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Contract

Audio Visual Equipment & Installation Services

North Western Universities Purchasing Consortium

F03: Contract award notice

Notice identifier: 2024/S 000-031074

Procurement identifier (OCID): ocids-h6vhtk-0422f2

Published 27 September 2024, 5:34pm

Section I: Contracting authority

I.1) Name and addresses

North Western Universities Purchasing Consortium

Salford Innovation Forum, Room 210 51 Frederick Road

Salford

M6 6FP

Contact

Mary Onabanjo

Email

mary.onabanjo@nwupc.ac.uk

Telephone

+44 1612348005

Country

United Kingdom

Region code

UK - United Kingdom

National registration number

04045190

Internet address(es)

Main address

<https://nwupc.ac.uk/>

Buyer's address

<https://uk.eu-supply.com/ctm/Company/CompanyInformation/Index/91080>

I.4) Type of the contracting authority

Other type

Sub-central contracting authority

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Audio Visual Equipment & Installation Services

Reference number

AVI3146NW

II.1.2) Main CPV code

- 32321200 - Audio-visual equipment

II.1.3) Type of contract

Supplies

II.1.4) Short description

NWUPC is seeking to establish a multi-provider Framework Agreement on behalf of the members of NWUPC & CPC for Audio Visual Equipment & Installation Services.

This Framework Agreement will commence on 1st September 2024 for an initial period of twenty-four (24) months until 31st August 2026 with the option to extend the Agreement for twelve (12) months until 31st August 2027 and a further twelve (12) months until 31st August 2028 subject to satisfactory Economic Operator performance.

The Framework Agreement will be split into three lots as follows:

Lot 1 – Supply & Delivery of Audio Visual Equipment

Lot 2 – Supply, Delivery & Installation of Audio Visual Equipment

Lot 3 – Supply, Delivery & Installation of Audio Visual Equipment – Northern Ireland

The following organisations committed to this procurement and intend to utilise the Framework Agreement as soon as possible after award:

NWUPC <https://www.nwupc.ac.uk/our-members>

CPC <https://www.thecpc.ac.uk/members/>

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £64,700,000

II.2) Description

II.2.1) Title

Lot 1 – Supply & Delivery of Audio Visual Equipment

Lot No

1

II.2.2) Additional CPV code(s)

- 32320000 - Television and audio-visual equipment
- 32321300 - Audio-visual materials
- 50340000 - Repair and maintenance services of audio-visual and optical equipment

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

North West England and Northern Ireland

II.2.4) Description of the procurement

Supply of in scope equipment as per the ITT which includes, but is not limited to, the following scope; Supply and delivery of Data Projectors and Lamps, Display Screens, Projector Screens, Portable Screen Mounts / Trolleys, White Boards, Media Switchers / Scalers / Distribution Equipment, HDMI Extenders, Amplifiers, Visualisers, Collaboration Systems, Video Distribution Equipment, DVD / Blu-Ray Players, Camcorders, Speakers, Microphones, Digital Signage, Video Conference Systems, Lecture Capture Systems, Network Cameras, AV over IP Devices, Bring Your Devices / Collaboration Systems, AV Furniture, Audio Visual Fixtures, Fittings, Interactive touch screens, Team Rooms

Equipment, Interactive Touch tables. This list is not exhaustive.

II.2.5) Award criteria

Quality criterion - Name: Customer Requirements / Weighting: 30

Price - Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Call off by Members from the resulting framework may be conducted by institutions using various funds including but not limited to the European Regional Development Fund (ERDF)

II.2) Description

II.2.1) Title

Lot 2 – Supply, Delivery and Installation of Audio Visual Equipment and Associated Services

Lot No

2

II.2.2) Additional CPV code(s)

- 32320000 - Television and audio-visual equipment
- 32321300 - Audio-visual materials
- 50340000 - Repair and maintenance services of audio-visual and optical equipment

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

North West England and Northern Ireland

II.2.4) Description of the procurement

The Supply, Delivery and Installation of Audiovisual Equipment and Associated Services includes, but is not limited to, the following scope; Supply, delivery and installation of Data Projectors and Lamps, Display Screens, Projector Screens, Portable Screen Mounts / Trolleys, White Boards, Media Switchers / Scalers / Distribution Equipment, HDMI Extenders, Amplifiers, Visualisers, Collaboration Systems, Video Distribution Equipment, DVD / Blu-Ray Players, Camcorders, Speakers, Microphones, Digital Signage, Video Conference Systems, Lecture Capture Systems, Network Cameras, AV over IP Devices, Bring Your Devices / Collaboration Systems, AV Furniture, Audio Visual Fixtures and Fittings, immersive spaces, and Cables. Servicing and Maintenance of Audio Visual Equipment and Systems including both proactive and reactive services and fixed contract maintenance agreements, Microsoft Teams Room Solutions, Conferencing Platforms - Webex, Pexip, Large LED displays including specialist solutions such as Virtual Production Studios, Programming, Training, De-Installation and Consultancy and Design Services. Leasing of Audiovisual Equipment. This list is not exhaustive.

II.2.5) Award criteria

Quality criterion - Name: Customer Requirements / Weighting: 30

Quality criterion - Name: Quality / Weighting: 35

Price - Weighting: 35

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Call off by Members from the resulting framework may be conducted by institutions using various funds including but not limited to the European Regional Development Fund

(ERDF)

II.2) Description

II.2.1) Title

Lot 3 – Supply, Delivery and Installation of Audio Visual Equipment– NI

Lot No

3

II.2.2) Additional CPV code(s)

- 32320000 - Television and audio-visual equipment
- 32321300 - Audio-visual materials
- 50340000 - Repair and maintenance services of audio-visual and optical equipment

II.2.3) Place of performance

NUTS codes

- UKN0 - Northern Ireland
- UKN - Northern Ireland

II.2.4) Description of the procurement

The Supply, Delivery and Installation of Audiovisual Equipment and Associated Services – Northern Ireland includes, but is not limited to, the following scope; Supply, delivery and installation of Data Projectors and Lamps, Display Screens, Projector Screens, Portable Screen Mounts / Trolleys, White Boards, Media Switchers / Scalers / Distribution Equipment, HDMI Extenders, Amplifiers, Visualisers, Collaboration Systems, Video Distribution Equipment, DVD / Blu-Ray Players, Camcorders, Speakers, Microphones, Digital Signage, Video Conference Systems, Lecture Capture Systems, Network Cameras, AV over IP Devices, Bring Your Devices / Collaboration Systems, AV Furniture, Audio Visual Fixtures and Fittings, immersive spaces, and Cables. Servicing and Maintenance of Audio Visual Equipment and Systems including both proactive and reactive services and fixed contract maintenance agreements, Microsoft Teams Room Solutions, Conferencing Platforms - Webex, Pexip, Large LED displays including specialist solutions such as Virtual Production Studios, Programming, Training, De-Installation and Consultancy and Design Services. Leasing of Audiovisual Equipment. This list is not exhaustive.

II.2.5) Award criteria

Quality criterion - Name: Customer Requirements / Weighting: 35

Quality criterion - Name: Quality / Weighting: 45

Price - Weighting: 20

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Call off by Members from the resulting framework may be conducted by institutions using various funds including but not limited to the European Regional Development Fund (ERDF)

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-014560](#)

Section V. Award of contract

Contract No

1

Title

Lot 1 – Supply & Delivery of Audio Visual Equipment

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 August 2024

V.2.2) Information about tenders

Number of tenders received: 13

Number of tenders received from SMEs: 11

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 13

Number of tenders received by electronic means: 13

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

GVAV Ltd

Feltham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Universal AV Services Ltd

Keighley

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Julian Roche Associates Limited (Trading as Roche Audio Visual)

Elland

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Pure Audio Visual Ltd

Preston

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Information Data & Network Supplies Ltd

Bolton

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Comcen Computer Supplies Ltd

Swansea

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Mayne Communications Ltd

Saintfield

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £64,700,000

Section V. Award of contract

Contract No

2

Title

Lot 2 – Supply, Delivery and Installation of Audio Visual Equipment and Associated Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 August 2024

V.2.2) Information about tenders

Number of tenders received: 13

Number of tenders received from SMEs: 12

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 13

Number of tenders received by electronic means: 13

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

GVAV Ltd

Feltham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Julian Roche Associates Limited (Trading as Roche Audio Visual)

Elland

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

proAV Limited

Egham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Pacific Computers Ltd

Basingstoke

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Pure Audio Visual Ltd

Preston

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Universal AV Services Ltd

Keighley

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Charterhouse Voice & Data t/a Symity

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

IDNS Ltd

Bolton

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

AVM Solutions (UK) Ltd

Bolton

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £64,700,000

Section V. Award of contract

Contract No

3

Title

Lot 3 – Supply, Delivery and Installation of Audio Visual Equipment – NI

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 August 2023

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Mayne Communications Ltd

Saintfield

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £64,700,000

Section VI. Complementary information

VI.3) Additional information

At some point during the life of the Framework Agreement the current members of the following may wish to utilise the Agreement and should have access at any point with the permission of NWUPC. This Agreement is not intended to replace any current Agreements that either participating or non-participating Institutions may already have in place. A list of the current members is available as follows:

Central Government Departments, Local Government and Public Corporations that can be accessed at the Public Sector Classification Guide

<https://www.ons.gov.uk/economy/nationalaccounts/uksectoraccounts/datasets/publicsectorclassificationguide>

<https://www.gov.uk/government/organisations>

Local Authorities

<https://www.gov.uk/find-local-council>

<https://www.local.gov.uk>

NDPBs

<https://www.gov.uk/government/organisations>

National Parks Authorities

<http://www.nationalparks.gov.uk>

Police Forces in the United Kingdom

http://www.police.uk/?view=force_sites

<https://www.police-information.co.uk/index.html>

Fire and Rescue Services in the United Kingdom

<http://www.fire.org.uk/fire-brigades.html>

NHS Bodies England

<https://www.nhs.uk/service directories/pages/nhstrustlisting.aspx>

Hospices in the UK

<https://www.hospiceuk.org/about-hospice-care/find-a-hospice>

Registered Social Landlords (Housing Associations)

Third Sector and Charities in the United Kingdom

<http://www.charity-commission.gov.uk>

<http://www.oscr.org.uk>

Citizens Advice in the United Kingdom

<http://www.citizensadvice.org.uk/index/getadvice.htm>

www.cas.org.uk

Scottish Police

<http://www.scotland.police.uk>

NI Public Bodies

Northern Ireland Government Departments

<https://www.northernireland.gov.uk/topics/your-executive/government-departments>

<https://www.nidirect.gov.uk/contacts/government-departments-in-northern-ireland>

Northern Ireland Public Sector Bodies and Local Authorities

<https://www.finance-ni.gov.uk/articles/list-public-bodies-which-ni-public-procurement-policy-applies>

Schools and Universities in Northern Ireland

<https://www.education-ni.gov.uk/>

Health and Social care in Northern Ireland

<http://online.hscni.net>

Northern Ireland Housing Associations

<https://www.nidirect.gov.uk/contacts/housing-associations>

Police Service of Northern Ireland

<https://www.psni.police.uk>

VI.4) Procedures for review

VI.4.1) Review body

NWUPC Ltd

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