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Tender

## **Framework for the call-off provision of Personal Survival Techniques, Fire Training, First Aid and Tanker Training**

City of Glasgow College

F02: Contract notice

Notice identifier: 2025/S 000-031214

Procurement identifier (OCID): ocids-h6vhtk-0545f9

Published 10 June 2025, 12:01pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

City of Glasgow College

190 Cathedral Street

Glasgow

G4 0RF

#### **Email**

[amie.mccrudden@cityofglasgowcollege.ac.uk](mailto:amie.mccrudden@cityofglasgowcollege.ac.uk)

#### **Telephone**

+44 1413755316

#### **Country**

United Kingdom

#### **NUTS code**

UKM82 - Glasgow City

**Internet address(es)**

Main address

<http://www.cityofglasgowcollege.ac.uk/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00453](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00453)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/esop/pts-host/public/pts/web/login.html>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/esop/pts-host/public/pts/web/login.html>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Framework for the call-off provision of Personal Survival Techniques, Fire Training, First Aid and Tanker Training

Reference number

CS/CoGC/25/25

#### **II.1.2) Main CPV code**

- 80510000 - Specialist training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The College requires training providers to provide the following Personal Survival Techniques and Fire Training:

Personal Survival Techniques (PST) STCW code (Table A-VI/1-1)

Fire Prevention and Fire Fighting including Tanker Fires (FP&FF, TFF) STCW Code (Table A-VI/1-2)

Advanced Fire Fighting (AFF) STCW code (Table A-VI/3)

STCW - Basic Training for Oil, Chemical and Liquefied Gas Tanker Cargo Operations.

STCW – Advanced Training for Oil Tanker Cargo Operations

STCW – Advanced Training for Chemical Tanker Operations

STCW – Advanced Training for Liquefied Gas Tanker Operations

First Aid - Elementary First Aid, Medical First Aid, Medical Care Course

#### **II.1.5) Estimated total value**

Value excluding VAT: £800,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for maximum number of lots  
8

### **II.2) Description**

#### **II.2.1) Title**

Personal Survival Techniques

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 80510000 - Specialist training services

#### **II.2.3) Place of performance**

NUTS codes

- UKM82 - Glasgow City

#### **II.2.4) Description of the procurement**

Personal Survival Techniques

#### **II.2.5) Award criteria**

Quality criterion - Name: Premises and Facilities / Weighting: 10

Quality criterion - Name: Quality of the Service / Weighting: 13

Quality criterion - Name: Course Management / Weighting: 5

Quality criterion - Name: Contract Management / Weighting: 5

Quality criterion - Name: Global Climate & Ecological Emergency / Weighting: 3

Quality criterion - Name: Fair Work Practices / Weighting: 3

Quality criterion - Name: Equality, Diversity & Inclusion / Weighting: 3

Quality criterion - Name: Modern Slavery / Weighting: 3

Quality criterion - Name: Site Visit / Weighting: 15

Price - Weighting: 40

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

27 September 2025

End date

26 September 2028

This contract is subject to renewal

Yes

Description of renewals

This framework has an extension option of 12 months.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

## Fire Prevention and Fire Fighting including Tanker Fires

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 80510000 - Specialist training services

### **II.2.3) Place of performance**

NUTS codes

- UKM82 - Glasgow City

### **II.2.4) Description of the procurement**

Fire Prevention and Fire Fighting including Tanker Fires

### **II.2.5) Award criteria**

Quality criterion - Name: Premises and Facilities / Weighting: 10

Quality criterion - Name: Quality of the Service / Weighting: 13

Quality criterion - Name: Course Management / Weighting: 5

Quality criterion - Name: Contract Management / Weighting: 5

Quality criterion - Name: Global Climate & Ecological Emergency / Weighting: 3

Quality criterion - Name: Fair Work Practices / Weighting: 3

Quality criterion - Name: Equality, Diversity & Inclusion / Weighting: 3

Quality criterion - Name: Modern Slavery / Weighting: 3

Quality criterion - Name: Site Visit / Weighting: 15

Price - Weighting: 40

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Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Advanced Fire Fighting

Lot No

3

#### **II.2.2) Additional CPV code(s)**

- 80510000 - Specialist training services

#### **II.2.3) Place of performance**

NUTS codes

- UKM82 - Glasgow City

#### **II.2.4) Description of the procurement**

Advanced Fire Fighting

#### **II.2.5) Award criteria**

Quality criterion - Name: Premises and Facilities / Weighting: 10

Quality criterion - Name: Quality of the Service / Weighting: 13

Quality criterion - Name: Course Management / Weighting: 5

Quality criterion - Name: Contract Management / Weighting: 5

Quality criterion - Name: Global Climate & Ecological Emergency / Weighting: 3

Quality criterion - Name: Fair Work Practices / Weighting: 3

Quality criterion - Name: Equality, Diversity & Inclusion / Weighting: 3

Quality criterion - Name: Modern Slavery / Weighting: 3

Quality criterion - Name: Site Visit / Weighting: 15

Price - Weighting: 40

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Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

First Aid (Elementary, Medical and Medical on board)

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 80510000 - Specialist training services
- 80562000 - First-aid training services

### **II.2.3) Place of performance**

NUTS codes

- UKM82 - Glasgow City

### **II.2.4) Description of the procurement**

First Aid (Elementary, Medical and Medical on board)

### **II.2.5) Award criteria**

Quality criterion - Name: Premises and Facilities / Weighting: 10

Quality criterion - Name: Quality of the Service / Weighting: 13

Quality criterion - Name: Course Management / Weighting: 5

Quality criterion - Name: Contract Management / Weighting: 5

Quality criterion - Name: Global Climate & Ecological Emergency / Weighting: 3

Quality criterion - Name: Fair Work Practices / Weighting: 3

Quality criterion - Name: Equality, Diversity & Inclusion / Weighting: 3

Quality criterion - Name: Modern Slavery / Weighting: 3

Quality criterion - Name: Site Visit / Weighting: 15

Price - Weighting: 40

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

27 September 2025

End date

26 September 2028

This contract is subject to renewal

Yes

Description of renewals

This framework has an extension option of 12 months.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

### **II.2.1) Title**

Basic Training for Oil, Chemical and Liquefied Gas Tanker Cargo Operations

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 80510000 - Specialist training services

### **II.2.3) Place of performance**

NUTS codes

- UKM82 - Glasgow City

### **II.2.4) Description of the procurement**

Basic Training for Oil, Chemical and Liquefied Gas Tanker Cargo Operations

### **II.2.5) Award criteria**

Quality criterion - Name: Premises and Facilities / Weighting: 10

Quality criterion - Name: Quality of the Service / Weighting: 13

Quality criterion - Name: Course Management / Weighting: 5

Quality criterion - Name: Contract Management / Weighting: 5

Quality criterion - Name: Global Climate & Ecological Emergency / Weighting: 3

Quality criterion - Name: Fair Work Practices / Weighting: 3

Quality criterion - Name: Equality, Diversity & Inclusion / Weighting: 3

Quality criterion - Name: Modern Slavery / Weighting: 3

Quality criterion - Name: Site Visit / Weighting: 15

Price - Weighting: 40

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

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26 September 2028

This contract is subject to renewal

Yes

Description of renewals

This framework has an extension option of 12 months.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Advanced Training for Oil Tanker Cargo Operations

Lot No

6

#### **II.2.2) Additional CPV code(s)**

- 80510000 - Specialist training services

#### **II.2.3) Place of performance**

NUTS codes

- UKM82 - Glasgow City

#### **II.2.4) Description of the procurement**

Advanced Training for Oil Tanker Cargo Operations

#### **II.2.5) Award criteria**

Quality criterion - Name: Premises and Facilities / Weighting: 10

Quality criterion - Name: Quality of the Service / Weighting: 13

Quality criterion - Name: Course Management / Weighting: 5

Quality criterion - Name: Contract Management / Weighting: 5

Quality criterion - Name: Global Climate & Ecological Emergency / Weighting: 3

Quality criterion - Name: Fair Work Practices / Weighting: 3

Quality criterion - Name: Equality, Diversity & Inclusion / Weighting: 3

Quality criterion - Name: Modern Slavery / Weighting: 3

Quality criterion - Name: Site Visit / Weighting: 15

Price - Weighting: 40

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

27 September 2025

End date

26 September 2028

This contract is subject to renewal

Yes

Description of renewals

This framework has an extension option of 12 months.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Advanced Training for Chemical Tanker Operations

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 80510000 - Specialist training services

### **II.2.3) Place of performance**

NUTS codes

- UKM82 - Glasgow City

### **II.2.4) Description of the procurement**

Advanced Training for Chemical Tanker Operations

### **II.2.5) Award criteria**

Quality criterion - Name: Premises and Facilities / Weighting: 10

Quality criterion - Name: Quality of the Service / Weighting: 13

Quality criterion - Name: Course Management / Weighting: 5

Quality criterion - Name: Contract Management / Weighting: 5

Quality criterion - Name: Global Climate & Ecological Emergency / Weighting: 3

Quality criterion - Name: Fair Work Practices / Weighting: 3

Quality criterion - Name: Equality, Diversity & Inclusion / Weighting: 3

Quality criterion - Name: Modern Slavery / Weighting: 3

Quality criterion - Name: Site Visit / Weighting: 15

Price - Weighting: 40

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

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End date

26 September 2028

This contract is subject to renewal

Yes

Description of renewals

This framework has an extension option of 12 months.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

### **II.2.1) Title**

Advanced Training for Liquefied Gas Tanker Operations

Lot No

8

### **II.2.2) Additional CPV code(s)**

- 80510000 - Specialist training services

### **II.2.3) Place of performance**

NUTS codes

- UKM82 - Glasgow City

### **II.2.4) Description of the procurement**

Advanced Training for Liquefied Gas Tanker Operations

### **II.2.5) Award criteria**

Quality criterion - Name: Premises and Facilities / Weighting: 10

Quality criterion - Name: Quality of the Service / Weighting: 13

Quality criterion - Name: Course Management / Weighting: 5

Quality criterion - Name: Contract Management / Weighting: 5

Quality criterion - Name: Global Climate & Ecological Emergency / Weighting: 3

Quality criterion - Name: Fair Work Practices / Weighting: 3

Quality criterion - Name: Equality, Diversity & Inclusion / Weighting: 3

Quality criterion - Name: Modern Slavery / Weighting: 3

Quality criterion - Name: Site Visit / Weighting: 15

Price - Weighting: 40

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

27 September 2025

End date

26 September 2028

This contract is subject to renewal

Yes

Description of renewals

This framework has an extension option of 12 months.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers (SPD Part 4A)

Where it is required, within a bidder's country of establishment they must confirm which authorisation or memberships of the relevant organisation(s) are required in order to perform this service.

Bidders must confirm if they hold the particular authorisation or memberships at both Centre and Course level.

Lot 1 – Maritime Coast Guard Training Approval

Lot 2 – Maritime Coast Guard Training Approval

Lot 3 - Maritime Coast Guard Training Approval

Lot 4 - Maritime Coast Guard Training Approval

Lot 5 - Basic Training for Oil, Chemical and Liquefied Gas Tanker Cargo Operations.

Lot 6 – Advanced Training for Oil Tanker Cargo Operations

Lot 7 – Advanced Training for Chemical Tanker Operations

Lot 8 – Advanced Training for Liquefied Gas Tanker Operations

Technical and professional ability (SPD Part 4C)

Bidders will be required to confirm that they and/or the service provider have the following relevant educational and professional qualifications:

PVG Membership

Bidders will be required to confirm that their managerial staff have the following relevant educational and professional qualifications:

## PVG Membership

Bidders will be required to confirm whether they intend to subcontract and, if so, for what proportion of the contract.

### **III.1.2) Economic and financial standing**

Minimum level(s) of standards possibly required

Economic and financial standing (SPD Part 4B)

Please refer to Part 4 B Economic and Financial Standing of the SPD

The College will use the following ratios to evaluate a bidder's financial status.

Bidders must confirm within their response to the relevant question within the 'Qualification envelope' that as a minimum, 2 out of the 3 ratios can be met and what the value of each ratio is.

The 3 ratios to be evaluated are:

Profitability - this is taken as profit after tax but before dividends and minority interests. If a company makes a profit then it is a pass for this ratio;

Liquidity - this is calculated as current assets less stock and work in progress, divided by current liabilities. If the answer is greater than or equal to 'one' then it is a pass for this ratio;

Gearing - this is calculated as the total external secured borrowing (short term and long term) divided by shareholder funds expressed as a percentage. If the answer is less than or equal to 100% it is considered a pass for this ratio.

Where 2 out of the 3 ratios cannot be met, the College may take the undernoted into consideration when assessing financial viability and the risk to the College, providing that the Bidder can supply evidence to substantiate any of the mitigating criteria. This list is not exhaustive and other criteria may be considered where proposed by a bidder as mitigating factors:

Would the bidder have passed the checks if prior year accounts had been used?

Were any of the poor appraisal outcomes 'marginal'?

Does the bidder operate in a market which, traditionally, requires lower liquidity or higher debt finance?

Does the bidder have sufficient reserves to sustain losses for a number of years?

Does the bidder have a healthy cash-flow?

Is the bidder profitable enough to finance the interest on its debt?

Is most of the bidder's debt owed to group companies?

Is the bidder's debt due to be repaid over a number of years, and affordable?

Have the bidder's results been adversely affected by 'one off costs' and / or 'one off accounting treatments'?

Do the bidder's auditors (where applicable) consider it to be a 'going concern'?

Will the bidder provide a Parent Company Guarantee?

Is the bidder the single supplier/source of the Goods/Works/Services in the marketplace?

The College will obtain an Equifax Report or similar financial verification systems to validate the information provided.

Please refer to Part 4 B

Bidders must confirm they can provide the following supporting evidence prior to award:

Employer's (Compulsory) Liability Insurance = 5,000,000 GBP

Public Liability Insurance = 10,000,000 GBP

### **III.1.3) Technical and professional ability**

Minimum level(s) of standards possibly required

Technical and professional ability (SPD Part 4C)

Bidders will be required to confirm that they and/or the service provider have the following relevant educational and professional qualifications:

PVG Membership

Bidders will be required to confirm that their managerial staff have the following relevant educational and professional qualifications:

## PVG Membership

Bidders will be required to confirm whether they intend to subcontract and, if so, for what proportion of the contract.

### **III.2) Conditions related to the contract**

#### **III.2.1) Information about a particular profession**

Execution of the service is reserved to a particular profession

Reference to the relevant law, regulation or administrative provision

Reference to the relevant law, regulation or administrative provision:

Bidders must confirm if they hold the particular authorisation or memberships at both Centre and Course level.

Lot 1 – Maritime Coast Guard Training Approval

Lot 2 – Maritime Coast Guard Training Approval

Lot 3 - Maritime Coast Guard Training Approval

Lot 4 - Maritime Coast Guard Training Approval

Lot 5 – Maritime Coast Guard Training Approval

Lot 6 – Maritime Coast Guard Training Approval

Lot 7 - Maritime Coast Guard Training Approval

Lot 8 - Maritime Coast Guard Training Approval

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

**IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

**IV.2) Administrative information**

**IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

14 July 2025

Local time

12:00pm

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 3 (from the date stated for receipt of tender)

**IV.2.7) Conditions for opening of tenders**

Date

14 July 2025

Local time

12:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 3-4 years

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic payment will be used

### **VI.3) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

Declarations and Certificates:

In an open tendering procedure prior to any award being made the successful bidder must provide the undernoted certificates, declarations and/or completed questionnaires to evidence their compliance with the relevant questions within the Qualification Questionnaire.

All certificates, declarations and questionnaires can be found within the Attachment area of PCS-T.

Appendix A – Form of Tender;

Appendix B – Freedom of Information;

Appendix C – SUSTAIN Supply Chain Code of Conduct;

Appendix D – Framework Terms and Conditions;

Appendix E – PECOS Supplier Adoption Form;

Appendix G- GDPR Assurance Assessment;

Appendix J – PVG Act Declaration;

Appendix K – Response Guidance – Equality, Diversity & Inclusion;

Appendix O – Declaration of Non-Involvement of Human Trafficking;

Appendix P – Declaration of Non-Involvement of Serious Organised Crime;

Appendix Q – Prompt Payment Certificate;

Appendix R – Fair Work Practises Guidance.

In the case of an open tender this information will not be required to be uploaded and submitted with the bid, but will instead be requested by the College following the conclusion of the evaluation of the Qualification, Technical and Commercial Questionnaires and prior to the award of the tender.

Failure to provide this information or in the event that the information provided does not support or evidence the statements made within the Qualification Questionnaire, will invalidate any bid. In this scenario the College will seek to obtain the relevant information and evidence from the second highest scoring bidder and so on, and upon verification will award the contract to this bidder instead.

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 29408.

For more information see:

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/esop/pts-host/public/pts/web/login.html>

A sub-contract clause has been included in this contract. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363>

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 29408.

For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

Community benefits are included in this requirement. For more information see:

<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

the Successful Bidder(s) is encouraged to implement a range of initiatives to achieve the relevant improvements to include, but not limited to:

Local employment, training and apprenticeships

Bidders will make proposals around these as part of their tender submission and once agreed by City of Glasgow College, will become a contractual obligation for the Successful Bidder(s).

(SC Ref:800867)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Glasgow Sheriff Court and Justice of the Peace Court

1 Carlton Place

Glasgow

G5 9DA

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/glasgow-sheriff-court-and-justice-of-the-peace-court>