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Tender

## **ID 5827949 – DFE Tourism NI Managed Business Support Services**

Tourism Northern Ireland

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-030809

Procurement identifier (OCID): ocds-h6vhtk-04eab7 ([view related notices](#))

Published 9 June 2025, 9:52am

### **Scope**

### **Reference**

ID 5827949

### **Description**

The Northern Ireland Tourist Board trading as Tourism Northern Ireland (TNI) ("the Client") wishes to appoint a Contractor to provide a Managed Business Support Service to the Tourism Industry. The Client is a statutory, non-departmental public body funded by the Department for the Economy (DfE), from monies provided by the Northern Ireland Assembly.

For further details please see the procurement documents

### **Total value (estimated)**

- £4,000,000 excluding VAT
- £4,800,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 25 August 2025 to 28 August 2028
- Possible extension to 26 August 2030
- 5 years, 2 days

Description of possible extension:

Following the initial contract period, there are [2] potential extension periods of up to [12] months each. Optional extension periods will be subject to review and satisfactory performance assessment by the Contracting Authority.

### **Main procurement category**

Services

### **CPV classifications**

- 79410000 - Business and management consultancy services
- 79411100 - Business development consultancy services
- 73220000 - Development consultancy services
- 80500000 - Training services
- 80000000 - Education and training services
- 80510000 - Specialist training services

- 80521000 - Training programme services
- 80530000 - Vocational training services
- 79414000 - Human resources management consultancy services

## **Contract locations**

- UKN - Northern Ireland

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## **Participation**

### **Legal and financial capacity conditions of participation**

As per tender documentation

### **Technical ability conditions of participation**

As per tender documentation

### **Particular suitability**

Small and medium-sized enterprises (SME)

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## **Submission**

**Enquiry deadline**

11 July 2025, 11:59pm

**Tender submission deadline**

21 July 2025, 11:59pm

**Submission address and any special instructions**

Tenders must be submitted electronically via the relevant Call for Tender (CfT) opportunity on eTendersNI, website details immediately below.

Paper submissions will not be accepted or considered and will be rejected by the Contracting Authority / Buyer.

The tender documents are available with unrestricted and full direct access, free of charge, at: URL <https://etendersni.gov.uk/epps>

**Tenders may be submitted electronically**

Yes

**Languages that may be used for submission**

English

**Award decision date (estimated)**

25 August 2025

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## Award criteria

Name	Description	Type
Ac1 - Project Delivery Team Experience	As per tender documentation	Quality
AC2 - Proposed Methodology for Resourcing Industry Support Advisers	As per tender documentation	Quality
AC3 - Contract Management	As per tender documentation	Quality
AC4 - Evaluation of Support	As per tender documentation	Quality
AC5 - Contingency Arrangements	As per tender documentation	Quality
AC6 - Social Value	As per tender documentation	Quality
AC7 - Total Cost for evaluation purposes	As per tender documentation	Price

## Weighting description

As per tender documentation

## Other information

## Payment terms

The estimated value figure indicated in the Scope Section represents an overall estimated contract value. This value reflects the potential scale of the contract and takes into account potential optional extension periods and the uptake of potential optional services as detailed in the tender documents. This figure does not however take into account the application of indexation or increases to charges due to increases in the Real Living Wage. Neither CPD nor the contracting Authority can provide any guarantee as to the level of business under this contract. The Contracting Authority does not bind itself to accept the lowest or any tender. Suppliers remain responsible for all costs and expenses incurred by them or by any third party acting under instructions from the Supplier in connection with taking part in this procurement process regardless of whether such costs arise as a consequence, directly or indirectly of any amendments made to the

procurement documents by the Contracting Authority at any time. No legally binding contract shall arise (and a Supplier shall have no legitimate expectation that a contract will be entered into) until such time as entry into the Contract has been confirmed by the Contracting Authority.

## **Description of risks to contract performance**

The Contracting Authority expressly reserves the rights:

- (I). not to award any contract as a result of the procurement process commenced by publication of this notice;
- (II). to make whatever changes it may see fit to the content and structure of the tendering Competition;
- (III). to award (a) contract(s) in respect of any part(s) of the [services] covered by this notice; and
- (IV). to award contract(s) in stages.

and in no circumstances will the Authority be liable for any costs incurred by candidates.

Suppliers should note that all dates, time periods and figures in relation to values and volumes specified in this notice and the procurement documents are approximate only and the Contracting Authority reserves the right to change any or all of them.

## **Applicable trade agreements**

- Government Procurement Agreement (GPA)

## **Conflicts assessment prepared/revised**

Yes

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## Procedure

### Procedure type

Open procedure

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## Contracting authority

### Tourism Northern Ireland

- Public Procurement Organisation Number: PPMV-2979-BDPH

Floors 10-12 Linum Chambers, Bedford Square

Belfast

BT2 7ES

United Kingdom

Email: [ssdadmin.cpd@finance-ni.gov.uk](mailto:ssdadmin.cpd@finance-ni.gov.uk)

Website: <https://www.tourismni.com/contact-us/>

Region: UKN06 - Belfast

Organisation type: Public authority - central government

Devolved regulations that apply: Northern Ireland

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## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

### CPD - Supplies & Services Division

Summary of their role in this procurement: Construction and Procurement Delivery - Supplies and Services Division, is a Centre of Procurement Expertise and provides a central procurement function for central government in Northern Ireland

- Public Procurement Organisation Number: PVWG-8426-YWXV

Clare House, 303 Airport Road West

Belfast

BT3 9ED

United Kingdom

Email: [ssdadmin.cpd@finance-ni.gov.uk](mailto:ssdadmin.cpd@finance-ni.gov.uk)

Region: UKN06 - Belfast

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## Contact organisation

Contact [CPD - Supplies & Services Division](#) for any enquiries.