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Tender

## **Tees Valley Collaborative Skills Development Partnership - Skills for Growth Project. Strategic and Workforce Development & Delivery of Masterclasses, Coaching and Mentoring Support for Small to Medium Sized Employers in Tees Valley.**

TEES VALLEY COMBINED AUTHORITY

F02: Contract notice

Notice identifier: 2021/S 000-031594

Procurement identifier (OCID): ocds-h6vhtk-0302e1

Published 17 December 2021, 12:49pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

TEES VALLEY COMBINED AUTHORITY

Cavendish House, Teesdale Business Park

Stockton-on-tees

TS176QY

#### **Contact**

Mandy Dixon

#### **Email**

[mandy.dixon@teesvalley-ca.gov.uk](mailto:mandy.dixon@teesvalley-ca.gov.uk)

#### **Telephone**

+44 1642526118

**Country**

United Kingdom

**NUTS code**

UKC11 - Hartlepool and Stockton-on-Tees

**Internet address(es)**

Main address

<https://teesvalley-ca.gov.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

[www.proactis.com](http://www.proactis.com)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

[www.proactis.com](http://www.proactis.com)

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

Tees Valley Collaborative Skills Development Partnership - Skills for Growth Project. Strategic and Workforce Development & Delivery of Masterclasses, Coaching and Mentoring Support for Small to Medium Sized Employers in Tees Valley.

Reference number

000260

#### II.1.2) Main CPV code

- 79400000 - Business and management consultancy and related services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

Development and delivery of masterclasses, supported by one to one coaching and mentoring to assist Owner Managers/Directors of Tees Valley Small to medium sized businesses with strategic planning and workforce development implementation.

This opportunity will require two suppliers due to tight timescales, therefore the contract value will be split (£300,000.00 between two suppliers, £150,000.00 per supplier).

Further detail is within the invitation to tender documents. Please note that this opportunity is being advertised via the proactis portal. contact us via the Proactis portal <https://procontract.due-north.com/Login>. Should you require assistance in relation to the Proactis e-tender portal, please contact Proactis Supplier Support: [ProContractSuppliers@proactis.com](mailto:ProContractSuppliers@proactis.com)

#### II.1.5) Estimated total value

Value excluding VAT: £300,000

#### II.1.6) Information about lots

This contract is divided into lots: No

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKC11 - Hartlepool and Stockton-on-Tees
- UKC12 - South Teesside
- UKC13 - Darlington

### **II.2.4) Description of the procurement**

The Combined Authority are currently seeking Leadership and Management specialist providers with demonstrable experience of working with Small to Medium sized business, to work concurrently and develop and deliver a bespoke programme to address the identified skills gap. Maximising the time of the owner/manager is key and delivering to a high standard is essential so that they are better equipped to formally set their business strategic key objectives, identify skills gaps, and gather on an annual basis via performance management the development and training needs of individuals within their workforce, linking these back to the growth strategic plan.

This Taking the Stress Out of Building Your Business offer would support SME owner managers, directors, senior management team, to build upon their existing skills by offering specific masterclasses designed and focused on strategy, workforce development, leading and managing people and developing high performance teams, together with an opportunity to participate in coaching and mentoring to embed the learning and produce key plans to support business strategic operations.

We are seeking outline proposals to meet as a minimum the following: -

Development and delivery of key masterclasses as identified below, fully supported by leadership and management coaching and mentoring on a 1:1 basis as follows: -

- Developing strategic plans for business growth.
- Developing and putting into practice workforce development strategies and action plans.
- Understanding organisational culture and values, cascading, and gaining buying from the workforce.
- Leading and managing employees.
- Developing high performing teams - performance reviews.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £300,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

18 February 2022

End date

1 June 2023

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

Potential of further funding.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

24 January 2022

Local time

9:00am

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

24 January 2022

Local time

10:00am

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court

London

Country

United Kingdom