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Contract

Supply and Distribution of Soft Drinks and Associated Products

TUCO Ltd

F03: Contract award notice

Notice identifier: 2022/S 000-031016

Procurement identifier (OCID): ocds-h6vhtk-033168

Published 3 November 2022, 6:12am

Section I: Contracting authority

I.1) Name and addresses

TUCO Ltd

3rd Floor National House, 36 St Ann Street

Manchester

M2 7LE

Contact

Mandy Johnston

Email

mandy.johnston@tuco.ac.uk

Telephone

+44 7415795771

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

<http://www.tuco.ac.uk>

Buyer's address

<https://in-tendhost.co.uk/tuco/asp/Home>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Supply and Distribution of Soft Drinks and Associated Products

Reference number

CAT11060-TU

II.1.2) Main CPV code

- 15982000 - Soft drinks

II.1.3) Type of contract

Supplies

II.1.4) Short description

Supply and distribution of soft drinks and associated products. Lot 1 Carbonated Soft Drinks Lot 2 Still Soft Drinks, including fruit juice, smoothies and flavoured milk. Lot 3 Sports, Health or energy Drinks Lot 4 Bottled Water including carbonated and Flavoured Water. Lot 5 Concentrated Juice and Dispensers. Lot 6 One stop shop including Lots 1 to 4

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £38,000,000

II.2) Description

II.2.1) Title

Carbonated Drinks

Lot No

1

II.2.2) Additional CPV code(s)

- 15982000 - Soft drinks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Carbonated Soft Drinks The largest segment in the industry is the carbonated soft drinks segment, which is estimated to account for 42.5 percent of industry revenue in the current year. branded and premium carbonated soft drinks sugar and sugar free cola flavoured drinks Additional flavours such as mango, cherry lemonade clear, cloudy or traditional fruit flavoured carbonates such as orange or apple non-fruit carbonates such as cream soda or ginger beer Mixers such as tonic water

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Soft Drinks

II.2.14) Additional information

Please refer to the following documents for further information and to aid in completion of the Tender: TUCO Notes to Tenderers and Further Competition Documents.

II.2) Description

II.2.1) Title

Still Soft Drinks, including fruit juice, cordials, iced coffee and iced tea, smoothies &

flavoured milk

Lot No

2

II.2.2) Additional CPV code(s)

- 15982000 - Soft drinks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Fruit-based beverages containing between 5 percent and 99 percent fruit are considered to be fruit drinks, rather than fruit juice. Fruit drinks often contain more water than real juice and usually have flavourings, artificial sweeteners and colourings added. This segment also includes dilutables such as cordials, squash, powders and other concentrates. Over the five years through 2021 to 22, revenue generated by this segment is expected to have decreased, reaching 2 percent of industry revenue. This decline largely stems from growing concerns over excessive sugar consumption and growing consumer preferences for on the go beverages. Branded and premium still soft drinks Branded and premium fruit juice, soft drinks Branded and premium smoothies soft drinks Branded and premium flavoured milk soft drinks

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Soft Drinks

II.2.14) Additional information

Please refer to the following documents for further information and to aid in completion of the Tender: TUCO Notes to Tenderers and Further Competition Documents

II.2) Description

II.2.1) Title

Sports, Health or energy Drinks

Lot No

3

II.2.2) Additional CPV code(s)

- 15982000 - Soft drinks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Energy drinks Category worth £1.39 Billion pounds growth up 5.41 percent on average over past 5 years. Growth driven by product size and flavoured energy with zero sugar. Suppliers should support over the annual period such as energy drinks during exam period where suppliers see a huge increase in sales. Freshers, promotions, throughout the year to help sales across campuses. Sports drinks are designed to enhance physical performance before, during and after physical activity. They are typically manufactured to replace fluids and electrolytes lost by perspiration and boost the body's carbohydrate intake. Energy drinks on the other hand are traditionally sugar based. The aim of energy drinks is to boost energy from caffeine, guarana, ginseng, other herbs or a combination of these ingredients. Branded and premium sports drinks Branded and premium health and vitamin drinks Branded and premium energy drinks

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Soft Drinks

II.2.14) Additional information

Please refer to the following documents for further information and to aid in completion of the Tender: TUCO Notes to Tenderers and Further Competition Documents

II.2) Description

II.2.1) Title

Bottled Water including carbonated and Flavoured Water.

Lot No

4

II.2.2) Additional CPV code(s)

- 15982000 - Soft drinks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

This segment includes pure mineral water. Over the majority of the five years through 2021 to 22, revenue derived from this segment has increased boosted by rising consumer awareness of the high sugar content of many alternative soft drinks. However, temporary closure of hospitality establishments, social distancing restrictions and individuals working from home is expected to dampen demand for bottled water. Growing environmental consciousness and concerns over single use plastic have also encouraged consumers to purchase refillable water bottles. Branded and premium bottled still and sparkling water. Branded and premium bottled still and sparkling flavoured water.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Soft Drinks

II.2.14) Additional information

Please refer to the following documents for further information and to aid in completion of the Tender: TUCO Notes to Tenderers and Further Competition Documents

II.2) Description

II.2.1) Title

Concentrated Juice and Dispensers

Lot No

5

II.2.2) Additional CPV code(s)

- 15982000 - Soft drinks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

In the United Kingdom, the term fruit juice can only legally be used to describe a product that is 100 percent fruit juice. Fruit juice cannot contain added water, sugar or artificial flavours. Juice made by reconstituting concentrate can be called juice as long as it

displays characteristics consistent with fruit juice made from the same fruits. Concentrated Juice & Dispensers

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Soft Drinks

II.2.14) Additional information

Please refer to the following documents for further information and to aid in completion of the Tender: TUCO Notes to Tenderers and Further Competition

II.2) Description

II.2.1) Title

One Stop Shop. Including products from Lots 1 to 4

Lot No

6

II.2.2) Additional CPV code(s)

- 15982000 - Soft drinks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

One Stop Shop to cover products from Lots 1 to 4 including Carbonated Soft Drinks Still Soft Drinks, including fruit juice, smoothies and flavoured milk. Sports, Health or energy Drinks Bottled Water including carbonated and Flavoured Water.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Soft Drinks

II.2.14) Additional information

Please refer to the following documents for further information and to aid in completion of the Tender: TUCO Notes to Tenderers and Further Competition

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-010954](#)

Section V. Award of contract

Contract No

1

Lot No

1

Title

Lot 1 Carbonated Soft Drinks

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 September 2022

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

AG Barr Plc

4 Mollins Road, Cumbernauld

Glasgow

G68 9HD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

SC005653

The contractor is an SME

No

V.2.3) Name and address of the contractor

BFS Group Ltd T/A Bidfood

814 Leigh Road, Slough, Berkshire, SL1 4BD

Berkshire

SL1 4BD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

239718

The contractor is an SME

No

V.2.3) Name and address of the contractor

Brake Bros Ltd

Enterprise House, Eureka Business Park,

Ashford, Kent

TN25 4AG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02035315

The contractor is an SME

No

V.2.3) Name and address of the contractor

Coca-Cola Enterprises

Pemberton House Uxbridge Road

Uxbridge

UB8 1EZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

09717350

The contractor is an SME

No

V.2.3) Name and address of the contractor

Dunsters farm foodservice

Waterfold Park Bury Greater Manchester

Manchester

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

786115

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £3,800,000

Total value of the contract/lot: £38,000,000

Section V. Award of contract

Contract No

Lot 2

Lot No

2

Title

Lot 2 Still Soft Drinks

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 September 2022

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

AG Barr Plc

4 Mollins Road, Cumbernauld

Glasgow

G68 9HD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

SC005653

The contractor is an SME

No

V.2.3) Name and address of the contractor

BFS Group Ltd T/A Bidfood

814 Leigh Road, Slough, Berkshire, SL1 4BD

Berkshire

SL1 4BD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

239718

The contractor is an SME

No

V.2.3) Name and address of the contractor

Brake Bros Ltd

Enterprise House, Eureka Business Park,

Ashford, Kent

TN25 4AG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02035315

The contractor is an SME

No

V.2.3) Name and address of the contractor

Coca-Cola Enterprises

Pemberton House Uxbridge Road

Uxbridge

UB8 1EZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

09717350

The contractor is an SME

No

V.2.3) Name and address of the contractor

Dunsters farm foodservice

Waterfold Park Bury Greater Manchester

Manchester

m

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

786115

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £3,800,000

Total value of the contract/lot: £38,000,000

Section V. Award of contract

Contract No

Lot 3

Lot No

3

Title

Lot 3 - Energy and Health Drinks

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 September 2022

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

AG Barr Plc

4 Mollins Road, Cumbernauld

Glasgow

G68 9HD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

SC005653

The contractor is an SME

No

V.2.3) Name and address of the contractor

BFS Group Ltd T/A Bidfood

814 Leigh Road, Slough, Berkshire, SL1 4BD

Berkshire

SL1 4BD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

239718

The contractor is an SME

No

V.2.3) Name and address of the contractor

Brake Bros Ltd

Enterprise House, Eureka Business Park,

Ashford, Kent

TN25 4AG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02035315

The contractor is an SME

No

V.2.3) Name and address of the contractor

Coca-Cola Enterprises

Pemberton House Uxbridge Road

Uxbridge UB8 1EZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

09717350

The contractor is an SME

No

V.2.3) Name and address of the contractor

Dunsters farm foodservice

Waterfold Park Bury Greater Manchester

Manchester

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

786115

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £3,800,000

Total value of the contract/lot: £38,000,000

Section V. Award of contract

Contract No

Lot 4

Lot No

4

Title

Lot 4 - Water Still

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 September 2022

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

AG Barr Plc

4 Mollins Road, Cumbernauld

Glasgow

G68 9HD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

SC005653

The contractor is an SME

No

V.2.3) Name and address of the contractor

BFS Group Ltd T/A Bidfood

814 Leigh Road, Slough, Berkshire, SL1 4BD

Berkshire

SL1 4BD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

239718

The contractor is an SME

No

V.2.3) Name and address of the contractor

Brake Bros Ltd

Enterprise House, Eureka Business Park,

Ashford, Kent

TN25 4AG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02035315

The contractor is an SME

No

V.2.3) Name and address of the contractor

Coca-Cola Enterprises

Pemberton House Uxbridge Road

Uxbridge

UB8 1EZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

09717350

The contractor is an SME

No

V.2.3) Name and address of the contractor

Dunsters farm foodservice

Waterfold Park Bury Greater Manchester

Manchester

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

786115

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £3,800,000

Total value of the contract/lot: £38,000,000

Section V. Award of contract

Contract No

Lot 6

Lot No

6

Title

Lot 6 One Stop Shop

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 September 2022

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

AG Barr Plc

4 Mollins Road, Cumbernauld

Glasgow

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

SC005653

The contractor is an SME

No

V.2.3) Name and address of the contractor

BFS Group Ltd T/A Bidfood

814 Leigh Road, Slough, Berkshire, SL1 4BD

Berkshire

SL1 4BD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

239718

The contractor is an SME

No

V.2.3) Name and address of the contractor

Brake Bros Ltd

Enterprise House, Eureka Business Park,

Ashford, Kent

TN25 4AG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02035315

The contractor is an SME

No

V.2.3) Name and address of the contractor

Coca-Cola Enterprises

Pemberton House Uxbridge Road

Uxbridge

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

09717350

The contractor is an SME

No

V.2.3) Name and address of the contractor

Dunsters farm foodservice

Waterfold Park Bury Greater Manchester

Manchester

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

786115

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £3,800,000

Total value of the contract/lot: £38,000,000

Section V. Award of contract

Contract No

Lot 5

Lot No

5

Title

Lot 5 Concentrated Juice and Dispensers

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 September 2022

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Catering Services supplies Ltd

Burnfield Road, Giffnock, Glasgow G46 7PP

Glasgow

G46 7PP

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

0066505

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Janes Beverages Foodservice Ltd

Grove House, The Tan Yard, Newport Road, Market Drayton, Shropshire TF9 1JT

Market Drayton, Shropshire TF9 1JT

TF9 1JT

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

8871205

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Krogab UK Ltd

The Old Stables, Holly House Estate, Middlewich Road, Cranage, Cheshire, CW10 9LT

Cranage, Cheshire

CW10 9LT

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

2291364

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £3,800,000

Total value of the contract/lot: £38,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

The University Caterers Organisation Limited

The University Caterers Organisation Limited c/o Mitchell Charlesworth 3rd Floor 44 Peter Street Manchester M2 5GP

Manchester

M2 5GP

Email

info@tuco.ac.uk

Telephone

+44 7415795771

Country

United Kingdom

Internet address

<http://www.tuco.ac.uk>

VI.4.2) Body responsible for mediation procedures

The University Caterers Organisation Limited

The University Caterers Organisation Limited c/o Mitchell Charlesworth 3rd Floor 44 Peter Street Manchester M2 5GP

Manchester

M2 5GP

Email

info@tuco.ac.uk

Telephone

+44 7415795771

Country

United Kingdom

Internet address

<http://www.tuco.ac.uk>