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Tender

PRO004781-Goods-Framework-Provision of Heavy Goods Vehicles (HGV) and Associated Trailers

United Utilities Water Limited

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-031330

Procurement identifier (OCID): ocds-h6vhtk-0544c7

Published 10 June 2025, 3:53pm

Changes to notice

This notice has been edited. The [previous version](#) is still available.

Date alignment issue - ITN dates issued incorrectly in place of CoPQ. The below reflect the correct dates for this CoPQ submission - Deadline of CoPQ clarification questions - 24/06/2025 CoPQ Response deadline - 01/07/2025

Scope

Reference

PRO004871

Description

United Utilities Water Limited (UU) invites suitably qualified suppliers for the provision of HGVs, specialist utility vehicles, and associated trailers under a multi-lot framework agreement. This procurement supports UU's AMP8 investment programme and strategic goal of achieving net zero by 2030. The scope includes supply, delivery, pre-delivery inspection, registration, warranty support, training, optional maintenance packages, and parts provision. Suppliers must demonstrate Euro VI compliance, robust aftersales support across the North West, and alignment with UU's sustainability and operational resilience goals. The agreement will run for 5 years with options to extend up to 8 years. Lot 1 will be awarded to a sole supplier. Lots 2 and 3 will be awarded on a dual-supplier basis (70/30 split). Applicants must meet stringent eligibility criteria including financial standing, ISO certifications (9001, 14001, 45001), and demonstrate capability across all required service areas. Full details and participation requirements are outlined in the Conditions of Participation Questionnaire (CoPQ).

Commercial tool

Establishes a framework

Total value (estimated)

- £35,500,000 excluding VAT
- £42,600,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 21 October 2025 to 31 October 2030
- Possible extension to 31 October 2033
- 8 years, 11 days

Description of possible extension:

Optional 1 +1 +1 year extensions

Main procurement category

Goods

Additional procurement category

Services

Not the same for all lots

CPV classifications are shown in Lot sections, because they are not the same for all lots.

Lot LOT-0001. Lot 1 - HGV Chassis including Rigid and

Articulated Units

Description

United Utilities Water Limited (UU) invites suitably qualified suppliers for the provision of HGVs under a multi-lot framework agreement. This procurement supports UU's AMP8 investment programme and strategic goal of achieving net zero by 2030. The scope includes supply, delivery, pre-delivery inspection, registration, warranty support, training, optional maintenance packages, and parts provision. Suppliers must demonstrate Euro VI compliance, robust aftersales support across the North West, and alignment with UU's sustainability and operational resilience goals. The agreement will run for 5 years with options to extend up to 8 years. Lot 1 will be awarded to a sole supplier. Applicants must meet stringent eligibility criteria including financial standing, ISO certifications (9001, 14001, 45001), and demonstrate capability across all required service areas. Full details and participation requirements are outlined in the Conditions of Participation Questionnaire (CoPQ).

Lot value (estimated)

- £20,000,000 excluding VAT
- £24,000,000 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 34114000 - Specialist vehicles
- 34140000 - Heavy-duty motor vehicles

Same for all lots

Contract dates are shown in the Scope section, because they are the same for all lots.

Lot LOT-0002. Lot 2 - Tankers - Potable and Wastewater Tankers (1)

Description

United Utilities Water Limited (UU) invites suitably qualified suppliers for the provision of specialist utility vehicles under a multi-lot framework agreement. This procurement supports UU's AMP8 investment programme and strategic goal of achieving net zero by 2030. The scope includes supply, delivery, pre-delivery inspection, registration, warranty support, training, optional maintenance packages, and parts provision. Suppliers must demonstrate Euro VI compliance, robust aftersales support across the North West, and alignment with UU's sustainability and operational resilience goals. The agreement will run for 5 years with options to extend up to 8 years. Lot 2 will be awarded on a dual-supplier basis (70/30 split). Applicants must meet stringent eligibility criteria including financial standing, ISO certifications (9001, 14001, 45001), and demonstrate capability across all required service areas. Full details and participation requirements are outlined in the Conditions of Participation Questionnaire (CoPQ).

Lot value (estimated)

- £12,000,000 excluding VAT
- £14,400,000 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 34144700 - Utility vehicles

- 34133100 - Tankers
- 34144212 - Water-tender vehicles
- 34144500 - Vehicles for refuse and sewage
- 34144520 - Sewage tankers

Same for all lots

Contract dates are shown in the Scope section, because they are the same for all lots.

Lot LOT-0003. Lot 3 - Trailers including Tippers, Bulk Bodies, and Crane Wagons

Description

United Utilities Water Limited (UU) invites suitably qualified suppliers for the provision of trailers under a multi-lot framework agreement. This procurement supports UU's AMP8 investment programme and strategic goal of achieving net zero by 2030. The scope includes supply, delivery, pre-delivery inspection, registration, warranty support, training, optional maintenance packages, and parts provision. Suppliers must demonstrate Euro VI compliance, robust aftersales support across the North West, and alignment with UU's sustainability and operational resilience goals. The agreement will run for 5 years with options to extend up to 8 years. Lot 3 will be awarded on a dual-supplier basis (70/30 split). Applicants must meet stringent eligibility criteria including financial standing, ISO certifications (9001, 14001, 45001), and demonstrate capability across all required service areas. Full details and participation requirements are outlined in the Conditions of Participation Questionnaire (CoPQ).

Lot value (estimated)

- £3,500,000 excluding VAT
- £4,200,000 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 34223300 - Trailers
- 34200000 - Vehicle bodies, trailers or semi-trailers
- 34223000 - Trailers and semi-trailers
- 34223310 - General-purpose trailers
- 34223340 - Tanker trailers
- 34223370 - Tipper trailers
- 34224000 - Parts of trailers, semi-trailers and other vehicles

Same for all lots

Contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Maximum number of suppliers

Maximum percentage fee charged to suppliers

0%

Framework operation description

Call-off Contracts

Award method when using the framework

With competition

Contracting authorities that may use the framework

Establishing party only

Participation

Legal and financial capacity conditions of participation

Lot LOT-0001. Lot 1 - HGV Chassis including Rigid and Articulated Units

Lot LOT-0002. Lot 2 - Tankers - Potable and Wastewater Tankers (1)

Lot LOT-0003. Lot 3 - Trailers including Tippers, Bulk Bodies, and Crane Wagons

As per procurement documents

Technical ability conditions of participation

Lot LOT-0001. Lot 1 - HGV Chassis including Rigid and Articulated Units

Lot LOT-0002. Lot 2 - Tankers - Potable and Wastewater Tankers (1)

Lot LOT-0003. Lot 3 - Trailers including Tippers, Bulk Bodies, and Crane Wagons

As per procurement documents

Particular suitability

Lot LOT-0001. Lot 1 - HGV Chassis including Rigid and Articulated Units

Lot LOT-0002. Lot 2 - Tankers - Potable and Wastewater Tankers (1)

Lot LOT-0003. Lot 3 - Trailers including Tippers, Bulk Bodies, and Crane Wagons

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

1 July 2025, 12:00am

Submission type

Tenders

Tender submission deadline

31 July 2025, 11:59pm

Submission address and any special instructions

https://uk.eu-supply.com/app/rfq/rwlentrance_s.asp?PID=94705&B=

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

21 October 2025

Award criteria**Lot LOT-0001. Lot 1 - HGV Chassis including Rigid and Articulated Units**

Name	Description	Type
Lot 1 ITN assessment	As per procurement documents	Cost

Weighting description

As per procurement documents

Lot LOT-0002. Lot 2 - Tankers - Potable and Wastewater Tankers (1)

Name	Description	Type
Lot 2 ITN assessment	As per procurement documents	Cost

Weighting description

As per procurement documents

Lot LOT-0003. Lot 3 - Trailers including Tippers, Bulk Bodies, and Crane Wagons

Name	Description	Type
Lot 3 ITN assessment	As per procurement documents	Cost

Weighting description

As per procurement documents

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

This procurement will be conducted using the Competitive Flexible Procedure as defined under Section 20(2)(b) of the Procurement Act 2023. This procedure allows for a bespoke, multi-stage process tailored to the nature of the requirement and market conditions. The following stages will be undertaken: Conditions of Participation Questionnaire (CoPQ) Invitation to Negotiate (ITN) Negotiation/Dialogue Stage Best and Final Offer (BAFO) Contract Award

Contracting authority

United Utilities Water Limited

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Organisation type: Private utility