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Tender

## **Financing Of Rolling Stock**

Northern Trains Limited

F05: Contract notice – utilities

Notice identifier: 2021/S 000-031618

Procurement identifier (OCID): ocds-h6vhtk-0302f9

Published 17 December 2021, 2:12pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Northern Trains Limited

Northern Trains Limited, Albany House 94-98 Petty France

London

SW1H9AE

#### **Contact**

Philip Denson

#### **Email**

[phil.denson@northernrailway.co.uk](mailto:phil.denson@northernrailway.co.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKC - North East (England)

**Internet address(es)**

Main address

[www.northernrailway.co.uk](http://www.northernrailway.co.uk)

**I.3) Communication**

Access to the procurement documents is restricted. Further information can be obtained at

[www.northernrailway.co.uk](http://www.northernrailway.co.uk)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://in-tendhost.co.uk/northernrailway.aspx/Home>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.6) Main activity**

Railway services

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## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

Financing Of Rolling Stock

Reference number

NTL - Fleet - 195

#### II.1.2) Main CPV code

- 66114000 - Financial leasing services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

This procurement is to provide Northern Trains Limited (•Northern•) with financing for the acquisition of 20 Class 195 hybrid multiple units. Suppliers who wish to make an expression of interest should notify Northern of their intention by using In-Tend system, or if this is not possible by email to [phil.denson@northernrailway.co.uk](mailto:phil.denson@northernrailway.co.uk). Suppliers will be issued with a Memorandum of Information (MOI) detailing a high-level summary of the proposed scope and a summary of the procurement process. In addition, suppliers will be issued with a Pre Qualification Questionnaire (PQQ) that Northern will use to determine their suitability for this procurement.

#### II.1.5) Estimated total value

Value excluding VAT: £140,000,000

#### II.1.6) Information about lots

This contract is divided into lots: No

### II.2) Description

#### II.2.2) Additional CPV code(s)

- 66114000 - Financial leasing services

### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)

Main site or place of performance

Trains will be used across the Northern Trains Franchise

### **II.2.4) Description of the procurement**

Northern Trains Limited (• Northern• ) provides 2,800 local and regional train services every day across the north of England, serving a population of nearly 15 million. There are now 108 million passenger journeys made on our network each year and we employ over 6,500 people. This makes Northern the second largest train operator in the UK. Since 2016 we have been modernising to improve our customers' experience by:• removing Pacer trains• introducing 101 brand new trains• providing more than 2,000 extra services each week• enhancing depots• improving infrastructure through gauge clearances and lengthening platforms• improving ticketing and retailingFrom 1 March 2020 we came under public ownership and became Northern Trains Limited, a subsidiary of the Department for Transport's own agency, DfT OLR Holdings (DOHL). We continue to trade under the name of Northern. In light of our obligations under Utility Contract Regulations (UCR) 2016 we are looking to procure the financing of up to 20 Class 195 Hybrid Trains For use on our network. Suppliers who wish Suppliers who wish to make an expression of interest should notify Northern of their intention by using the In-Tend System or if that is not possible by email to [phil.denson@northernrailway.co.uk](mailto:phil.denson@northernrailway.co.uk). Suppliers will be issued with a Memorandum of Information (MOI) detailing a high-level summary of the proposed scope and a summary of the procurement process. In addition suppliers will be issued with a Pre Qualification Questionnaire (PQQ) that Northern will use to determine their suitability for this procurement. Suppliers should note that the expected procurement timetable is as follows:- Registration of interest, completed pre-qualification questionnaire, and confidentiality agreement deadline - 14/02/22- Invitation to Negotiate issued - 25/02/22- Bid submission deadline - 28/03/22

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £140,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

180

This contract is subject to renewal

Yes

Description of renewals

The OLA will have an initial term of either a 10, 15 or 20 year initial term with the opportunity to extend this agreement for a subsequent term. Additional information regarding the initial term and any extension is provided in the procurement documents.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Selection criteria will be as stated in the pre-qualification questionnaire. Interested parties should note that suppliers are required to provide a response against the following selection questions as part of the pre qualification questionnaire.

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

#### **III.1.4) Objective rules and criteria for participation**

List and brief description of rules and criteria

Selection criteria as stated in the pre-qualification questionnaire. Interested parties should note that suppliers are required to provide a response against the following selection question as part of the pre-qualification questionnaire: The supplier must demonstrate that it or one of the parties it represents has a record of participating as an equity financier in any one of the following: (a) The operating lease financing of UK passenger rolling stock; or (b) The operating lease financing of other UK rolling stock; or (c) The operating lease financing of European passenger rolling stock; and where the value of the individual transaction (measured as the purchase price of the financed rolling stock under) has exceeded £100,000,000. Such record must consist of a current participation in such a transaction or having participated in such a transaction since 1 January 2016.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

19 January 2022

Local time

4:00pm

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

25 February 2022

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Northern Trains Limites

York

Country

United Kingdom