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Contract

## **Business Development Role Within the Green New Deal Fund (GNDF) in the North Of Tyne**

North Tyneside Council

F03: Contract award notice

Notice identifier: 2021/S 000-031725

Procurement identifier (OCID): ocids-h6vhtk-02de91

Published 20 December 2021, 9:29am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

North Tyneside Council

Quadrant, Cobalt Business Park, The Silverlink North

North Tyneside

NE27 0BY

#### **Contact**

Mrs Judith Robson

#### **Email**

[judith.robson@northtyneside.gov.uk](mailto:judith.robson@northtyneside.gov.uk)

#### **Telephone**

+44 1916435660

#### **Country**

United Kingdom

**NUTS code**

UKC - North East (England)

**Internet address(es)**

Main address

<http://www.northtyneside.gov.uk/>

Buyer's address

<http://www.northtyneside.gov.uk/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Business Development Role Within the Green New Deal Fund (GNDF) in the North Of Tyne

Reference number

DN566986

#### **II.1.2) Main CPV code**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The NTCA has established a Green New Deal Fund (“GNDF”) to catalyse investment in green growth. Committing £9m over the next three years, this fund will form a mechanism to

stimulate innovation and business growth in the areas of heat decarbonisation, energy efficiency, renewables, energy systems, low carbon transport and natural capital. The focus

of the GNDF is to support the ‘green growth economy’ by, prioritising projects which can deliver significant carbon reductions as well as supporting new industry and jobs in areas where emissions reductions are most needed.

In June 2021, the NTCA announced, under Delegated Decision, the appointment of Amber

Fund Management Limited (“AFML”), a sister company of Amber Infrastructure Limited (“Amber”) to act as Fund Manager for the GNDF. As part of Amber’s expression of

interest

for the GNDF, Amber proposed to appoint a business development partner to assist with the

delivery of the GNDF.

A partner with knowledge of the local business ecosystem is required to support the Green

New Deal Fund Limited Partnership (“GNDF LP”) in a Business Development role (“BD Partner”). The BD Partner must have premises with the ability to host up to a maximum of 1.5

FTE members of the Amber team within the region, as well as meeting space to host local clients. The selected BD Partner will support Amber in a business development and origination capacity and will be required to source, manage and review applications from

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £191,920

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)

#### **II.2.4) Description of the procurement**

The primary objective of the BD Partner is to support Amber to identify investment opportunities in net zero and low carbon projects within the North of Tyne region.

This will include but not be limited to:

- Identifying local companies and projects to add to the existing pipeline ranging from commercialisation of new innovative technologies through to the funding of more established low carbon projects;
- The development of key themes within the scope of net zero across the North of Tyne region and establishing relationships with key stakeholders that will inform and support the GNDF investment strategy. Organise and manage pipeline targeted events, this could include for example a specific event targeting housing associations or community projects;
- Supporting the Fund pipeline to maximise on the Fund outputs, this includes reduction of CO2 and the creation of new green jobs and skills within the region;
- Support on the development of research into the local pipeline and contribution towards the development of existing partnerships in the academic and industrial sectors; and
- Bringing together different aspects of a local energy stakeholder network and identify various stakeholders including community energy groups that will deliver projects in line with the GNDF requirements of delivering a sustainable low carbon economy, that will create jobs in the local economy and stimulate growth and skills through investment into regional energy initiatives.

The BD Partner will not be responsible in a decision-making capacity with all final decisions

resting with Amber as the Fund Manager.

It is expected that the Business Development role will continue to grow existing NTCA networks and introduce new business opportunities worthy of investment from the GNDF

through attending events and networking, hosting open days and horizon scanning of low carbon energy project opportunities, initiating discussions, and responding to incoming leads. The BD Partner should have premises with the ability to host up to a maximum of 1.5

FTE members of the Amber team within the region, as well as meeting space to host local clients to develop these opportunities.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-022306](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

16 November 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Bamburgh Capital Limited

Bloc 17 Marble Street

Manchester

M2 3AW

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

07155076

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £191,920

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**Section VI. Complementary information**

**VI.4) Procedures for review**

**VI.4.1) Review body**

Royal Courts of Justice

Strand

London

WC2A 2LL

Country

United Kingdom