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Contract

## **Supply of Digital Publications and Services**

Scotland Excel

F03: Contract award notice

Notice identifier: 2022/S 000-031840

Procurement identifier (OCID): ocds-h6vhtk-02c91f

Published 10 November 2022, 1:33pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Scotland Excel

Renfrewshire House, Cotton Street

Paisley

PA1 1AR

#### **Email**

[Education.Corporate@scotland-excel.org.uk](mailto:Education.Corporate@scotland-excel.org.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKM - Scotland

#### **Internet address(es)**

Main address

<http://www.scotland-excel.org.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10383](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10383)

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Supply of Digital Publications and Services

Reference number

1021

#### **II.1.2) Main CPV code**

- 79970000 - Publishing services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

A renewal framework for the Supply of Digital Publications and Services. The scope of products covered under the framework will include but not be limited to, ebooks,

eaudiobooks, emagazines, ecomics and enewspapers for provision into Public Library establishments throughout Scotland.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £4,000,000

### **II.2) Description**

#### **II.2.1) Title**

E-Audiobooks

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 22111000 - School books
- 22112000 - Textbooks
- 22113000 - Library books
- 79970000 - Publishing services
- 79995000 - Library management services

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographic boundaries of the participating Councils and associate members within Scotland.

#### **II.2.4) Description of the procurement**

The products under this lot will include, but not be limited to, supply of E-Audiobooks.

For further information regarding the evaluation of this lot, please refer to the “1021 Evaluation Methodology including IIT” document, available within the relevant ITT on PCS-Tender.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 25

Price - Weighting: 75

### **II.2.11) Information about options**

Options: Yes

Description of options

Anticipated duration of framework is 36 months with an option to extend for up to a further 12 months subject to satisfactory operation and performance. Any period of extension will be at the sole discretion of Scotland Excel.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may be excluded from this competition (or any competition in relation to any lot) if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

## **II.2) Description**

### **II.2.1) Title**

E-Magazines

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 22111000 - School books

- 22112000 - Textbooks
- 22113000 - Library books
- 22200000 - Newspapers, journals, periodicals and magazines
- 79970000 - Publishing services
- 79995000 - Library management services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographic boundaries of the participating Councils and associate members within Scotland.

### **II.2.4) Description of the procurement**

The products under this lot will include, but not be limited to, supply of E-Magazines.

For further information regarding the evaluation of this lot, please refer to the “1021 Evaluation Methodology including IIT” document, available within the relevant ITT on PCS-Tender.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 25

Price - Weighting: 75

### **II.2.11) Information about options**

Options: Yes

Description of options

Anticipated duration of framework is 36 months with an option to extend for up to a further 12 months subject to satisfactory operation and performance. Any period of extension will be at the sole discretion of Scotland Excel.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Economic operators may be excluded from this competition (or any competition in relation to any lot) if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

### **II.2) Description**

#### **II.2.1) Title**

E-Comics

Lot No

4

#### **II.2.2) Additional CPV code(s)**

- 22111000 - School books
- 22112000 - Textbooks
- 22113000 - Library books
- 22200000 - Newspapers, journals, periodicals and magazines
- 79970000 - Publishing services
- 79995000 - Library management services

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographic boundaries of the participating Councils and associate members within Scotland.

#### **II.2.4) Description of the procurement**

The products under this lot will include, but not be limited to, supply of E-Comics.

For further information regarding the evaluation of this lot, please refer to the “1021 Evaluation Methodology including IIT” document, available within the relevant ITT on PCS-Tender.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 25

Price - Weighting: 75

### **II.2.11) Information about options**

Options: Yes

Description of options

Anticipated duration of framework is 36 months with an option to extend for up to a further 12 months subject to satisfactory operation and performance. Any period of extension will be at the sole discretion of Scotland Excel.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may be excluded from this competition (or any competition in relation to any lot) if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

## **II.2) Description**

### **II.2.1) Title**

E-Newspapers

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 79970000 - Publishing services

- 22200000 - Newspapers, journals, periodicals and magazines
- 22210000 - Newspapers
- 22113000 - Library books
- 22112000 - Textbooks

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographic boundaries of the participating Councils and associate members within Scotland.

### **II.2.4) Description of the procurement**

The products under this lot will include, but not be limited to, supply of E-Newspapers.

For further information regarding the evaluation of this lot, please refer to the “1021 Evaluation Methodology including IIT” document, available within the relevant ITT on PCS-Tender.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 25

Price - Weighting: 75

### **II.2.11) Information about options**

Options: Yes

Description of options

Anticipated duration of framework is 36 months with an option to extend for up to a further 12 months subject to satisfactory operation and performance. Any period of extension will be at the sole discretion of Scotland Excel.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union



funds: No

## **II.2.14) Additional information**

Economic operators may be excluded from this competition (or any competition in relation to any lot) if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

## **II.2) Description**

### **II.2.1) Title**

E-Books

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 22111000 - School books
- 22113000 - Library books
- 22200000 - Newspapers, journals, periodicals and magazines
- 79970000 - Publishing services
- 79995000 - Library management services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographic boundaries of the participating Councils and associate members within Scotland.

### **II.2.4) Description of the procurement**

The products under this lot will include, but not be limited to, supply of E-Books.

For further information regarding the evaluation of this lot, please refer to the “1021 Evaluation Methodology including IIT” document, available within the relevant ITT on PCS

Tender.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 25

Price - Weighting: 75

#### **II.2.11) Information about options**

Options: Yes

Description of options

Anticipated duration of framework is 36 months with an option to extend for up to a further 12 months subject to satisfactory operation and performance. Any period of extension will be at the sole discretion of Scotland Excel.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Economic operators may be excluded from this competition (or any competition in relation to any lot) if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.6) Information about electronic auction**

An electronic auction will be used

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-005571](#)

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

E-Audiobooks

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 July 2022

### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Bolinda UK Ltd

The Pavilion, Nebwury Business Park, London Road

Newbury

RG14 2PZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Bibliotheca Limited

Landmark House , Station Road

Cheadle Hulme

SK8 7BS

Country

United Kingdom

NUTS code

- UKD3 - Greater Manchester

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

OverDrive, Inc.

One OverDrive Way

Cleveland

44125

Country

United Kingdom

NUTS code

- UKZ - Extra-Regio NUTS 1

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Ulverscroft Limited

The Green, Bradgate Road, Anstey

Leicester

LE7 7FU

Country

United Kingdom

NUTS code

- UKF21 - Leicester

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Wheelers ePlatform Ltd

Office 42, Building 8, Vantage Point Business Village

Mitcheldean

GL17 0DD

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,400,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

E-Magazines

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 July 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Bolinda UK Ltd

The Pavilion, Nebwury Business Park, London Road

Newbury

RG14 2PZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

EBSCO INTERNATIONAL INC

6th Floor, Civic Centre, Silver Street

Enfield, London

EN1 3XA

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

OverDrive, Inc.

One OverDrive Way

Cleveland

44125

Country

United Kingdom



NUTS code

- UKZ - Extra-Regio NUTS 1

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £600,000

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### **Section V. Award of contract**

#### **Lot No**

4

#### **Title**

E-Comics

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

28 July 2022

##### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Bolinda UK Ltd

The Pavilion, Nebwury Business Park, London Road

Newbury

RG14 2PZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Bibliotheca Limited

Landmark House , Station Road

Cheadle Hulme

SK8 7BS

Country

United Kingdom

NUTS code

- UKD3 - Greater Manchester

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

OverDrive, Inc.

One OverDrive Way

Cleveland

44125

Country

United Kingdom

NUTS code

- UKZ - Extra-Regio NUTS 1

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £160,000

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## **Section V. Award of contract**

### **Lot No**

5

### **Title**

E-Newspapers

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 July 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Bolinda UK Ltd

The Pavilion, Nebwury Business Park, London Road

Newbury

RG14 2PZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

OverDrive, Inc.

One OverDrive Way

Cleveland

44125

Country

United Kingdom

NUTS code

- UKZ - Extra-Regio NUTS 1

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £80,000

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**Section V. Award of contract**

**Lot No**

1

**Title**

E-Books

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

28 July 2022

### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Bolinda UK Ltd

The Pavilion, Nebwury Business Park, London Road

Newbury

RG14 2PZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Bibliotheca Limited

Landmark House , Station Road

Cheadle Hulme

SK8 7BS

Country

United Kingdom

NUTS code

- UKD3 - Greater Manchester

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

OverDrive, Inc.

One OverDrive Way

Cleveland

44125

Country

United Kingdom

NUTS code

- UKZ - Extra-Regio NUTS 1

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Ulverscroft Limited

The Green, Bradgate Road, Anstey

Leicester

LE7 7FU

Country

United Kingdom

NUTS code

- UKF21 - Leicester

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Wheelers ePlatform Ltd

Office 42, Building 8, Vantage Point Business Village

Mitcheldean

GL17 0DD

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,760,000



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## Section VI. Complementary information

### VI.3) Additional information

Scotland Excel is a central purchasing body and is procuring this framework on behalf of the following contracting authorities (and

successor bodies):

- The 32 local authorities in Scotland listed at <http://www.scotland-excel.org.uk/home/Aboutus/Ourmembers/Local-authorities.aspx>;

- Advanced Procurement for Universities and Colleges (APUC Ltd) and their member organisations across the higher and further education

sector in Scotland and their associated and affiliated bodies;

- NHS Scotland entities constituted pursuant to the National Health Service (Scotland) Act 1978 (i.e. all NHS Scotland Health Boards,

Special Health Boards and the Authority or other NHS Organisation established pursuant to the NHS (Scotland) Act 1978), any integrated

Joint Boards established pursuant to the new Public Bodies (Joint Working) Scotland Act 2014.

- Scotland Excel associate members listed at <http://www.scotland-excel.org.uk/home/Aboutus/Ourmembers/Associate-members.aspx>;

- any Integration Authority, or other body, established pursuant to the Public Bodies (Joint Working)(Scotland) Act 2014 The above is subject to each contracting authority entering into and maintaining a relevant membership agreement or other access agreement with Scotland Excel. Rebates apply to this framework. For further details, please see the Special Conditions of Contract.

(SC Ref:710112)

### VI.4) Procedures for review

#### VI.4.1) Review body

Court of Session

Edinburgh

EH1 1RQ

Telephone

+44 314443300

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

An economic operator that suffers, or risks suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015 (SSI2015/446)(as amended) may bring proceedings in the Sheriff Court or the Court of Session.