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Contract

## **(NU/1433-22) ESP (Extracellular Synucleinopathic Protein) Diagnostics Ltd: Commercialisation of university research through provision of management skills to assist in successful spin-out company creation**

Newcastle University  
Durham University  
Northumbria University Newcastle  
University of Sunderland  
Teesside University  
University of Bath on behalf of the SETsquared

F03: Contract award notice

Notice identifier: 2021/S 000-032048

Procurement identifier (OCID): ocds-h6vhtk-0304a7

Published 22 December 2021, 12:13pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Newcastle University

Newcastle University, Procurement Services, Kingsgate

Newcastle

NE1 7RU

#### **Contact**

Mrs Natalie Morton

**Email**

[natalie.morton@ncl.ac.uk](mailto:natalie.morton@ncl.ac.uk)

**Telephone**

+44 1912086396

**Country**

United Kingdom

**NUTS code**

UKC - North East (England)

**Internet address(es)**

Main address

<https://www.ncl.ac.uk>

Buyer's address

<https://www.ncl.ac.uk>

**I.1) Name and addresses**

Durham University

The Palatine Centre, Stockton Road

Durham

**Email**

[Edwin.e.milligan@durham.ac.uk](mailto:Edwin.e.milligan@durham.ac.uk)

**Country**

United Kingdom

**NUTS code**

UKC - North East (England)

**Internet address(es)**

Main address

<https://www.durham.ac.uk>

**I.1) Name and addresses**

Northumbria University Newcastle

The Palatine Centre, Stockton Road

Newcastle, Tyne and Wear

**Email**

[Hugh.Rhodes@northumbria.ac.uk](mailto:Hugh.Rhodes@northumbria.ac.uk)

**Country**

United Kingdom

**NUTS code**

UKC - North East (England)

**Internet address(es)**

Main address

<https://www.northumbria.ac.uk>

**I.1) Name and addresses**

University of Sunderland

The Palatine Centre, Stockton Road

Sunderland

**Email**

[Cheryl.Holmstrom@sunderland.ac.uk](mailto:Cheryl.Holmstrom@sunderland.ac.uk)

**Country**

United Kingdom

**NUTS code**

UKC - North East (England)

**Internet address(es)**

Main address

<https://sunderland.ac.uk/>

**I.1) Name and addresses**

Teesside University

The Palatine Centre, Stockton Road

Middlesbrough, Tees Valley

**Email**

[David.Pratt@tees.ac.uk](mailto:David.Pratt@tees.ac.uk)

**Country**

United Kingdom

**NUTS code**

UKC - North East (England)

**Internet address(es)**

Main address

<https://www.tees.ac.uk/>

**I.1) Name and addresses**

University of Bath on behalf of the SETsquared

The Palatine Centre, Stockton Road

Claverton Down, Bath

**Email**

[pb487@bath.ac.uk](mailto:pb487@bath.ac.uk)

**Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.bath.ac.uk/>

**I.2) Information about joint procurement**

The contract involves joint procurement

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

(NU/1433-22) ESP (Extracellular Synucleinopathic Protein) Diagnostics Ltd:  
Commercialisation of university research through provision of management skills to assist  
in successful spin-out company creation

Reference number

DN568817

### **II.1.2) Main CPV code**

- 79400000 - Business and management consultancy and related services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

Every year in the UK, around 20,000 new cases of Parkinson's disease are diagnosed along with over 20,000 new cases of Dementia with Lewy bodies (DLB), the second commonest form of dementia after Alzheimer's disease. Dementia is the biggest healthcare challenge globally, this being recognised in the UK through the Prime Minister's Challenge on Dementia 2020 and the NHS England Five Year Forward View, where improving diagnosis, treatment and care is a core focus. These neurodegenerative disorders carry a huge economic burden, in the US alone the annual costs exceed \$850 billion, with this estimated to double in the next three decades. DLB is the costliest type of dementia, with patients needing more emergency care, hospitalisation, treatment, and with a greater caregiver burden.

We are looking for an executive and the initial brief of the executive will be to:

- (1) Produce a viable 5 year business plan;
- (2) Obtain university approval for the venture;
- (3) a. Act for the company in the spin-out legal process and address all company formation matters;  
b. Obtain founder academics' and Newcastle University (including the Head of Company Creation) approval for appointment as CEO.  
c. Provide to the appropriate university all matters necessary for ERDF or Research England reporting requirements;
- (4) Secure (venture capital and other) funding

Stage (4) will produce the funds by which the new start-up company can consider employing the executive going forward. It is expected, and the intent of the scheme, that the Executive will remain with the business following the end of the contract period. However, such appointment will be at the discretion of the board and appropriate

university and will be subject to confirmation, typically at Stage 3 above.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £30,000

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)

#### **II.2.4) Description of the procurement**

Newcastle, Sunderland, Northumbria, Durham, Teesside universities together with the University of Bath on

behalf of the SETsquared Partnership (the Enterprise collaboration of the Universities of Bath, Bristol, Exeter,

Southampton and Surrey) and any other HE Institution that wishes to join this DPS, as detailed in the Office for

Students Register, <https://www.officeforstudents.org.uk/advice-and-guidance/the-register/the-ofs-register/> will

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engage suitably qualified and experienced executives through the DPS as and when required over the DPS

period.

The specific requirements will be detailed in each individual further competition. The typical brief of an executive

will be to:

- (a) Produce a viable business plan;

- (b) Obtain university approval for the venture;
- (c) Act for the company in the spin-out legal process and address all company formation matters;
- (d) Provide to the appropriate university all matters necessary for Research England and ESIF reporting requirements;
- (e) Secure (venture capital and/or other) funding in accordance with the business plan.

This will be a cyclical process throughout the entire Research England, and potential ESIF project along with

any additional funding streams.

#### **II.2.5) Award criteria**

Quality criterion - Name: Ability to meet the required programme / Weighting: Pass/Fail

Quality criterion - Name: Capability to meet the Job Description required for the individual competition / Weighting: Pass/Fail

Quality criterion - Name: Capability to meet the Job Description required for the individual competition / Weighting: 60

Quality criterion - Name: Equity / Weighting: 15

Price - Weighting: 25

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Northern Accelerator programme involving funding from both the European Regional Development Funding (ERDF) and Research England.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the setting up of a dynamic purchasing system

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2019/S 009-016574](#)

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## **Section V. Award of contract**

### **Contract No**

(NU/1433-22

### **Lot No**

N/A

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

10 December 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Athymetrix Ltd

45 Norham Drive

Morpeth Northumberland

NE61 2XA

Country

United Kingdom

NUTS code

- UKC - North East (England)

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £24,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Newcastle University

Tyne and Wear

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

Newcastle University

Tyne and Wear

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

The University will incorporate a standstill period at the point information on the award of the

contract is communicated to tenderers. That notification will provide full information on the award decision. The standstill period, which will be for a minimum of 10 calendar days, provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into.

The Public Contracts Regulations 2015 (SI 2015 No 102) provide for aggrieved parties who

have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland) within 30 days of knowledge or constructive

knowledge of breach.

**VI.4.4) Service from which information about the review procedure may be obtained**

Newcastle University

Tyne and Wear

Country

United Kingdom