

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/031074-2024>

Contract

## **Audio Visual Equipment & Installation Services**

North Western Universities Purchasing Consortium

F03: Contract award notice

Notice identifier: 2024/S 000-031074

Procurement identifier (OCID): ocds-h6vhtk-0422f2

Published 27 September 2024, 5:34pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

North Western Universities Purchasing Consortium

Salford Innovation Forum, Room 210 51 Frederick Road

Salford

M6 6FP

#### **Contact**

Mary Onabanjo

#### **Email**

[mary.onabanjo@nwupc.ac.uk](mailto:mary.onabanjo@nwupc.ac.uk)

#### **Telephone**

+44 1612348005

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**National registration number**

04045190

**Internet address(es)**

Main address

<https://nwupc.ac.uk/>

Buyer's address

<https://uk.eu-supply.com/ctm/Company/CompanyInformation/Index/91080>

**I.4) Type of the contracting authority**

Other type

Sub-central contracting authority

**I.5) Main activity**

Education

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Audio Visual Equipment & Installation Services

Reference number

AVI3146NW

#### **II.1.2) Main CPV code**

- 32321200 - Audio-visual equipment

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

NWUPC is seeking to establish a multi-provider Framework Agreement on behalf of the members of NWUPC & CPC for Audio Visual Equipment & Installation Services.

This Framework Agreement will commence on 1st September 2024 for an initial period of twenty-four (24) months until 31st August 2026 with the option to extend the Agreement for twelve (12) months until 31st August 2027 and a further twelve (12) months until 31st August 2028 subject to satisfactory Economic Operator performance.

The Framework Agreement will be split into three lots as follows:

Lot 1 – Supply & Delivery of Audio Visual Equipment

Lot 2 – Supply, Delivery & Installation of Audio Visual Equipment

Lot 3 – Supply, Delivery & Installation of Audio Visual Equipment – Northern Ireland

The following organisations committed to this procurement and intend to utilise the Framework Agreement as soon as possible after award:

NWUPC <https://www.nwupc.ac.uk/our-members>

CPC <https://www.thecpc.ac.uk/members/>

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £64,700,000

## **II.2) Description**

### **II.2.1) Title**

Lot 1 – Supply & Delivery of Audio Visual Equipment

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 32320000 - Television and audio-visual equipment
- 32321300 - Audio-visual materials
- 50340000 - Repair and maintenance services of audio-visual and optical equipment

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

North West England and Northern Ireland

### **II.2.4) Description of the procurement**

Supply of in scope equipment as per the ITT which includes, but is not limited to, the following scope; Supply and delivery of Data Projectors and Lamps, Display Screens, Projector Screens, Portable Screen Mounts / Trolleys, White Boards, Media Switchers / Scalers / Distribution Equipment, HDMI Extenders, Amplifiers, Visualisers, Collaboration Systems, Video Distribution Equipment, DVD / Blu-Ray Players, Camcorders, Speakers, Microphones, Digital Signage, Video Conference Systems, Lecture Capture Systems, Network Cameras, AV over IP Devices, Bring Your Devices / Collaboration Systems, AV Furniture, Audio Visual Fixtures, Fittings, Interactive touch screens, Team Rooms

Equipment, Interactive Touch tables. This list is not exhaustive.

### **II.2.5) Award criteria**

Quality criterion - Name: Customer Requirements / Weighting: 30

Price - Weighting: 70

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Call off by Members from the resulting framework may be conducted by institutions using various funds including but not limited to the European Regional Development Fund (ERDF)

## **II.2) Description**

### **II.2.1) Title**

Lot 2 – Supply, Delivery and Installation of Audio Visual Equipment and Associated Services

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 32320000 - Television and audio-visual equipment
- 32321300 - Audio-visual materials
- 50340000 - Repair and maintenance services of audio-visual and optical equipment

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

North West England and Northern Ireland

#### **II.2.4) Description of the procurement**

The Supply, Delivery and Installation of Audiovisual Equipment and Associated Services includes, but is not limited to, the following scope; Supply, delivery and installation of Data Projectors and Lamps, Display Screens, Projector Screens, Portable Screen Mounts / Trolleys, White Boards, Media Switchers / Scalers / Distribution Equipment, HDMI Extenders, Amplifiers, Visualisers, Collaboration Systems, Video Distribution Equipment, DVD / Blu-Ray Players, Camcorders, Speakers, Microphones, Digital Signage, Video Conference Systems, Lecture Capture Systems, Network Cameras, AV over IP Devices, Bring Your Devices / Collaboration Systems, AV Furniture, Audio Visual Fixtures and Fittings, immersive spaces, and Cables. Servicing and Maintenance of Audio Visual Equipment and Systems including both proactive and reactive services and fixed contract maintenance agreements, Microsoft Teams Room Solutions, Conferencing Platforms - Webex, Pexip, Large LED displays including specialist solutions such as Virtual Production Studios, Programming, Training, De-Installation and Consultancy and Design Services. Leasing of Audiovisual Equipment. This list is not exhaustive.

#### **II.2.5) Award criteria**

Quality criterion - Name: Customer Requirements / Weighting: 30

Quality criterion - Name: Quality / Weighting: 35

Price - Weighting: 35

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Call off by Members from the resulting framework may be conducted by institutions using various funds including but not limited to the European Regional Development Fund

(ERDF)

## **II.2) Description**

### **II.2.1) Title**

Lot 3 – Supply, Delivery and Installation of Audio Visual Equipment– NI

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 32320000 - Television and audio-visual equipment
- 32321300 - Audio-visual materials
- 50340000 - Repair and maintenance services of audio-visual and optical equipment

### **II.2.3) Place of performance**

NUTS codes

- UKN0 - Northern Ireland
- UKN - Northern Ireland

### **II.2.4) Description of the procurement**

The Supply, Delivery and Installation of Audiovisual Equipment and Associated Services – Northern Ireland includes, but is not limited to, the following scope; Supply, delivery and installation of Data Projectors and Lamps, Display Screens, Projector Screens, Portable Screen Mounts / Trolleys, White Boards, Media Switchers / Scalers / Distribution Equipment, HDMI Extenders, Amplifiers, Visualisers, Collaboration Systems, Video Distribution Equipment, DVD / Blu-Ray Players, Camcorders, Speakers, Microphones, Digital Signage, Video Conference Systems, Lecture Capture Systems, Network Cameras, AV over IP Devices, Bring Your Devices / Collaboration Systems, AV Furniture, Audio Visual Fixtures and Fittings, immersive spaces, and Cables. Servicing and Maintenance of Audio Visual Equipment and Systems including both proactive and reactive services and fixed contract maintenance agreements, Microsoft Teams Room Solutions, Conferencing Platforms - Webex, Pexip, Large LED displays including specialist solutions such as Virtual Production Studios, Programming, Training, De-Installation and Consultancy and Design Services. Leasing of Audiovisual Equipment. This list is not exhaustive.

### **II.2.5) Award criteria**

Quality criterion - Name: Customer Requirements / Weighting: 35

Quality criterion - Name: Quality / Weighting: 45

Price - Weighting: 20

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Call off by Members from the resulting framework may be conducted by institutions using various funds including but not limited to the European Regional Development Fund (ERDF)

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-014560](#)

---

## **Section V. Award of contract**

### **Contract No**

1

### **Title**

Lot 1 – Supply & Delivery of Audio Visual Equipment

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 August 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 13

Number of tenders received from SMEs: 11

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 13

Number of tenders received by electronic means: 13

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

GVAV Ltd

Feltham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Universal AV Services Ltd

Keighley

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Julian Roche Associates Limited (Trading as Roche Audio Visual)

Elland

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Pure Audio Visual Ltd

Preston

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Information Data & Network Supplies Ltd

Bolton

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Comcen Computer Supplies Ltd

Swansea

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Mayne Communications Ltd

Saintfield

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £64,700,000

---

**Section V. Award of contract**

**Contract No**

2

**Title**

Lot 2 – Supply, Delivery and Installation of Audio Visual Equipment and Associated Services

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

31 August 2024

**V.2.2) Information about tenders**

Number of tenders received: 13

Number of tenders received from SMEs: 12

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 13

Number of tenders received by electronic means: 13

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

GVAV Ltd

Feltham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Julian Roche Associates Limited (Trading as Roche Audio Visual)

Elland

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

proAV Limited

Egham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Pacific Computers Ltd

Basingstoke

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Pure Audio Visual Ltd

Preston

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Universal AV Services Ltd

Keighley

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Charterhouse Voice & Data t/a Symity

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

IDNS Ltd

Bolton

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

AVM Solutions (UK) Ltd

Bolton

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £64,700,000

## **Section V. Award of contract**

### **Contract No**

3

### **Title**

Lot 3 – Supply, Delivery and Installation of Audio Visual Equipment – NI

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 August 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Mayne Communications Ltd

Saintfield

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £64,700,000

---

## Section VI. Complementary information

### VI.3) Additional information

At some point during the life of the Framework Agreement the current members of the following may wish to utilise the Agreement and should have access at any point with the permission of NWUPC. This Agreement is not intended to replace any current Agreements that either participating or non-participating Institutions may already have in place. A list of the current members is available as follows:

Central Government Departments, Local Government and Public Corporations that can be accessed at the Public Sector Classification Guide

<https://www.ons.gov.uk/economy/nationalaccounts/uksectoraccounts/datasets/publicsectorclassificationguide>

<https://www.gov.uk/government/organisations>

Local Authorities

<https://www.gov.uk/find-local-council>

<https://www.local.gov.uk>

NDPBs

<https://www.gov.uk/government/organisations>

National Parks Authorities

<http://www.nationalparks.gov.uk>

Police Forces in the United Kingdom

[http://www.police.uk/?view=force\\_sites](http://www.police.uk/?view=force_sites)

<https://www.police-information.co.uk/index.html>

Fire and Rescue Services in the United Kingdom

<http://www.fire.org.uk/fire-brigades.html>

NHS Bodies England

<https://www.nhs.uk/service directories/pages/nhstrustlisting.aspx>

Hospices in the UK

<https://www.hospiceuk.org/about-hospice-care/find-a-hospice>

Registered Social Landlords (Housing Associations)

Third Sector and Charities in the United Kingdom

<http://www.charity-commission.gov.uk>

<http://www.oscr.org.uk>

Citizens Advice in the United Kingdom

<http://www.citizensadvice.org.uk/index/getadvice.htm>

[www.cas.org.uk](http://www.cas.org.uk)

Scottish Police

<http://www.scotland.police.uk>

NI Public Bodies

Northern Ireland Government Departments

<https://www.northernireland.gov.uk/topics/your-executive/government-departments>

<https://www.nidirect.gov.uk/contacts/government-departments-in-northern-ireland>

Northern Ireland Public Sector Bodies and Local Authorities

<https://www.finance-ni.gov.uk/articles/list-public-bodies-which-ni-public-procurement-policy-applies>

Schools and Universities in Northern Ireland

<https://www.education-ni.gov.uk/>

Health and Social care in Northern Ireland

<http://online.hscni.net>

Northern Ireland Housing Associations

<https://www.nidirect.gov.uk/contacts/housing-associations>

Police Service of Northern Ireland

<https://www.psni.police.uk>

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

NWUPC Ltd

Salford Innovation Forum- Room 210 51 Frederick Road

Salford

M6 6FP

Email

[procurement@nwupc.ac.uk](mailto:procurement@nwupc.ac.uk)

Telephone

+44 1612348000

Country

United Kingdom

Internet address

<https://nwupc.ac.uk/>