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Planning

## **Hearing Aids, Hearing Aid Batteries and Custom Ear Moulds**

NHS Supply Chain Operated by Health Solutions Team Limited acting as agent of Supply Chain Coordination Ltd (SCCL)  
Health Solutions Team Limited,

F01: Prior information notice

Prior information only

Notice identifier: 2021/S 000-031322

Procurement identifier (OCID): ocds-h6vhtk-0301d1

Published 15 December 2021, 10:45pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Supply Chain Operated by Health Solutions Team Limited acting as agent of Supply Chain Coordination Ltd (SCCL)

c/o Skipton House, 80 London Road

London

SE1 6LH

#### **Contact**

Alexandra Gothard

#### **Email**

[alexandra.gothard@supplychain.nhs.uk](mailto:alexandra.gothard@supplychain.nhs.uk)

#### **Telephone**

+44 7929018002

**Fax**

+44 1924328744

**Country**

United Kingdom

**NUTS code**

UKI4 - Inner London – East

**Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/department-of-health>

Buyer's address

<https://www.gov.uk/government/organisations/department-of-health/about/procurement>

**I.1) Name and addresses**

Health Solutions Team Limited,

Foxbridge Way,

Normanton

WF6 1TL

**Contact**

Alexandra Gothard

**Email**

[alexandra.gothard@supplychain.nhs.uk](mailto:alexandra.gothard@supplychain.nhs.uk)

**Telephone**

+44 7929018002

**Country**

United Kingdom

**NUTS code**

UKE45 - Wakefield

**Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/department-of-health>

Buyer's address

<https://www.gov.uk/government/organisations/department-of-health/about/procurement>

**I.2) Information about joint procurement**

The contract involves joint procurement

The contract is awarded by a central purchasing body

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

National or federal Agency/Office

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Hearing Aids, Hearing Aid Batteries and Custom Ear Moulds

#### **II.1.2) Main CPV code**

- 33185000 - Hearing aids

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Non-exclusive Framework Agreement (FAG) for the supply to the NHS Supply Chain customer base via the E-Direct and Stocked routes to market. Product range to include, but not limited to the supply of Hearing Aids (including Re-chargeable Hearing Aids), Hearing Aid Batteries and Custom Made Ear Moulds that meet the requirements of users with varying levels of hearing loss. The Framework Agreement will provide access to hearing solutions for adults and children with both mild and or moderate hearing problems and severe-profound hearing problems. Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £113,000,000.00 for the initial term of FAG, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the FAG. The estimated value over the total FAG term (including any extension options) is £246,000,000.00.

#### **II.1.5) Estimated total value**

Value excluding VAT: £246,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Maximum number of lots that may be awarded to one tenderer: 3

### **II.2) Description**

#### **II.2.1) Title**

Hearing Aids

Lot No

Lot 1

### **II.2.2) Additional CPV code(s)**

- 33185000 - Hearing aids

### **II.2.3) Place of performance**

NUTS codes

- UKE4 - West Yorkshire

### **II.2.4) Description of the procurement**

This Lot covers a range of hearing aids for adults with severe to profound hearing loss (high/super power hearing aids), hearing aids for adults with moderate to severe hearing loss (multiple power hearing aids), paediatric hearing aids and niche & innovation hearing aids, including re-chargeable hearing aids (but not limited to);

- BTE (Behind the Ear) — Moderate Power,
- Mini BTE (Behind the Ear) — Moderate Power,
- ITE (In the Ear) — Moderate Power,
- RIC (Receiver in Canal) — Moderate Power,
- Body Worn — Moderate power.
- BTE (Behind the Ear) — High Power,
- ITE (In the Ear) — High Power,
- RIC (Receiver in Canal) — High Power,
- BTE (Behind the Ear) — Super Power,
- RIC (Receiver in Canal) — Super Power,
- ITE (In the Ear) — Super Power.
- RIC (Receiver in Canal) — Multiple power,

- BTE (Behind the Ear) — Multiple Power,
- ITE (In the Ear) — Multiple power.
- Tinnitus Device — Multiple Power,
- Custom ITE (In the Ear) - Hearing Aids.
- Combination devices — Multiple Power,
- Innovative hearing aids.

This lot will also cover a range of hearing aid accessories and miscellaneous products including, (but not limited to):

- Impression materials & accessories,
- Tubing,
- Presentation cases/boxes,
- Bone conductor & accessories,
- Insert earphone tips,
- Selection of evoked potential electrodes,
- Ear tips,
- Otostops,
- Syringes,
- Impression guns,
- Otolights,
- Comply tips,
- Communicators,
- Probe tubes,
- Speculae,

- Otoacoustic emission (OAE)/tymp tips,
- Accessory & care kits,
- Audiology booklet,
- Impression boxes.

#### **II.2.14) Additional information**

Precise quantities are unknown. It is anticipated that expenditure for the initial term will be in the region of £104,000,000.00 of this Framework Agreement to £231,000,000.00 for the full term. However, these values are approximate only and may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

## **II.2) Description**

### **II.2.1) Title**

Hearing Aid Batteries

Lot No

Lot 2

### **II.2.2) Additional CPV code(s)**

- 31420000 - Primary batteries

### **II.2.3) Place of performance**

NUTS codes

- UKE4 - West Yorkshire

### **II.2.4) Description of the procurement**

This Lot covers hearing aid batteries to the NHS for the use in NHS patients hearing aids. Battery sizes consist of but are not limited to, R44 (675), R41 (312), R48 (13), R70 (10), R44 (Cochlear Implant 675).

#### **II.2.14) Additional information**

Precise quantities are unknown. It is anticipated that expenditure for the initial term will be in the region of £7,000,000.00 of this Framework Agreement to £11,000,000.00 for the full term. However, these values are approximate only and may vary depending on the

requirements of those bodies purchasing under the Framework Agreement.

## **II.2) Description**

### **II.2.1) Title**

Custom Ear Moulds

Lot No

Lot 3

### **II.2.2) Additional CPV code(s)**

- 33185000 - Hearing aids

### **II.2.3) Place of performance**

NUTS codes

- UKE4 - West Yorkshire

### **II.2.4) Description of the procurement**

This lot covers Custom Ear Mould products, including (but not limited to):

-Ear Moulds;

### **II.2.14) Additional information**

Precise quantities are unknown. It is anticipated that expenditure for the initial term will be in the region of £2,000,000.00 of this Framework Agreement to £4,000,000.00 for the full term. However, these values are approximate only and may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

## **II.3) Estimated date of publication of contract notice**

16 December 2021



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section VI. Complementary information**

### **VI.3) Additional information**

The following certification will be a requirement of the upcoming tender exercise and Applicants may be required to include evidence of this with their tender submission.

ISO9001:2015 accredited by the UKAS (or equivalent) to cover all segments of the Applicant's and the product's supply chain. This should include, but not be limited to, manufacturing, storage and distribution. Further information in respect of certification requirements will be set out in the notice for the forthcoming procurement. If such certificates are not in the name of the Applicant then the Applicant must supply a copy of agreements setting out the authority and responsibilities of all parties in the supply chain.

The purpose of this notice is to draw attention to a procurement that NHS Supply Chain intends to commence during the subsequent 12 months. The invitation to tender will be the subject of a separate notice and it is that notice to which potential suppliers will need to respond at the appropriate time.

The Framework Agreement between NHS Supply Chain and successful suppliers will reserve the right to purchase the same or similar supplies and/or services from suppliers not appointed to the Framework Agreement at its sole discretion.

NHS Supply Chain expects to provide successful suppliers with the opportunity to offer additional savings to customers through the provision of discounted pricing, value added offerings and commitment/bulk buy initiatives.

Framework Agreement will be between NHS Supply Chain and the Supplier, however 1) NHS Supply Chain, 2) any NHS Trust; 3) any other NHS entity; 4) any government department, agency or other statutory body and/or 5) any private sector entity active in the UK healthcare sector will be able to enter into a direct contract with the Supplier for any of the supplies and/or services under the Framework.

As part of its pre-tender strategy, NHS Supply Chain would also like to engage with suppliers of these products via a Request for Information (RFI). If you would like to

complete the RFI in respect of the products which are the subject of this procurement then please follow the below instructions;

Portal Dashboard

SQs Open to All Suppliers

Select the link SQ\_142 RFI Hearing Aids, Hearing Aid Batteries and Custom Ear Moulds (Project Code\_927)

Select 'my response' tab, Complete Questionnaire and submit.

Candidates wishing to complete the RFI must first register their expression of interest on Jaggaer via the following URL: <https://nhssupplychain.app.jaggaer.com/>.

If you are not already registered, complete the registration process first to allow access to express interest in this opportunity. Applicants will then until the 10th January 2022 to complete and return the RFI document. Candidates are encouraged to download the Supplier Handbook located within the eProcurement portal by following the 'Supplier Help centre' link within the Useful Links section of the Dashboard.