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Opportunity

# Beds, Mattresses, Patient Handling Supplies and Services

HealthTrust Europe LLP (HTE) acting as agent for the University Hospitals of Coventry and Warwickshire NHS Trust ("UHCW")

F02: Contract notice

Notice reference: 2021/S 000-031157 Published: 14 December 2021, 10:45pm

## **Section I: Contracting authority**

## I.1) Name and addresses

HealthTrust Europe LLP (HTE) acting as agent for the University Hospitals of Coventry and Warwickshire NHS Trust ("UHCW")

19 George Road

Edgbaston, Birmingham

**B151NU** 

#### **Email**

William.Malcolm@HTEPG.com

## **Telephone**

+44 08458875000

## **Country**

**United Kingdom** 

#### **NUTS** code

UK - United Kingdom

### Internet address(es)

Main address

https://healthtrusteurope.bravosolution.co.uk

## I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://healthtrusteurope.bravosolution.co.uk

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://healthtrusteurope.bravosolution.co.uk

Tenders or requests to participate must be submitted to the above-mentioned address

## I.4) Type of the contracting authority

Body governed by public law

## I.5) Main activity

Health

# **Section II: Object**

## II.1) Scope of the procurement

### II.1.1) Title

Beds, Mattresses, Patient Handling Supplies and Services

Reference number

SF053302

### II.1.2) Main CPV code

• 33192120 - Hospital beds

### II.1.3) Type of contract

**Supplies** 

### II.1.4) Short description

This tender is to establish a framework agreement for the supply of Pressure Area Care (PAC) equipment and services in addition to Safe Patient Moving and Handling equipment and services. The framework will provide a comprehensive range of products for use within the acute care, long term care/nursing homes and home care/community, accessed either by a rental model, rent to buy or capital purchase. Further to the aforementioned products, the services within the scope of this procurement exercise cover decontamination, repair, maintenance, planned preventative maintenance and managed equipment service and other services related to the project.

## II.1.5) Estimated total value

Value excluding VAT: £232,000,000

## II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## II.2) Description

### II.2.1) Title

Medical Beds & Associated Services

Lot No

1

### II.2.2) Additional CPV code(s)

- 33192100 Beds for medical use
- 33192120 Hospital beds
- 39143116 Cots

### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

## II.2.4) Description of the procurement

Lot 1 will include medical beds. Tenderers will also be expected to provide decontamination, repair and maintenance services.

Products within this Lot will include but is not limited to:

- Hospital ward beds, low height beds, floor level beds, paediatric beds,
- Community beds for care home and out of hospital use
- Infant cots/cribs
- Junior beds
- Profiling beds
- Associated products

TERMS AND CONDITIONS / ACTIVITY BASED INCOME (ABI).

The terms and conditions of this Framework Agreement and any resulting Call-Off contract is appended to the ITT. These terms include provisions requiring the payment by the supplier of

an ABI management charge in consideration of the award of this framework agreement, the management and administration by HTE of the overall contract structure and associated documentation, as well as the requirement to submit regular management information to HTE. SUBMISSION OF

#### EXPRESSIONS OF INTEREST AND PROCUREMENT INFORMATION

This exercise will be conducted on the HTE Bravo portal. Candidates wishing to be considered must register expressions of interest as follows: Register on the HTE portal at <a href="https://healthtrusteurope.bravosolution.co.uk">https://healthtrusteurope.bravosolution.co.uk</a>. Login to the portal with username/password. Click the ITTs Open to All Suppliers link. These are the ITTs open to any registered supplier. Click on the relevant ITT to access the content. Click the Express Interest button at the top of the page. This will move the ITT into your My ITTs page. You can access any attachments by clicking Buyer Attachments in the ITT Details box. Follow the onscreen instructions to complete the ITT. Submit your reply using the Submit Response button at the top of the page. If you require any further advice, contact the Bravo e-Tendering Help Desk at <a href="help@bravosolution.co.uk">help@bravosolution.co.uk</a>. Sid4Gov HTE utilises the sid4gov supplier information database. Candidates should register on sid4gov at

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## II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

## II.2.6) Estimated value

Value excluding VAT: £17,500,000

# II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

24

This contract is subject to renewal

Yes

Description of renewals

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

### II.2.10) Information about variants

Variants will be accepted: No

## II.2.11) Information about options

Options: Yes

Description of options

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## II.2) Description

## II.2.1) Title

Specialist Beds & Associated Services

Lot No

2

## II.2.2) Additional CPV code(s)

- 33192100 Beds for medical use
- 33192150 Therapy beds

## II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

### II.2.4) Description of the procurement

Lot 2 is for the supply of beds which are categorised as 'specialised or therapy' beds. Tenderers will also be expected to provide decontamination, repair and maintenance services.

Products within this Lot will include but is not limited to:

- Critical care beds
- Rotational/turning/lateral tilt therapy beds
- Standing upright beds
- Birthing beds
- Associated products

TERMS AND CONDITIONS / ACTIVITY BASED INCOME (ABI).

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### II.2.5) Award criteria

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### II.2.6) Estimated value

Value excluding VAT: £17,500,000

# II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

24

This contract is subject to renewal

Yes

Description of renewals

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

## II.2.10) Information about variants

Variants will be accepted: No

## II.2.11) Information about options

**Options: Yes** 

Description of options

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

## II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union

funds: No

## II.2) Description

## II.2.1) Title

Patient Trolleys & Associated Services

Lot No

3

## II.2.2) Additional CPV code(s)

• 33192120 - Hospital beds

### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

## II.2.4) Description of the procurement

Lot 3 will include Patient Trolleys. Tenderers will also be expected to provide decontamination, repair and maintenance services.

Products under this Lot will include but not limited to:

- Patient Trolleys
- Emergency Department Trolleys
- Associated products

TERMS AND CONDITIONS / ACTIVITY BASED INCOME (ABI).

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### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

## II.2.6) Estimated value

Value excluding VAT: £12,000,000

# II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

24

This contract is subject to renewal

Yes

Description of renewals

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

## II.2.10) Information about variants

Variants will be accepted: No

### II.2.11) Information about options

Options: Yes

Description of options

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## II.2) Description

## II.2.1) Title

**Bariatric Solutions** 

Lot No

4

## II.2.2) Additional CPV code(s)

- 33192100 Beds for medical use
- 33192120 Hospital beds
- 33192130 Motorised beds
- 33193120 Wheelchairs
- 33193221 Wheelchair cushions
- 39143112 Mattresses
- 39516110 Cushions
- 42416300 Hoists

## II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

## II.2.4) Description of the procurement

Lot 4 is for the provision of bariatric equipment suitable for the needs of patients who exceed the safe working load and dimensions of standard equipment. Tenderers will also be expected to provide decontamination, repair and maintenance services and be able to offer a full managed service for the applicable products within this Lot.

Products within this Lot include, but not limited to:

- Bariatric hospital ward beds, profiling beds and community beds
- Static foam and alternating mattresses
- Dynamic seat, foam, and gel cushions
- Bariatric grab bar bed loop
- Bariatric patient helper and triangle
- Bariatric bed extension
- Bariatric side rails
- Bariatric chairs
- Bariatric Training Suits
- Wheelchairs
- Moving and Handling Equipment and Services

TERMS AND CONDITIONS / ACTIVITY BASED INCOME (ABI).

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### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

## II.2.6) Estimated value

Value excluding VAT: £15,000,000

# II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

24

This contract is subject to renewal

Yes

Description of renewals

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

## II.2.10) Information about variants

Variants will be accepted: No

### II.2.11) Information about options

Options: Yes

Description of options

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

## II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## II.2) Description

## **II.2.1) Title**

**Dynamic Mattresses & Associated Services** 

Lot No

5

## II.2.2) Additional CPV code(s)

- 39143111 Mattress supports
- 39143112 Mattresses
- 39522510 Pneumatic mattresses

## II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

## II.2.4) Description of the procurement

Lot 5 is for the provision of dynamic mattress systems for pressure relief / redistribution and prevention/ management of pressure ulcers, Tenderers will also be expected to provide associated services to include, decontamination, and/or repair and maintenance services and be able to offer a full managed service for the applicable products within this Lot.

Products covered within this Lot include, but not limited to:

- Alternating pressure replacement/overlay
- Continuous low-pressure replacement/overlay
- · Mattresses for both the acute and community sector

#### TERMS AND CONDITIONS / ACTIVITY BASED INCOME (ABI).

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#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

## II.2.6) Estimated value

Value excluding VAT: £15,000,000

# II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

24

This contract is subject to renewal

Yes

Description of renewals

options to extend by two, one year periods at HealthTrust Europe's sole discretion.

## II.2.10) Information about variants

Variants will be accepted: No

## II.2.11) Information about options

Options: Yes

Description of options

options to extend by two, one year periods at HealthTrust Europe's sole discretion.

## II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## II.2) Description

### II.2.1) Title

Static Mattresses & Associated Services

Lot No

6

## II.2.2) Additional CPV code(s)

• 39143112 - Mattresses

### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

### II.2.4) Description of the procurement

Lot 6 is for the provision of static mattresses for pressure relief / redistribution and prevention/ management of pressure ulcers. Tenderers will also be expected to provide any associated services to include decontamination and repair and be able to offer a full managed service for the applicable products within this Lot.

Products covered within this Lot include, but not limited to:

- Standard foam, memory foam and gel mattress
- Mattresses for both the acute and community sector

TERMS AND CONDITIONS / ACTIVITY BASED INCOME (ABI).

The terms and conditions of this Framework Agreement and any resulting Call-Off contract is appended to the ITT. These terms include provisions requiring the payment by the supplier of an ABI management charge in consideration of the award of this framework agreement, the management and administration by HTE of the overall contract structure and associated documentation, as well as the requirement to submit regular management information to HTE.

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### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

### II.2.6) Estimated value

Value excluding VAT: £15,000,000

## II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

24

This contract is subject to renewal

Yes

Description of renewals

options to extend by two, one year periods at HealthTrust Europe's sole discretion.

### II.2.10) Information about variants

Variants will be accepted: No

## II.2.11) Information about options

**Options: Yes** 

Description of options

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## II.2) Description

### II.2.1) Title

Fluid Simulating and Air Fluidised Systems

Lot No

7

## II.2.2) Additional CPV code(s)

• 39143112 - Mattresses

### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

## II.2.4) Description of the procurement

Lot 7 is for the provision of fluid simulation systems and air fluidised systems for pressure relief / redistribution and prevention/ management of pressure ulcers. Tenderers will also be expected to provide any associated services including decontamination, and/or repair and maintenance and be able to offer a full managed service for the applicable products within this Lot.

Products covered within this Lot include, but not limited to:

Air Fluidised and Fluid Simulating mattresses

TERMS AND CONDITIONS / ACTIVITY BASED INCOME (ABI). The terms and conditions of this Framework Agreement and any resulting Call-Off contract is appended to the ITT. These terms include provisions requiring the payment by the supplier of an ABI management charge in consideration of the award of this framework agreement, the management and administration by HTE of the overall contract structure and associated documentation, as well as the requirement to submit regular management information to HTE. SUBMISSION

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### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

## II.2.6) Estimated value

Value excluding VAT: £10,000,000

# II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

24

This contract is subject to renewal

Yes

Description of renewals

options to extend by two, one year periods at HealthTrust Europe's sole discretion.

### II.2.10) Information about variants

Variants will be accepted: No

### II.2.11) Information about options

Options: Yes

Description of options

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## II.2) Description

## II.2.1) Title

Hybrid Pressure Reducing Mattresses & Associated Services

Lot No

8

## II.2.2) Additional CPV code(s)

• 39143112 - Mattresses

## II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

## II.2.4) Description of the procurement

Lot 8 is for the provision of Hybrid pressure reducing mattresses used for pressure redistribution and prevention of pressure ulcers. Tenderers will also be expected to provide any associated services decontamination, repair and maintenance and be able to offer a full managed service for the applicable products within this Lot. Products within this Lot include,

but not limited to:

- Non-powered foam hybrid replacement mattress
- Powered redistribution hybrid replacement mattress
- Mattresses for both acute and community sector
- Associated Products

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## II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

## II.2.6) Estimated value

Value excluding VAT: £15,000,000

# II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

24

This contract is subject to renewal

Yes

Description of renewals

options to extend by two, one year periods at HealthTrust Europe's sole discretion.

### II.2.10) Information about variants

Variants will be accepted: No

### II.2.11) Information about options

Options: Yes

Description of options

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

## II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## II.2) Description

## **II.2.1) Title**

Cushions, Prevention, Support Aids and Associated Products & Services

Lot No

9

# II.2.2) Additional CPV code(s)

• 39516110 - Cushions

## II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

## II.2.4) Description of the procurement

Lot 9 is for the provision of cushions used for comfort and pressure distribution, support aids and associated products which will help prevent and treat pressure sores. Tenderers will also be expected to provide any associated services including decontamination, repair and maintenance and be able to offer a full managed service for the applicable products within this Lot. Products within this Lot include, but not limited to:

- Static foam and gel cushions
- Dynamic cushions alternating, full seat and lumber cushions
- Heel protectors
- Leg trough
- Products which complement the use of other equipment in the treatment/prevention of pressure sores.

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### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

### II.2.6) Estimated value

Value excluding VAT: £1,000,000

# II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

24

This contract is subject to renewal

Yes

Description of renewals

options to extend by two, one year periods at HealthTrust Europe's sole discretion.

### II.2.10) Information about variants

Variants will be accepted: No

## II.2.11) Information about options

**Options: Yes** 

Description of options

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## II.2) Description

### **II.2.1) Title**

Pressure Relieving Chairs & Associated Services

Lot No

10

## II.2.2) Additional CPV code(s)

• 39113100 - Armchairs

### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

## II.2.4) Description of the procurement

Lot 10 is for the provision of chairs used for comfort and pressure distribution and the provision of decontamination, repair and maintenance services and be able to offer a full managed service applicable to the products within this Lot. Products within this lot include, but not limited to:

- Pressure Relieving Chairs
- Associated Products

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### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

## II.2.6) Estimated value

Value excluding VAT: £2,000,000

# II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

24

This contract is subject to renewal

Yes

Description of renewals

options to extend by two, one year periods at HealthTrust Europe's sole discretion.

### II.2.10) Information about variants

Variants will be accepted: No

### II.2.11) Information about options

Options: Yes

Description of options

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## II.2) Description

## **II.2.1) Title**

Safe Patient Moving and Handling Supplies and Services

Lot No

11

## II.2.2) Additional CPV code(s)

- 33162000 Operating theatre devices and instruments
- 33192600 Lifting equipment for health care sector
- 42416300 Hoists
- 44410000 Articles for the bathroom and kitchen

## II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

## II.2.4) Description of the procurement

Lot 11 is for the provision of Safe Patient Moving and Handling Equipment and associated

services to include decontamination, repair and maintenance services and be able to offer a full managed service applicable to the products within this Lot.

The scope of the agreement will include aiding the transport and support moving of patients and may be used in either a hospital, residential or patient home environment. The framework will include (but is not limited) to the following items:

- Hoists / Patient Lifts
- Standing Aids (both manual and electric)
- Bathing Equipment
- Transfer Equipment (Slings, Slide Sheets, Inflatable Devices)
- Safe Patient Moving and Handling Managed Services.

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## II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

### II.2.6) Estimated value

Value excluding VAT: £12,000,000

# II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

24

This contract is subject to renewal

Yes

Description of renewals

options to extend by two, one year periods at HealthTrust Europe's sole discretion.

## II.2.10) Information about variants

Variants will be accepted: No

## II.2.11) Information about options

Options: Yes

Description of options

options to extend for two, one year periods at HealthTrust Europe's sole discretion.

## II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## II.2) Description

## II.2.1) Title

Lot 12 - Aggregated Lot

Lot No

12

### II.2.2) Additional CPV code(s)

- 33192100 Beds for medical use
- 33192110 Orthopaedic beds
- 33192120 Hospital beds
- 33192150 Therapy beds
- 39143112 Mattresses

### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

### II.2.4) Description of the procurement

Lot 12 facilitates the provision to permit Participating Authorities to tailor bespoke products and service specification to accommodate their requirements and contractually commit in advance to purchasing a specified value and/or volume of their requirements.

Under this Lot the Participating Authority(ies) will define their requirement for goods and/or services which can be in any combination of more than one Lot of the Framework Agreement.

All successful suppliers will be automatically awarded to this Lot. The procurement exercise will be open to all awarded suppliers.

## II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

## II.2.6) Estimated value

Value excluding VAT: £100,000,000

## II.2.7) Duration of the contract, framework agreement or dynamic purchasing

#### system

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

option for two (2) extended terms of one (1) year each with the successful Tenderers

## II.2.10) Information about variants

Variants will be accepted: No

## II.2.11) Information about options

Options: Yes

Description of options

option for two (2) extended terms of one (1) year each with the successful Tenderers

## II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

# Section III. Legal, economic, financial and technical information

## III.1) Conditions for participation

# III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

HTE may request such information as may be requested pursuant to Regulation 58 of the Public Contracts Regulations 2015. Details are provided in the ITT Guidance Document.

### III.1.2) Economic and financial standing

List and brief description of selection criteria

HTE may request such information as may be requested pursuant to Regulation 58 of the Public Contracts Regulations 2015. Details are provided in the ITT Guidance Document.

## III.1.3) Technical and professional ability

List and brief description of selection criteria

HTE may request such information as may be requested pursuant to Regulation 58 of the Public Contracts Regulations 2015. Details are provided in the ITT Guidance Document.

## III.2) Conditions related to the contract

## III.2.2) Contract performance conditions

HTE may request such information as may be requested pursuant to Regulation 58 of the Public Contracts Regulations 2015. Details are provided in the ITT Guidance Document.

## **Section IV. Procedure**

## **IV.1) Description**

## IV.1.1) Type of procedure

Open procedure

# IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

## IV.2) Administrative information

## IV.2.2) Time limit for receipt of tenders or requests to participate

Date

31 January 2022

Local time

3:00pm

## IV.2.4) Languages in which tenders or requests to participate may be submitted

English

# IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 6 (from the date stated for receipt of tender)

## IV.2.7) Conditions for opening of tenders

Date

31 January 2022

Local time

3:00pm

# **Section VI. Complementary information**

## VI.1) Information about recurrence

This is a recurrent procurement: Yes

## VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

## VI.4) Procedures for review

## VI.4.1) Review body

HealthTrust Europe

19 George Road, Edgbaston

Birmingham

**B151NU** 

Country

**United Kingdom**