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**Planning** 

# Market Engagement Phase 2 - Hampshire Water Transfer and Water Recycling Project

Southern Water Services Ltd.

F04: Periodic indicative notice – utilities

Periodic indicative notice only

Notice identifier: 2022/S 000-031175

Procurement identifier (OCID): ocds-h6vhtk-031321

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# **Section I: Contracting entity**

# I.1) Name and addresses

Southern Water Services Ltd.

Southern House

Worthing

**BN13 3NX** 

#### Contact

Charles Kirabo

#### **Email**

Charles.Kirabo@southernwater.co.uk

#### **Telephone**

+44 1903264444

### Country

United Kingdom

## Region code

UKJ - South East (England)

#### Internet address(es)

Main address

https://www.southernwater.co.uk/

Buyer's address

https://southernwater.bravosolution.co.uk/web/login.html

# I.3) Communication

Additional information can be obtained from the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

https://southernwater.bravosolution.co.uk/web/login.html

# I.6) Main activity

Water

# **Section II: Object**

# II.1) Scope of the procurement

## II.1.1) Title

Market Engagement Phase 2 - Hampshire Water Transfer and Water Recycling Project

#### II.1.2) Main CPV code

• 45000000 - Construction work

## II.1.3) Type of contract

Works

#### II.1.4) Short description

Market Engagement - This is Phase 2 of an ongoing Market Engagement exercise. Southern Water is planning to deliver a construction project to provide long-term water supply resilience to Hampshire. It will include Tunnelling.

Southern Water will utilise a Competitively Appointed Provider (CAP) to deliver the project which is to be procured using Ofwat's new Direct Procurement for Customers (DPC) approach.

An initial Periodic Indicative Notice (2022/S 000-003206) was published in February 2022, inviting market views and setting out our proposed procurement and commercial approach. Southern Water is looking to continually test the market's interest for the Design, Build, Financing, Maintenance and Operation of the project.

Market Engagement will be over several phases over several months. Southern Water is keen to keep the market updated on progress as the project matures.

Southern Water will additionally provide a pre-read pack as part of this engagement and has also developed a list of questions relating to the information provided. Any answers provided to this Request for Information (RFI) will be valuable and will be used, where necessary, to inform and develop Southern Water's current understanding of the market and how we can best deliver value for money to our customers. The deadline for responding to this RFI is Friday 2nd December 2022.

As this is a follow up to previous engagements, and given our wish to cover commercial, technical and financial aspects relating to the Design, Build, Finance, Operation and Maintenance of the Project, suppliers are encouraged to attend the one-to-one meetings with their potential partnering organisations.

#### II.1.5) Estimated total value

Value excluding VAT: £587,000,000

#### II.1.6) Information about lots

This contract is divided into lots: No

#### II.2) Description

#### II.2.2) Additional CPV code(s)

- 43123000 Tunnelling machinery
- 43320000 Construction equipment
- 43614000 Parts of tunnelling machinery
- 44000000 Construction structures and materials; auxiliary products to construction (except electric apparatus)
- 45200000 Works for complete or part construction and civil engineering work
- 45221000 Construction work for bridges and tunnels, shafts and subways
- 45221200 Construction work for tunnels, shafts and subways
- 45221240 Construction work for tunnels
- 45221247 Tunnelling works
- 45231100 General construction work for pipelines
- 45231300 Construction work for water and sewage pipelines
- 45240000 Construction work for water projects
- 45252126 Drinking-water treatment plant construction work
- 45350000 Mechanical installations
- 50000000 Repair and maintenance services
- 63712320 Tunnel operation services
- 65100000 Water distribution and related services
- 65130000 Operation of water supplies
- 65320000 Operation of electrical installations
- 66100000 Banking and investment services
- 66122000 Corporate finance and venture capital services
- 71000000 Architectural, construction, engineering and inspection services
- 71242000 Project and design preparation, estimation of costs
- 71311300 Infrastructure works consultancy services

- 71322000 Engineering design services for the construction of civil engineering works
- 71330000 Miscellaneous engineering services
- 71340000 Integrated engineering services
- 71350000 Engineering-related scientific and technical services
- 71500000 Construction-related services
- 71540000 Construction management services
- 71541000 Construction project management services

#### II.2.3) Place of performance

**NUTS** codes

• UKJ - South East (England)

#### II.2.4) Description of the procurement

Hampshire faces water shortages due to climate change and growing population pressures. New water sources are necessary today and in the future to protect Hampshire's sensitive chalk stream rivers and their delicate ecosystems, while maintaining vital water supplies for a growing population.

Southern Water's Water for Life Hampshire (WfLH) programme will create greater water resilience, especially during dry weather and drought. Several options for a solution are being explored. The current preferred option uses Water Recycling and Water Transfer methods. This will include an element of Tunnelling.

The CPV codes set out in this Periodic Indicative Notice (PIN) are included to give an indication of the likely scope of works and services. Southern Water does not guarantee that all activities referenced by the CPV codes will form part of any future contract notice(s), nor is the list exhaustive of all activities which may be included in any procurement process under this project.

Under a DPC model, Southern Water will competitively tender for a competitively appointed provider (CAP). Southern Water is carrying out several market engagement exercises to support this procurement.

As part of the programme outlined, Southern Water would like to gain market insight on a range of topics which are critical to the programme, including but not limited to Commercial, illustrative Design and Procurement. There will be an opportunity for suppliers to ask further questions prior to, during, and after the engagement sessions.

Market Engagement will take the form of a virtual 'Town Hall' session, at 2.30pm on Friday 9th December 2022, followed by a series of virtual one to one meetings in January/early February 2023 via Microsoft Teams.

As this is a follow up to previous engagements, and given our wish to cover Commercial, Technical and Financial aspects relating to the Design, Build, Finance, Operation and Maintenance of the Project, suppliers are strongly encouraged to attend the one-to-one meetings with their potential partnering organisations.

Southern Water is using an electronic tendering portal (BRAVO) which can be found at https://

#### southernwater.bravosolution.co.uk/web/login.html

If you would like to book a virtual one to one meeting slot or to attend the virtual "Town Hall" event, please register and log onto the portal to download further information on the programme and the registration details.

It is free to register on the portal, which can be accessed at any time of day. Should you have any problems registering on the portal, you should contact BRAVO by Email: <a href="mailto:help@bravosolution.co.uk">help@bravosolution.co.uk</a> or

by phone 0800 069 8630

Further Market Engagement phases will be held throughout 2023 and perhaps into 2024. Consequently, suppliers who miss the December 2022 market engagement are nevertheless encouraged to contact Southern Water by emailing <a href="mailto:Charles.kirabo@southernwater.co.uk">Charles.kirabo@southernwater.co.uk</a>

#### II.2.14) Additional information

The project value is approximately £587m CAPEX however due to potential changes in scope that are currently being reviewed, the value of the project is likely to increase. Further details will be released in due course.

# II.3) Estimated date of publication of contract notice

3 June 2024

## Section IV. Procedure

# **IV.1) Description**

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

## IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: <u>2022/S 000-003206</u>

# **Section VI. Complementary information**

# VI.3) Additional information

Please note that the material being supplied is confidential and not for public consumption or sharing unless we have previously published such information.

For the avoidance of doubt, the purpose of this PIN is to conduct a market testing exercise only, and will not formally begin the procurement nor constitute any commitment by Southern Water to undertake any procurement exercise nor form a commercial strategy in a particular form. Any follow-up discussions are solely for information and planning purposes. Southern Water is not liable for any costs, fees or expenses incurred by any party in replying to, participating in or attending any event in response to this PIN; all costs associated with responding to this pre-market consultation will be solely at the interested party's expense. Southern Water is reserving its position as to whether or not to undertake a procurement.

This communication does not constitute a Request for Proposal (RFP) or a promise to issue an RFP in the future. The communication and follow-up discussions do not commit Southern Water to contract for any supply or service whatsoever. Not responding to this pre-market consultation does not preclude participation in any future RFP or tender, if any is issued. Notes will be taken during any discussions, and SW reserves the right to share a general, anonymised summary of any feedback received to help with developing our plans. We may issue additional Requests for Information, organise further supplier engagement events, and engage in additional dialogue with potential suppliers as we continue to develop our plans. We may also issue further Periodic Indicative Notices (PINs) to launch further formal market engagement / consultation processes prior to formally issuing any RFP or tender.