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Contract

Executive Search

University of Strathclyde

F03: Contract award notice

Notice identifier: 2024/S 000-032049

Procurement identifier (OCID): ocds-h6vhtk-045918

Published 7 October 2024, 12:24pm

Section I: Contracting authority

I.1) Name and addresses

University of Strathclyde

McCance Building, 16 Richmond Street

Glasgow

G1 1XQ

Email

kirstie.higgins@strath.ac.uk

Telephone

+44 7811592949

Country

United Kingdom

NUTS code

UKM82 - Glasgow City

Internet address(es)

Main address

<http://www.strath.ac.uk/>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00113

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Executive Search

Reference number

UOS-32266-2024

II.1.2) Main CPV code

- 79600000 - Recruitment services

II.1.3) Type of contract

Services

II.1.4) Short description

The University of Strathclyde is one of the most distinctive and dynamic higher education

institutions in the UK. Building on our Enlightenment roots as a “place of useful learning”, the University is recognised for engagement with business and industry, world-class teaching, leading research and deep commitment to innovation and enterprise.

The University of Strathclyde wishes to identify a suitable executive search & recruitment agency to support the recruitment of a number of future vacancies which may arise across its most senior academic leadership roles. The successful executive search company will have an in-depth understanding of the Higher Education sector, and the international recruitment market in which it operates, and will have a track record of successful international search and recruitment for academic colleagues at Senior Executive Academic levels in organisations of the size and scope of Strathclyde. The successful firm will also have a clear understanding of the University of Strathclyde’s distinctiveness as a leading international technological university which is socially progressive.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £300,000

II.2) Description

II.2.2) Additional CPV code(s)

- 79600000 - Recruitment services

II.2.3) Place of performance

NUTS codes

- UKM82 - Glasgow City

II.2.4) Description of the procurement

The University aims to appoint an agency with international reach and with access to a wide range of high-quality contacts that would be beneficial to the contract. The University is utilising a Restricted Procedure for this procurement exercise. Stage 1 of this process will assess suppliers’ capability, capacity and experience to perform the contract.

The agency must be able to demonstrate as a minimum:

1. An understanding of Strathclyde University and its distinctiveness as a leading international technological university that is socially progressive.

2. Experience operating in the executive level academic market up to and including Vice Chancellor level.
3. A successful track record of placing candidates in senior, executive level, Academic roles in organisations of a similar scale and scope to Strathclyde University
4. Experience of the current key issues in recruiting high calibre candidates to executive level academic positions in the UK
5. Successful experience in reaching candidates in the required market, including international applicants
6. Having capable and experienced Key personnel with access to strong networks, including international reach which will support the identification of suitable candidates through innovative means
7. Experience of utilising innovative approaches to ensure high calibre of candidates
8. A track record of supplying a diverse and inclusive long and short list, whilst reaching a wide pool of talent for the recruitment of this role/s

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Price - Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

Interested parties should note that the estimated value contained within this contract notice is wholly dependent on on the services required during the contract period. The University provides no commitment to spend to the value noted, additionally, the University in line with Regulation 72 of the Public Contracts (Scotland) Regulations 2015 - Modification of Contracts During their Term, reserves the right to modify this contract to include for additional services by the appointed supplier that may become necessary.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-015134](#)

Section V. Award of contract

Contract No

UOS-32266-2024

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 September 2024

V.2.2) Information about tenders

Number of tenders received: 11

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 11

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Perrett Laver Ltd

Embassy Gardens, 8 Viaduct Gardens, Nine Elms

London

SW11 7BW

Telephone

+44 2073406200

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £300,000

Section VI. Complementary information

VI.3) Additional information

(SC Ref:779837)

VI.4) Procedures for review

VI.4.1) Review body

Glasgow Sheriff Court and Justice of the Peace Court

1 Carlton Place

Glasgow

G5 9DA

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

An economic operator that suffers, or risks suffering, loss or damage attributable to a breach of duty under the Public Contract (Scotland)

Regulations 2015 (SSI2015/446) (as amended) may bring proceedings to the Sheriff Court or the Court of Session.