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Tender

## **Supply of AC Cables and Associated Equipment and Services**

NATIONAL GRID UK LIMITED  
National Grid USA Service Company Inc.

F05: Contract notice – utilities  
Notice identifier: 2024/S 000-031606  
Procurement identifier (OCID): ocds-h6vhtk-049955  
Published 2 October 2024, 5:09pm

The closing date and time has been changed to:

**18 November 2024, 3:00pm**

See the [change notice](#).

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

NATIONAL GRID UK LIMITED

Grand Buildings, 1-3 Strand

LONDON

WC2N5EH

#### **Contact**

Group Procurement

#### **Email**

[box.group.procurement@nationalgrid.com](mailto:box.group.procurement@nationalgrid.com)

**Country**

United Kingdom

**Region code**

UK - United Kingdom

**Companies House**

04508773

**Internet address(es)**

Main address

<https://www.nationalgrid.com/>

**I.1) Name and addresses**

National Grid USA Service Company Inc.

170 Data Drive

Waltham

MA 02451

**Contact**

Group Procurement

**Email**

[box.group.procurement@nationalgrid.com](mailto:box.group.procurement@nationalgrid.com)

**Country**

United States

**Region code**

US - United States

**National Grid USA Service Company Inc.**

SEC CIK - 070-06353

**Internet address(es)**

Main address

[www.nationalgrid.com](http://www.nationalgrid.com)

## **I.2) Information about joint procurement**

The contract involves joint procurement

## **I.3) Communication**

Access to the procurement documents is restricted. Further information can be obtained at

<https://forms.office.com/r/nqJHddmbKQ>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://service.ariba.com/Sourcing.aw/>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://service.ariba.com/Sourcing.aw/>

## **I.6) Main activity**

Electricity

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Supply of AC Cables and Associated Equipment and Services

#### **II.1.2) Main CPV code**

- 31000000 - Electrical machinery, apparatus, equipment and consumables; lighting

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

This procurement event relates to procurement of cables and associated equipment and services. National Grid (NG) are seeking to procure the nominated equipment and for certain lots options and opportunities to cover aligned installation, testing, commissioning and maintenance activities.

NG is seeking to appoint suppliers with capacity and capability to deliver AC Cables and associated equipment and services. This procurement has been broken down into lots to best reflect the spread of capacity and capability in the market.

NG typically has several projects requiring AC Cables equipment which can vary in location / site type.

The contractual arrangement will comprise of UK and US framework agreements with call off contracts. The contract principles paper (see VI.3) describes those arrangements at a high level.

The estimated total value in II.1.5 includes the US lots, the estimated values of which have been converted from USD to GBP at a rate of £1 = \$1.33

#### **II.1.5) Estimated total value**

Value excluding VAT: £2,540,699,248

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

HVAC Cable systems ? 275kV and above (UK)

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 31320000 - Power distribution cables
- 31340000 - Insulated cable accessories

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This Lot includes the supply of HVAC Cable systems ? 275kV and above for use in the UK, and associated supplies, services and other activities as applicable.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £1,075,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

## Description of renewals

At the end of the initial 60-month period, options for extending for a maximum of 36 months in one or more renewal periods. The duration of call-off contracts may be longer than 8 years and may overlap and extend beyond the end of the main framework agreements

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

As explained in the most recent periodic indicative notice (see Iv.2.1), the registration process for ARIBA can take up to two weeks, so interested parties that have not already done so should register via this link <https://support.ariba.com/item/view/174948> as soon as possible to maximise the response time that is available to them.

## **II.2) Description**

### **II.2.1) Title**

AC Cables and Accessories (66kV - 274kV) (UK)

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 31320000 - Power distribution cables
- 31340000 - Insulated cable accessories

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This Lot includes the supply of AC Cables and accessories (66kV - 274kV) for use in the UK, and associated supplies, services and other activities as applicable.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £547,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

At the end of the initial 60-month period, options for extending for a maximum of 36 months in one or more renewal periods. The duration of call-off contracts may be longer than 8 years and may overlap and extend beyond the end of the main framework agreements.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

As explained in the most recent periodic indicative notice (see Iv.2.1), the registration process for ARIBA can take up to two weeks, so interested parties that have not already done so should register via this link <https://support.ariba.com/item/view/174948> as soon as possible to maximise the response time that is available to them.

## **II.2) Description**

### **II.2.1) Title**

AC Cables and Accessories (2kV - 65kV) (UK)

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 31320000 - Power distribution cables
- 31340000 - Insulated cable accessories

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This Lot includes the supply of AC Cables and accessories (2kV - 65kV) for use in the UK, and associated supplies. Accessories specified by National Grid's UK distribution business (NGED) under their existing frameworks are excluded from this scope.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £471,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

At the end of the initial 60-month period, options for extending for a maximum of 36 months in one or more renewal periods. The duration of call-off contracts may be longer than 8 years and may overlap and extend beyond the end of the main framework agreements.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

As explained in the most recent periodic indicative notice (see Iv.2.1), the registration process for ARIBA can take up to two weeks, so interested parties that have not already done so should register via this link <https://support.ariba.com/item/view/174948> as soon as possible to maximise the response time that is available to them

## **II.2) Description**

### **II.2.1) Title**

AC Cables ?1kV and below (UK)

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 31320000 - Power distribution cables
- 31341000 - Insulated cable reels

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This Lot includes the supply of AC Cables ?1kV and below for use in the UK, and associated supplies, services and other activities as applicable.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £68,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

At the end of the initial 60-month period, options for extending for a maximum of 36 months in one or more renewal periods. The duration of call-off contracts may be longer than 8 years and may overlap and extend beyond the end of the main framework agreements.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

As explained in the most recent periodic indicative notice (see Iv.2.1), the registration process for ARIBA can take up to two weeks, so interested parties that have not already done so should register via this link <https://support.ariba.com/item/view/174948> as soon as possible to maximise the response time that is available to them

## **II.2) Description**

### **II.2.1) Title**

Cables ? 69kV - HV/EHVAC Cable systems (69kV and above) (US)

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 31320000 - Power distribution cables
- 31340000 - Insulated cable accessories

### **II.2.3) Place of performance**

NUTS codes

- US - United States

### **II.2.4) Description of the procurement**

This Lot includes the supply of HV/EHVAC Cable systems (69kV and above) for use in the US, and associated supplies, services and other activities as applicable.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: 141,000,000 USD

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

At the end of the initial 60-month period, options for extending for a maximum of 36 months in one or more renewal periods. The duration of call-off contracts may be longer

than 8 years and may overlap and extend beyond the end of the main framework agreements.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

As explained in the most recent periodic indicative notice (see Iv.2.1), the registration process for ARIBA can take up to two weeks, so interested parties that have not already done so should register via this link <https://support.ariba.com/item/view/174948> as soon as possible to maximise the response time that is available to them

## **II.2) Description**

### **II.2.1) Title**

AC Cables 2kV - 68kV (US)

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 31320000 - Power distribution cables
- 31341000 - Insulated cable reels

### **II.2.3) Place of performance**

NUTS codes

- US - United States

### **II.2.4) Description of the procurement**

This Lot includes the supply of AC Cables 2kV - 68kV for use in the US, and associated supplies, services and other activities as applicable.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: 304,000,000 USD

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

At the end of the initial 60-month period, options for extending for a maximum of 36 months in one or more renewal periods. The duration of call-off contracts may be longer than 8 years and may overlap and extend beyond the end of the main framework agreements.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

As explained in the most recent periodic indicative notice (see Iv.2.1), the registration process for ARIBA can take up to two weeks, so interested parties that have not already done so should register via this link <https://support.ariba.com/item/view/174948> as soon as possible to maximise the response time that is available to them

## **II.2) Description**

### **II.2.1) Title**

AC Cables ?1kV and below (US)

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 31320000 - Power distribution cables
- 31341000 - Insulated cable reels

### **II.2.3) Place of performance**

NUTS codes

- US - United States

### **II.2.4) Description of the procurement**

This Lot includes the supply of AC Cables ?1kV and below for use in the US, and associated supplies, services and other activities as applicable.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: 60,000,000 USD

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

At the end of the initial 60-month period, options for extending for a maximum of 36 months in one or more renewal periods. The duration of call-off contracts may be longer than 8 years and may overlap and extend beyond the end of the main framework agreements.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

As explained in the most recent periodic indicative notice (see Iv.2.1), the registration process for ARIBA can take up to two weeks, so interested parties that have not already done so should register via this link <https://support.ariba.com/item/view/174948> as soon as possible to maximise the response time that is available to them

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Please see PQQ

#### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

Please see PQQ

Minimum level(s) of standards possibly required

Please see PQQ

#### **III.1.3) Technical and professional ability**

List and brief description of selection criteria

Please see PQQ

Minimum level(s) of standards possibly required

Please see PQQ

#### **III.1.4) Objective rules and criteria for participation**

List and brief description of rules and criteria

Please see PQQ

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-028835](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Originally published as:

Date

4 November 2024

Local time

3:00pm

Changed to:

Date

18 November 2024

Local time

3:00pm

See the [change notice](#).

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

6 December 2024

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 12 (from the date stated for receipt of tender)

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

Suppliers wishing to participate in this procurement process will need to be registered on Ariba and will need to be able to provide an Ariba network ID (ANID). Ariba can be accessed through this link <https://support.ariba.com/item/view/174948> if you do not have existing Ariba access. You can express interest in this procurement event through this link <https://forms.office.com/r/nqJHddmbKQ> and access the documents through this link <https://service.ariba.com/Sourcing.aw/>. Suppliers must complete and submit the PQQ by the deadline stated at IV.2.2 to be eligible to be shortlisted and invited to tender.

The procurement documents that are made available on Ariba include a contract principles paper, which describes the framework agreement terms at a high level.

All equipment used on the National Grid (NG) system must be type registered by NG. A lack of type registration does not prevent a supplier from being appointed to a framework but will need to be progressed by the supplier for its equipment to be used.

All financial values stated in the notice are indicative and are calculated using current prices with no provision for inflation. All of these values are estimates only and the actual levels of spend will depend on the precise supplies required to be delivered to support NG's projects and other activities, any innovation or technological changes in respect of supplies and associated services and related activities, the means of supply and any

related services and other activities, the actual relevant rates of inflation during the contract term and the approach to indexation under the framework agreements and call off contracts that are awarded.

All suppliers who pass the PQQ will be shortlisted and issued with the invitation to tender (ITT). The procurement will follow the negotiated procedure and some or all of the shortlisted bidders may be invited to negotiate during the ITT stage.

Tenders may be submitted for any lots or for equipment within a lot. NG reserves the right to sub-divide a lot, or to award part of a lot, where a supplier is not able to supply all the equipment within a lot, subject to certain conditions that will be stated in the ITT. There are no restrictions on the number of lots that may be awarded to one supplier. For each lot, the proposed number of framework appointments is not currently confirmed. However, a maximum number (or equivalent basis for determining the final number of awards) for each lot will be stated in the ITT and this will remain subject to receiving a sufficient number of compliant tenders. The number will be based on ensuring sufficient coverage for all of NG's equipment needs which is to be confirmed at ITT stage.

NG is running two other procurement events related to overhead lines and switchgear. Where a supplier participates in one or more frameworks within a category, across two categories or all categories, a volume rebate mechanism may apply to cross-category spend. Further details will be included in the ITT.

Anyone participating in this procurement process does so at its own risk and shall bear its own costs, whether or not the process proceeds as anticipated or at all.

Call off contracts under the framework agreements may be awarded by any member of the NG group for the time being (as the group is defined in the draft framework agreement to be provided with the ITT, which will include both wholly owned and partly owned subsidiaries). In the UK, these NG group companies include but are not limited to the National Grid Electricity Transmission, Distribution and Ventures legal entities and business units. The UK and/or US framework agreements may also be awarded by, or novated to, any such group member.

While the lots relating to supply for use in the US are included in this procurement process for completeness, the Utilities Contracts Regulations 2016 do not apply to those lots or to the resulting frameworks, call off contracts or other arrangements

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

High Court of England and Wales

Royal Courts of Justice, Strand

London

WC2A 2LL

Telephone

+44 2070734734

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

In accordance with Part 5 (Remedies) of The Utilities Contracts Regulations 2016 (S.I. 2016 No. 274), in relation to the lots for supply in the UK only.