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Tender

On Train Hospitality Services

ScotRail Trains Limited

F05: Contract notice – utilities

Notice identifier: 2023/S 000-031136

Procurement identifier (OCID): ocds-h6vhtk-040e06

Published 23 October 2023, 8:27am

Section I: Contracting entity

I.1) Name and addresses

ScotRail Trains Limited

Atrium Court, 50 Waterloo Street

Glasgow

G2 6HQ

Email

fergus.martin@scotrail.co.uk

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

www.scotrail.co.uk

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA30589

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://scotrail.wax-live.com/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://scotrail.wax-live.com/>

I.6) Main activity

Railway services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

On Train Hospitality Services

Reference number

SR001

II.1.2) Main CPV code

- 15000000 - Food, beverages, tobacco and related products

II.1.3) Type of contract

Supplies

II.1.4) Short description

ScotRail are tendering for suppliers to assist in the provision of our on train hospitality services. The requirement is split into 3 separate lots:

1: Food and Drink Provision to supply and deliver food and drink for on-train retailing.

2: EPOS Solutions including card payments and stock management services.

3: Managed solution, for the above services as well as stock management and depot services.

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

II.2) Description

II.2.1) Title

Managed Hospitality Solution

Lot No

3

II.2.2) Additional CPV code(s)

- 55520000 - Catering services

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

ScotRail are inviting prospective suppliers to bid for a managed hospitality service encompassing: the sourcing and delivery of food and drinks, managing food and drink stores / depots and waste, stock management, loading and maintaining trollies and providing an EPOS solution. For the avoidance of doubt; ScotRail staff would still sell / retail food and drink on board trains however the prospective supplier(s) would manage the backend supply.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

25

This contract is subject to renewal

Yes

Description of renewals

The initial term will be live from the award (anticipated February 2024) to 31 March 2026, with the option to extend for up to another 4 years.

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 1

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: Yes

Description of options

The supplier will be asked to provide prices for the potential purchase of additional EPOS devices and depot locations. Details will be provided at ITN stage.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

EPOS Solution

Lot No

2

II.2.2) Additional CPV code(s)

- 72212110 - Point of sale (POS) software development services

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

ScotRail require a flexible software and hardware solution to ensure the continued efficiency of on train hospitality. ScotRail require an EPOS solution that will allow for ordering and payment on ScotRail train services, often taking payment in remote geographical locations. The current requirement is 80 EPOS devices / solutions for ScotRail staff with the option to purchase more (or decrease the number) over the lifetime of the contract.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

25

This contract is subject to renewal

Yes

Description of renewals

The initial term will be from the award (anticipated February 2024) to 31 March 2026, with the option to extend for up to another 4 years.

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 1

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: Yes

Description of options

As well as the initial requirement, ScotRail may wish to purchase more EPOS devices / solutions in the future and suppliers will be required to provide a price for this at the ITN stage.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Please note that your response to the PQQ for this Lot is to be submitted at the latest by 12:00 on 15 November 2023. As such, please ignore section 'IV.2.2) Time limit for receipt of tenders or requests to participate' and 'IV.2.3 Estimated date of dispatch of invitations to tender or to participate to selected candidates' in relation to this Lot only.

II.2) Description

II.2.1) Title

Food and Drink Supplier

Lot No

1

II.2.2) Additional CPV code(s)

- 15000000 - Food, beverages, tobacco and related products
- 15980000 - Non-alcoholic beverages

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

Supply and delivery of food and drinks products. ScotRail are looking to award to a supplier for the provision of food and drink products to be delivered to ScotRail managed sites.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

25

This contract is subject to renewal

Yes

Description of renewals

The anticipated initial term will be from the award (anticipated February 2024) to 31 March 2026, with the option to extend for a further 3 years.

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 1

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

Selection criteria as stated in the procurement documents.

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.1.4) Objective rules and criteria for participation

List and brief description of rules and criteria

Please note that your response to the PQQ for this Lot is to be submitted at the latest by 12:00 on 15 November 2023. As such, please ignore section 'IV.2.2) Time limit for receipt of tenders or requests to participate' and 'IV.2.3 Estimated date of dispatch of invitations to tender or to participate to selected candidates' in relation to this Lot only. Details in relation to the deadlines for this Lot can be found in the PQQ documents.

III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded

The contract proposed to be entered into by ScotRail with the successful Tenderer as a result of this procurement will be ScotRail's "Agreement for the supply of Goods and / or Services".

Whilst it is the intention that SRT will be the primary user of this contract, in future this contract may be utilised by other entities within the SRH Group.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

24 November 2023

Local time

12:00pm

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

30 November 2023

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: Proposed initial term is to 31st March 2026 with potential options to extend to 31st March 2029 - this contract may be re-tendered beyond these dates

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

Please note that your response to the PQQ for this Lot is to be submitted at the latest by 12:00 on 15 November 2023. As such, please ignore section 'IV.2.2) Time limit for receipt of tenders or requests to participate' and 'IV.2.3 Estimated date of dispatch of invitations to tender or to participate to selected candidates' in relation to this Lot only. Details in relation to the deadlines for this Lot can be found in the PQQ documents.

Whilst it is the intention that SRT will be the primary user of this contract, all lots will be available to use by ScotRail and members of the Scottish Rail Holdings Limited Group (including holding company or subsidiaries).

(SC Ref:747544)

VI.4) Procedures for review

VI.4.1) Review body

Glasgow Sheriff Court and Justice of the Peace Court

Glasgow

Country

United Kingdom

