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Tender

## **Managed Solution framework**

DIGITAL MOBILE SPECTRUM LIMITED

F02: Contract notice

Notice identifier: 2021/S 000-032033

Procurement identifier (OCID): ocids-h6vhtk-030498

Published 22 December 2021, 11:11am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

DIGITAL MOBILE SPECTRUM LIMITED

24/25 The Shard,32 London Bridge Street

LONDON

SE19SG

#### **Email**

[procurement@dmsluk.com](mailto:procurement@dmsluk.com)

#### **Country**

United Kingdom

#### **NUTS code**

UKI44 - Lewisham and Southwark

#### **Internet address(es)**

Main address

<https://srn.org.uk>

### **I.3) Communication**

Access to the procurement documents is restricted. Further information can be obtained at

<https://srn.org.uk/procurement-portal-guidance>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://award.bravosolution.co.uk/srn/web/project/4b218a93-80ec-4446-aa19-08bc2c20f4ed/register>

### **I.4) Type of the contracting authority**

Other type

UK Institution

### **I.5) Main activity**

Other activity

Telecommunications

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Managed Solution framework

#### **II.1.2) Main CPV code**

- 64200000 - Telecommunications services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

DMSL is managing a tender on behalf of the mobile network operators (EE, Telefonica, Three and Vodafone, collectively the "Contracting Organisations") to appoint suppliers who are able to provide a managed service to deliver mobile telecoms base station site services. Each of the Contracting Organisations will be a signatory to the Managed Solution framework.

Neither DMSL nor the Contracting Organisations are contracting authorities. This tender is being conducted voluntarily under the Public Contracts Regulations 2015 ("PCR") as call-offs awarded under the Managed Solution framework will be contracts subsidised by the Department for Culture, Media and Sport within the meaning of Regulation 13 of the PCR.

The Managed Solution framework may be used by each of the Contracting Organisations and each of their Build companies: Cornerstone Telecommunications Infrastructure Limited (CTIL) and Mobile Broadband Network Limited (MBNL) and any affiliates of the Contracting Organisations or their Build companies.

#### **II.1.5) Estimated total value**

Value excluding VAT: £230,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

## **II.2.2) Additional CPV code(s)**

- 32000000 - Radio, television, communication, telecommunication and related equipment
- 44212200 - Towers, lattice masts, derricks and pylons
- 44212261 - Radio masts
- 45232340 - Mobile-telephone base-stations construction work
- 45312330 - Radio aerial installation work
- 50332000 - Telecommunications-infrastructure maintenance services
- 71250000 - Architectural, engineering and surveying services
- 71316000 - Telecommunication consultancy services
- 71410000 - Urban planning services
- 71510000 - Site-investigation services

## **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

## **II.2.4) Description of the procurement**

DMSL is managing a tender on behalf of the mobile network operators (EE, Telefonica, Three and Vodafone, collectively the "Contracting Organisations") to appoint suppliers who are able to provide a managed service to deliver mobile telecoms base station site services along with the operation and maintenance of selected equipment. Each of the Contracting Organisations will be a signatory to the Managed Solution framework.

These sites are part of the Shared Rural Network (SRN) which consists of circa 300 new telecoms mast base station sites in rural and remote locations across the UK. The sites are planned to be delivered either through this Managed Solution framework or through a separate framework for acquisition, design and build services (the procurement for which is being run in parallel), or a combination of both frameworks.

These sites will enable the Contracting Organisations, as part of the SRN programme, to fulfil their Ofcom Spectrum licence obligations by giving greater mobile network coverage in the UK.

Under the Managed Solution framework, the Contracting Organisations intend to procure a number of services and activities that allow for provision of new telecommunications

infrastructure that can provide mobile telephony services in remote and rural areas.

The scope of this requirement is a managed service that includes acquisition, design, build and operations and maintenance of the passive infrastructure in locations nominated by the Contracting Organisations. Supplier ownership of passive infrastructure, for example towers, compounds, fencing and power systems is included.

For clarity, supply of the radio access equipment and cabinets will be outside the scope of this procurement and will be supplied by or through the Contracting Organisations.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £230,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

65

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

Option to extend the Managed Solution framework for 1 extra period of 24 months.

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 8

In the case of framework agreements, provide justification for any duration exceeding 4 years:

A period longer than 48 months has been chosen for the Managed Solution framework to align to the coverage obligations set out in each Contracting Authority's Ofcom Spectrum licence.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

18 February 2022

Local time

12:00pm

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 12 (from the date stated for receipt of tender)

**IV.2.7) Conditions for opening of tenders**

Date

18 February 2022

Local time

12:30pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

Expressions of interest to participate in this procurement should be made online on the SRN Procurement Portal at

<https://award.bravosolution.co.uk/srn/web/project/4b218a93-80ec-4446-aa19-08bc2c20f4ed/register> .

Instructions on how to register your interest on the SRN Procurement Portal can be found here <https://srn.org.uk/procurement-portal-guidance> . If you have any difficulties registering then please contact the Award support team on [support@commercedecisions.com](mailto:support@commercedecisions.com) or 08456 52 02 52 (open Monday to Friday 10.00am - 4.00pm, excluding public and bank holidays).

NOTE that, if an applicant has registered earlier on the SRN Procurement Portal (as a result of the PINs in June and September 2021) for this procurement, it does not have to register again. If this is done there may be a delay in receiving access to the procurement documents.

Applicants will be required to agree to the Non-Disclosure Agreement and Conflict of Interest Declaration before being granted access to the procurement documents.

The procurement will be run as an Open procedure to select 8 suppliers for the Managed Solution framework.

All selection criteria will be stated in the procurement documents.

Variant bids will not be accepted.

Tenders will need to be open for acceptance for 12 months from time and date of submission.

DMSL considers that this Managed Solution framework may be suitable for economic operators that are small or medium enterprises. Any selection of suppliers will be based solely on the criteria set out for this Managed Solution framework.

The Contracting Organisations wish to award contracts to suppliers who will take sole responsibility for delivery of the services to be provided under this Managed Solution framework. For clarity, suppliers may use sub-contractors to deliver the services.

Parent company guarantees may be required at DMSL and the Contracting Organisations discretion. Further details will be provided in the procurement documents.

Neither DMSL nor the Contracting Organisations will accept multiple applications for this procurement from the same entity/economic operator.

The term of the Managed Solution framework is 65 months with an option to extend once for a further 24 months. A period longer than 48 months has been chosen for the framework to align to the coverage obligations set out in each Contracting Organisation's Ofcom Spectrum licence.

DMSL and the Contracting Organisations expressly reserve the right not to award any contract as a result of the procurement process commenced by publication of the Contract Notice.

In no circumstances will DMSL or the Contracting Organisations be liable for any costs, expenses, fees or charges (including third party costs) incurred by those expressing interest in and/or participating in dialogue and/or tendering for this opportunity.



No contract (whether implied or otherwise) for the framework or call-off contract for managed services shall exist between any applicant and the Contracting Organisations until such time as such Managed Solution framework or call off contract is executed with a supplier.

No minimum volume or purchase value is guaranteed for any supplier.

The volume of work awarded to suppliers will be limited to reduce the risk and ensure that resources are available to deliver.

DMSL and the Contracting Organisations reserve the right to make any changes to the procurement as it may require at any time with no liability on its part (including to change, suspend, stop or terminate the process and not award a contract and/or to reject any or all bids at any time).

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

High Court of Justice for England and Wales

London

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

DMSL will incorporate a minimum 10 calendar day standstill period at the point information on the award of the Managed Solution framework is communicated to tenderers. Applicants who are unsuccessful shall be informed by DMSL as soon as possible after the decision has been made as to the reasons why the applicant was unsuccessful.