitan Borough Council

Summary of their role in this procurement: Tender Evaluation, Supporting Delivery of Chargepoints

• Public Procurement Organisation Number: PGWC-7578-LYDG

Council House, Manor Square

Solihull

B91 3QB

United Kingdom

Email: procteam@solihull.gov.uk

Region: UKG32 - Solihull

# **Contact organisation**

Contact West Midlands Combined Authority for any enquiries.