

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/031070-2025>

Planning

UK2 - Preliminary Market Engagement Rapstone Industry Day

Ministry of Defence

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-031070

Procurement identifier (OCID): ocds-h6vhtk-0545a4

Published 9 June 2025, 4:49pm

Scope

Description

<https://contracts.mod.uk/go/856573470197555D29D1>

Join Rapstone at Tidworth Lecture Theatre on Thursday 19th June to hear all about who we are and what we're doing for the British Army!

Revolutionise Army Capability: Collaborate with Rapstone

Ready to see your innovations directly impact the front line inside 24 months? Rapstone is the fastest connection to the heart of Army capability development, offering a streamlined, collaborative, and results-driven pathway to collaborate with the British Army.

We're NOT a programme. We're a catalyst. Rapstone is a dedicated team bridging the gap between cutting-edge industry expertise, the evolving needs while delivering capability into the hands of the modern Warfighter. We're empowering industry leaders like you; to play a pivotal role in shaping the future of defence capability procurement and delivery. Driving a fielded capability inside 24 months from engagement into the hands of the modern Warfighter within a 5th generation battlespace.

What makes Rapstone different?

? **Engagement:** Rapstone provides the single fastest, clear point of contact, connecting you directly with the Warfighter and their critical capability needs.

? **Crystal-Clear Challenges:** We present Army requirements in plain English, eliminating ambiguity and ensuring your team understands the mission from day one. No more guessing games – just clearly defined problems ripe for innovative solutions.

? **True Collaboration:** We foster a culture of transparency, honesty, and genuine collaboration. We believe in building strong, long-term relationships with industry, working together as one team.

? **Early Engagement:** Get involved from the ground up. Rapstone facilitates early engagement, allowing you to influence the direction of capability development and maximise the impact of your technology.

? **Open Innovation Ecosystem:** We're building a vibrant community with industry, fostering collaboration and cross-pollination of ideas. Join a network of like-minded innovators pushing the boundaries of what's possible.

Your Opportunity:

? **Shape the Future:** Help us refine the engagement model and define how industry collaborates with the Army. Your expertise is invaluable in creating a truly effective relationship.

? **Drive Transformation:** Challenge the status quo and bring your most innovative solutions to the table. Rapstone is looking for collaboration from industry to disrupt and transform Army capability at speed.

? **Make a Real Difference:** Contribute directly to enhancing the fighting power and effectiveness of the British Army. See your work translate into tangible improvements on the front line.

The Ask:

? **Trust Rapstone:** We're committed to building a mutually beneficial relationship.

? **Collaborate Fearlessly:** Share your expertise, partner with other industry providers, and work collaboratively at all levels.

? **Innovate Boldly:** Challenge assumptions, push boundaries, and bring your most transformative ideas to the table.

The Outcome:

Together, Rapstone with industry will deliver the next generation of Army capability, directly supporting the Chief of the General Staff's vision for a 2x fighting power effect by 2027. Join a team that's making a real difference.

Ready to revolutionise Army capability, 24 months from engagement to a capability being in the hands of the Warfighter? Contact us today to explore opportunities and join the Rapstone revolution.

Our key priority areas are:

ASGARD, Data & Digital, C-UAS, S-UAS, EMO Competence, Logistics and Support, Unmanned Ground Manoeuvre and Mine Clearance, Effectors, offerings that are TRL8/9

This event will focus on C-UAS, EMO Competence, Logistics and Support, Unmanned Ground Manoeuvre and Mine Clearance, Effectors.

Sensor, Decider, Effector, Sustainer.

If you wish to join us, please send your expression of interest by 1600 on Monday 16th June to "Guy.Francis135@mod.gov.uk" with details of your company and names of those who wish to attend. Please note, depending on interest we may limit attendance to 1 person per company.

Total value (estimated)

- £0 excluding VAT
- £0 including VAT

Below the relevant threshold

Contract dates (estimated)

- 19 June 2025 to 20 June 2025
- 2 days

Main procurement category

Services

CPV classifications

- 75221000 - Military defence services

Engagement

Engagement deadline

19 June 2025

Engagement process description

Join Rapstone at Tidworth Lecture Theatre on Thursday 19th June to hear all about who we are and what we're doing for the British Army!

If you wish to join us, please send your expression of interest by 1600 on Monday 16th June to "Guy.Francis135@mod.gov.uk" with details of your company and names of those who wish to attend. Please note, depending on interest we may limit attendance to 1 person per company.

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Contracting authority

Ministry of Defence

- Public Procurement Organisation Number: PHVX-4316-ZVGZ

Army HQ, Monxton Road

Andover

SP11 8HJ

United Kingdom

Email: sarah.hammond953@mod.gov.uk

Website: <https://www.gov.uk/government/organisations/ministry-of-defence>

Region: UKJ36 - Central Hampshire

Organisation type: Public authority - central government