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Contract

Business Development Role Within the Green New Deal Fund (GNDF) in the North Of Tyne

North Tyneside Council

F03: Contract award notice

Notice identifier: 2021/S 000-031725

Procurement identifier (OCID): ocds-h6vhtk-02de91

Published 20 December 2021, 9:29am

Section I: Contracting authority

I.1) Name and addresses

North Tyneside Council

Quadrant, Cobalt Business Park, The Silverlink North

North Tyneside

NE27 0BY

Contact

Mrs Judith Robson

Email

judith.robson@northtyneside.gov.uk

Telephone

+44 1916435660

Country

United Kingdom

NUTS code

UKC - North East (England)

Internet address(es)

Main address

<http://www.northtyneside.gov.uk/>

Buyer's address

<http://www.northtyneside.gov.uk/>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Business Development Role Within the Green New Deal Fund (GNDF) in the North Of Tyne

Reference number

DN566986

II.1.2) Main CPV code

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

II.1.3) Type of contract

Services

II.1.4) Short description

The NTCA has established a Green New Deal Fund (“GNDF”) to catalyse investment in green growth. Committing £9m over the next three years, this fund will form a mechanism to stimulate innovation and business growth in the areas of heat decarbonisation, energy efficiency, renewables, energy systems, low carbon transport and natural capital. The focus of the GNDF is to support the ‘green growth economy’ by, prioritising projects which can deliver significant carbon reductions as well as supporting new industry and jobs in areas where emissions reductions are most needed.

In June 2021, the NTCA announced, under Delegated Decision, the appointment of Amber Fund Management Limited (“AFML”), a sister company of Amber Infrastructure Limited (“Amber”) to act as Fund Manager for the GNDF. As part of Amber’s expression of interest

for the GNDF, Amber proposed to appoint a business development partner to assist with the delivery of the GNDF.

A partner with knowledge of the local business ecosystem is required to support the Green New Deal Fund Limited Partnership (“GNDF LP”) in a Business Development role (“BD Partner”). The BD Partner must have premises with the ability to host up to a maximum of 1.5 FTE members of the Amber team within the region, as well as meeting space to host local clients. The selected BD Partner will support Amber in a business development and origination capacity and will be required to source, manage and review applications from

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £191,920

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)

II.2.4) Description of the procurement

The primary objective of the BD Partner is to support Amber to identify investment opportunities in net zero and low carbon projects within the North of Tyne region.

This will include but not be limited to:

- Identifying local companies and projects to add to the existing pipeline ranging from commercialisation of new innovative technologies through to the funding of more

established low carbon projects;

- The development of key themes within the scope of net zero across the North of Tyne region and establishing relationships with key stakeholders that will inform and support the GNDF investment strategy. Organise and manage pipeline targeted events, this could include for example a specific event targeting housing associations or community projects;
- Supporting the Fund pipeline to maximise on the Fund outputs, this includes reduction of CO2 and the creation of new green jobs and skills within the region;
- Support on the development of research into the local pipeline and contribution towards the development of existing partnerships in the academic and industrial sectors; and
- Bringing together different aspects of a local energy stakeholder network and identify various stakeholders including community energy groups that will deliver projects in line with the GNDF requirements of delivering a sustainable low carbon economy, that will create jobs in the local economy and stimulate growth and skills through investment into regional energy initiatives.

The BD Partner will not be responsible in a decision-making capacity with all final decisions resting with Amber as the Fund Manager.

It is expected that the Business Development role will continue to grow existing NTCA networks and introduce new business opportunities worthy of investment from the GNDF through attending events and networking, hosting open days and horizon scanning of low carbon energy project opportunities, initiating discussions, and responding to incoming leads. The BD Partner should have premises with the ability to host up to a maximum of 1.5 FTE members of the Amber team within the region, as well as meeting space to host local

clients to develop these opportunities.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-022306](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

16 November 2021

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Bamburgh Capital Limited

Bloc 17 Marble Street

Manchester

M2 3AW

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

07155076

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £191,920

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Royal Courts of Justice

Strand

London

WC2A 2LL

Country

United Kingdom