

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/031072-2022>

Contract

## **Best Start Lincolnshire Services**

Lincolnshire County Council

F03: Contract award notice

Notice identifier: 2022/S 000-031072

Procurement identifier (OCID): ocids-h6vhtk-035213

Published 3 November 2022, 12:53pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Lincolnshire County Council

County Offices, Newland

Lincoln

LN1 1YL

#### **Contact**

Miss Melissa Cullingham

#### **Email**

[melissa.cullingham@lincolnshire.gov.uk](mailto:melissa.cullingham@lincolnshire.gov.uk)

#### **Telephone**

+44 7810790528

**Country**

United Kingdom

**Region code**

UKF3 - Lincolnshire

**Internet address(es)**

Main address

<https://www.lincolnshire.gov.uk>

Buyer's address

<https://www.lincolnshire.gov.uk>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Best Start Lincolnshire Services

Reference number

DN620739

#### **II.1.2) Main CPV code**

- 80000000 - Education and training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Lincolnshire County Council requires the supply of a high quality Best Start Lincolnshire Service(s), broken down as two lots. Lot One: Best Start Lincolnshire: Early Years and Family Service and Lot Two: Best Start Lincolnshire: Inclusion Service for ethnic minority children in their early years and their families from 1st April 2023.

Both Best Start Lincolnshire services are an integral part of the Council's offer to Lincolnshire children in their early years. Both services shall also work as part of an integrated early years team alongside professionals within the Council's wider early years services and alongside each other. This shall also include partnership working with other relevant health and commissioned early years services

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,723,387.16

### **II.2) Description**

**II.2.1) Title**

Best Start Lincolnshire: Early Years and Family Service

Lot No

One

**II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services

**II.2.3) Place of performance**

NUTS codes

- UKF3 - Lincolnshire

**II.2.4) Description of the procurement**

The Service shall provide high-quality educational and fun sessions for children in their early years and their families to access. These sessions will support child development, early learning, positive health outcomes and positive parenting, including emotional literacy. Delivery shall be from the Council's 48 children's centres (plus two non-designated sites) and community-based outreach venues (including outdoor locations).

The Service shall offer a core menu of fully inclusive universal early education sessions that shall be available across the county. Sessions must empower parents/carers to be their child's first educator, to provide children with a healthy lifestyle and support them to understand and normalise their child's emotions and behaviours at key developmental stages.

The Service shall also offer more targeted sessions tailored to meet the needs of local communities. The planning of which sessions will be run in which area will be coordinated and agreed with the Customer.

**II.2.5) Award criteria**

Quality criterion - Name: Implementation / Weighting: 10%

Quality criterion - Name: Service Delivery - Staffing / Weighting: 10%

Quality criterion - Name: Service Delivery – Lincolnshire Core Early Educational Sessions /

Weighting: 20%

Quality criterion - Name: Service Delivery – Quadrant Bespoke and Targeted Early Educational Sessions / Weighting: 20%

Quality criterion - Name: Service User Outcomes and Participation / Weighting: 5%

Quality criterion - Name: Safeguarding / Weighting: 5%

Quality criterion - Name: Added value and innovation / Weighting: 5%

Price - Weighting: 25%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Best Start Lincolnshire: Inclusion Service for ethnic minority children in their early years and their families

Lot No

Two

### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKF3 - Lincolnshire

## **II.2.4) Description of the procurement**

The Service shall support vulnerable and hard to reach ethnic minority families with children in their early years to access the Best Start Lincolnshire Early Years and Family Service and other relevant services in their local community that will support their child's health, wellbeing, and development. Support may be provided through targeted groups activities, co-delivery of activities with other partners and time-limited intensive one-to-one support, which may also include home visiting.

The Service shall provide translation support for ethnic minority families from Russia, Latvia, Poland, Lithuania, Romania, and Bulgaria through the provision of bi-lingual workers to better support ethnic minority families to access services within their local communities. In addition, translation support may also be required for asylum-seeking families with children in their early years that move into Lincolnshire and are being supported by the Service.

## **II.2.5) Award criteria**

Quality criterion - Name: Implementation / Weighting: 10%

Quality criterion - Name: Service Delivery – Staffing / Weighting: 10%

Quality criterion - Name: Service Delivery – Universal Inclusion Support / Weighting: 20%

Quality criterion - Name: Service Delivery –Targeted Inclusion Support / Weighting: 20%

Quality criterion - Name: Service User Outcomes and Participation / Weighting: 5%

Quality criterion - Name: Safeguarding / Weighting: 5%

Quality criterion - Name: Added value and innovation / Weighting: 5%

Price - Weighting: 25%

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-019307](#)

#### **IV.2.9) Information about termination of call for competition in the form of a prior information notice**

The contracting authority will not award any further contracts based on the above prior information notice

---

## **Section V. Award of contract**

### **Contract No**

LINCOLN001-DN620739-24509339

### **Lot No**

One

### **Title**

Best Start Lincolnshire Service: Early Years and Family Service

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 November 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Preschool Learning Alliance trading as Early Years Alliance

50 Featherstone Street



London

EC1Y 8RT

Email

[Sarah.ellis@eyalliance.org.uk](mailto:Sarah.ellis@eyalliance.org.uk)

Telephone

+44 2076972593

Country

United Kingdom

NUTS code

- UKF3 - Lincolnshire

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,593,855.26

---

## **Section V. Award of contract**

### **Contract No**

LINCOLN001-DN620739-24509339

### **Lot No**

Two

### **Title**

Best Start Lincolnshire: Inclusion Service for ethnic minority children in their early years and their families

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 November 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

PAB Languages Ltd

Venture House, Endeavour Park

Boston

PE21 7TW

Email

[manager@pablanguages.co.uk](mailto:manager@pablanguages.co.uk)

Telephone

+44 1205310004

Country

United Kingdom

NUTS code

- UKF3 - Lincolnshire

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £129,531.90

---

## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of England and Wales

Royal Courts of Justice, The Strand

London

WC2A 2LL

Country

United Kingdom