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Award

## **Continuing Healthcare Services in Nursing Homes - West Essex CCG**

West Essex Clinical Commissioning Group

F15: Voluntary ex ante transparency notice

Notice identifier: 2021/S 000-031536

Procurement identifier (OCID): ocids-h6vhtk-0302a7

Published 16 December 2021, 10:45pm

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

West Essex Clinical Commissioning Group

Building 4 Spencer Close, St Margret's Hospital, The Plain

Epping

CM16 6TN

#### **Email**

[sarah.beaumont@attain.co.uk](mailto:sarah.beaumont@attain.co.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKH35 - West Essex

#### **Internet address(es)**

Main address

[www.westsexccg.nhs.uk](http://www.westsexccg.nhs.uk)

#### **I.4) Type of the contracting authority**

Body governed by public law

#### **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Continuing Healthcare Services in Nursing Homes - West Essex CCG

Reference number

ACE-0510-2021-West

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £34,833,760

### **II.2) Description**

#### **II.2.1) Title**

CHC Nursing Homes - Award to Abbot Care Home

Lot No

**II.2.2) Additional CPV code(s)**

- 85100000 - Health services

**II.2.3) Place of performance**

NUTS codes

- UKH35 - West Essex

**II.2.4) Description of the procurement**

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool
- An agreed rate for both nursing and dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £2,074,800. If the 12 month extension is utilised this will be £4,149,600.

**II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

### **II.2.11) Information about options**

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

CHC Nursing Homes - Award to Alexandra House

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKH35 - West Essex

### **II.2.4) Description of the procurement**

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool

- An agreed rate for both nursing and dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £1,744,080. If the 12 month extension is utilised this will be £3,488,160.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

#### **II.2.11) Information about options**

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

CHC Nursing Homes - Award to Conewood Manor

Lot No

**II.2.2) Additional CPV code(s)**

- 85100000 - Health services

**II.2.3) Place of performance**

NUTS codes

- UKH35 - West Essex

**II.2.4) Description of the procurement**

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool
- An agreed rate for both nursing and dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £2,745,600. If the 12 month extension is utilised this will be £5,491,200.

**II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

### **II.2.11) Information about options**

Options: Yes

Description of options

Contract is for 12 months with the option to extend for a further 12 months.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

CHC Nursing Homes - Award to Croft House

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKH35 - West Essex

### **II.2.4) Description of the procurement**

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool



- An agreed rate for both nursing and dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £1,820,000. If the 12 month extension is utilised this will be £3,640,000.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

#### **II.2.11) Information about options**

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

CHC Nursing Homes - Award to Forest Place

Lot No

**II.2.2) Additional CPV code(s)**

- 85100000 - Health services

**II.2.3) Place of performance**

NUTS codes

- UKH35 - West Essex

**II.2.4) Description of the procurement**

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool
- An agreed rate for both nursing and dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £4,976,400. If the 12 month extension is utilised this will be £9,952,800.

**II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

### **II.2.11) Information about options**

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

CHC Nursing Homes - Award to Mountfitchet House

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKH35 - West Essex

### **II.2.4) Description of the procurement**

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool

- An agreed rate for both nursing and dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £780,000. If the 12 month extension is utilised this will be £1,560,000.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

#### **II.2.11) Information about options**

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

CHC Nursing Homes - Award to Sherrell House Care Centre

Lot No

**II.2.2) Additional CPV code(s)**

- 85100000 - Health services

**II.2.3) Place of performance**

NUTS codes

- UKH35 - West Essex

**II.2.4) Description of the procurement**

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool
- An agreed rate for both nursing and dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £2,293,200. If the 12 month extension is utilised this will be £4,586,400.

**II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

### **II.2.11) Information about options**

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

CHC Nursing Homes - Award to Stanley Wilson Lodge

Lot No

8

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKH35 - West Essex

### **II.2.4) Description of the procurement**

The service is to deliver Continuing Healthcare Services to patients in Nursing Homes commissioned by West Essex Clinical Commissioning Group. The service supports people with long-term complex health needs who have been assessed, and qualify for, NHS funding. The service will be delivered against the local specification which is aligned to the 11 domains of the Decision Support Tool.

The service has developed the schedules within the NHS formal contract hat, when the contract is issued, will mitigate existing service risks by:

- having a specific nursing home specification aligned to the 11 domains of the Decision Support Tool

- An agreed rate for both nursing and dementia beds for the contract year
- Evidence based requests for one to one support
- Provider quality dashboard reporting
- Expedites placements, delivering faster acute discharge and improving flow
- Enables a strong partnership to be developed with the provider

The contract will be for a period of 12 months with the option to extend for a further 12 months.

The value for the initial 12 month contract is £982,800. If the 12 month extension is utilised this will be £1,965,600.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 100

#### **II.2.11) Information about options**

Options: Yes

Description of options

12 month contract with the option to extend for a further 12 months.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated without a prior call for competition

- No tenders or no suitable tenders/requests to participate in response to restricted procedure

#### Explanation:

The Continuing Healthcare Services within Nursing Homes across West Essex are currently operating with no formal contractual arrangements in place and have historically been spot purchased. This leads to a significant number of risks such as lack of provider due diligence, increased variation in pricing with increasing costs and inconsistency of services being delivered to our patient populations.

West Essex CCG has been a partner with Essex County Council and the other Essex CCGs for a number of years to commission the Integrated Residential and Nursing Framework. This would enable a legally compliant route to market for these services. However, this has not been successful in West Essex with none of the homes within our area bidding to be approved onto the Framework.

The Framework reopens every year and we are actively working with our local homes to encourage them to sign up to this Framework.

Issuing longer term contracts to these suppliers on a short term basis will reduce the risk outlined above, and increase the quality of care provided to our patients through:

- having in place a specific nursing home specification which is aligned to the 11 domains of the Decision Support Tool
- an agreed rate for both nursing and dementia beds for the contract term
- evidence based requests for one-to-one support
- introduction of provider quality dashboard reporting which will deliver assurance of care provided
- expedited placements, delivering faster acute discharge and improving patient flow
- enabling strong partnerships to be developed with our providers.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No



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## Section V. Award of contract/concession

### Lot No

1

### Title

Continuing Healthcare in Nursing Homes - Abbot Care Home

A contract/lot is awarded: Yes

### V.2) Award of contract/concession

#### V.2.1) Date of conclusion of the contract

15 November 2021

#### V.2.2) Information about tenders

The contract has been awarded to a group of economic operators: No

#### V.2.3) Name and address of the contractor/concessionaire

Excel Care

Ertosun House, 61 Widmore Road

Bromley

BR1 3AA

Country

United Kingdom

NUTS code

- UKI61 - Bromley

Internet address

<https://www.excelcareholdings.com>

The contractor/concessionaire is an SME

Yes

**V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £4,149,600

**V.2.5) Information about subcontracting**

The contract/lot/concession is likely to be subcontracted

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**Section V. Award of contract/concession**

**Lot No**

2

**Title**

Continuing Healthcare in Nursing Homes - Alexandra House

A contract/lot is awarded: Yes

**V.2) Award of contract/concession**

**V.2.1) Date of conclusion of the contract**

15 November 2021

**V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor/concessionaire**

Runwood Homes

107 London Road

Benfleet

SS7 2QL

Country

United Kingdom

NUTS code

- UKH31 - Southend-on-Sea

Internet address

<https://www.runwoodhomes.co.uk>

The contractor/concessionaire is an SME

No

#### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £3,488,160

#### **V.2.5) Information about subcontracting**

The contract/lot/concession is likely to be subcontracted

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## **Section V. Award of contract/concession**

### **Lot No**

3

### **Title**

Continuing Healthcare in Nursing Homes - Conewood Manor

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

15 November 2021

#### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor/concessionaire**

Conewood Manor Care Ltd

First Floor, Leegate House, Burnt Ash Road

London

SE12 8RG

Country

United Kingdom

NUTS code

- UKI6 - Outer London – South

Internet address

<https://www.elanorhealthcaregroup.co.uk>

The contractor/concessionaire is an SME

Yes

**V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £5,491,200

**V.2.5) Information about subcontracting**

The contract/lot/concession is likely to be subcontracted

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**Section V. Award of contract/concession**

**Lot No**

4

**Title**

Continuing Healthcare in Nursing Homes - Croft House

A contract/lot is awarded: Yes

## **V.2) Award of contract/concession**

### **V.2.1) Date of conclusion of the contract**

15 November 2021

### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor/concessionaire**

Bupa

Braintree Road

Great Dunmow

CM6 1HR

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

<https://www.bupa.co.uk>

The contractor/concessionaire is an SME

No

### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £3,640,000

### **V.2.5) Information about subcontracting**

The contract/lot/concession is likely to be subcontracted

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## **Section V. Award of contract/concession**

### **Lot No**

5

### **Title**

Continuing Healthcare in Nursing Homes - Forest Place

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

15 November 2021

#### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor/concessionaire**

Martland Limited

23-29 Abbey Road

Newbury Park, Essex

IG2 7NE

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

<https://www.abbeytotalcaregroup.co.uk>

The contractor/concessionaire is an SME

No

**V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £9,952,800

**V.2.5) Information about subcontracting**

The contract/lot/concession is likely to be subcontracted

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**Section V. Award of contract/concession**

**Lot No**

6

**Title**

Continuing Healthcare in Nursing Homes - Mountfitchet House

A contract/lot is awarded: Yes

**V.2) Award of contract/concession**

**V.2.1) Date of conclusion of the contract**

15 November 2021

**V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor/concessionaire**

Care UK Community Partnerships

Connaught House, 850 The Crescent

Colchester

CO4 9QB

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

<https://www.careuk.com>

The contractor/concessionaire is an SME

No

#### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £1,560,000

#### **V.2.5) Information about subcontracting**

The contract/lot/concession is likely to be subcontracted

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## **Section V. Award of contract/concession**

### **Lot No**

7

### **Title**

Continuing Healthcare in Nursing Homes - Sherrell House Care Centre

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

15 November 2021

#### **V.2.2) Information about tenders**



The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor/concessionaire**

Excel Care

Ertosun House, 61 Widmore Road

Bromley

BR1 3AA

Country

United Kingdom

NUTS code

- UKI61 - Bromley

Internet address

<https://www.excelcareholdings.com>

The contractor/concessionaire is an SME

Yes

**V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £4,589,400

**V.2.5) Information about subcontracting**

The contract/lot/concession is likely to be subcontracted

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## **Section V. Award of contract/concession**

### **Lot No**

8

### **Title**

Continuing Healthcare in Nursing Homes - Stanley Wilson Lodge

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

15 November 2021

#### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor/concessionaire**

Excel Care

Ertosun House, 61 Widmore Road

Bromley

BR1 3AA

Country

United Kingdom

NUTS code

- UKI61 - Bromley

Internet address

<https://www.excelcareholdings.com>

The contractor/concessionaire is an SME

Yes

**V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £1,965,600

**V.2.5) Information about subcontracting**

The contract/lot/concession is likely to be subcontracted

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**Section VI. Complementary information**

**VI.4) Procedures for review**

**VI.4.1) Review body**

High Court of Justice of England and Wales

The Strand

London

WC2A 2LL

Country

United Kingdom

**VI.4.4) Service from which information about the review procedure may be obtained**

West Essex Clinical Commissioning Group

Building 4 Spencer Close, St Margaret's Hospital, The Plain

Epping

CM16 6TN

Country

United Kingdom