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Tender

ID 5827949 – DFE Tourism NI Managed Business Support Services

Tourism Northern Ireland

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-030809

Procurement identifier (OCID): ocds-h6vhtk-04eab7 ([view related notices](#))

Published 9 June 2025, 9:52am

Scope

Reference

ID 5827949

Description

The Northern Ireland Tourist Board trading as Tourism Northern Ireland (TNI) ("the Client") wishes to appoint a Contractor to provide a Managed Business Support Service to the Tourism Industry. The Client is a statutory, non-departmental public body funded by the Department for the Economy (DfE), from monies provided by the Northern Ireland Assembly.

For further details please see the procurement documents

Total value (estimated)

- £4,000,000 excluding VAT
- £4,800,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 25 August 2025 to 28 August 2028
- Possible extension to 26 August 2030
- 5 years, 2 days

Description of possible extension:

Following the initial contract period, there are [2] potential extension periods of up to [12] months each. Optional extension periods will be subject to review and satisfactory performance assessment by the Contracting Authority.

Main procurement category

Services

CPV classifications

- 79410000 - Business and management consultancy services
- 79411100 - Business development consultancy services
- 73220000 - Development consultancy services
- 80500000 - Training services
- 80000000 - Education and training services
- 80510000 - Specialist training services

- 80521000 - Training programme services
- 80530000 - Vocational training services
- 79414000 - Human resources management consultancy services

Contract locations

- UKN - Northern Ireland

Participation

Legal and financial capacity conditions of participation

As per tender documentation

Technical ability conditions of participation

As per tender documentation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

11 July 2025, 11:59pm

Tender submission deadline

21 July 2025, 11:59pm

Submission address and any special instructions

Tenders must be submitted electronically via the relevant Call for Tender (CfT) opportunity on eTendersNI, website details immediately below.

Paper submissions will not be accepted or considered and will be rejected by the Contracting Authority / Buyer.

The tender documents are available with unrestricted and full direct access, free of charge, at: URL <https://etendersni.gov.uk/epps>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

25 August 2025

Award criteria

Name	Description	Type
Ac1 - Project Delivery Team Experience	As per tender documentation	Quality
AC2 - Proposed Methodology for Resourcing Industry Support Advisers	As per tender documentation	Quality
AC3 - Contract Management	As per tender documentation	Quality
AC4 - Evaluation of Support	As per tender documentation	Quality
AC5 - Contingency Arrangements	As per tender documentation	Quality
AC6 - Social Value	As per tender documentation	Quality
AC7 - Total Cost for evaluation purposes	As per tender documentation	Price

Weighting description

As per tender documentation

Other information

Payment terms

The estimated value figure indicated in the Scope Section represents an overall estimated contract value. This value reflects the potential scale of the contract and takes into account potential optional extension periods and the uptake of potential optional services as detailed in the tender documents. This figure does not however take into account the application of indexation or increases to charges due to increases in the Real Living Wage. Neither CPD nor the contracting Authority can provide any guarantee as to the level of business under this contract. The Contracting Authority does not bind itself to accept the lowest or any tender. Suppliers remain responsible for all costs and expenses incurred by them or by any third party acting under instructions from the Supplier in connection with taking part in this procurement process regardless of whether such costs arise as a consequence, directly or indirectly of any amendments made to the

procurement documents by the Contracting Authority at any time. No legally binding contract shall arise (and a Supplier shall have no legitimate expectation that a contract will be entered into) until such time as entry into the Contract has been confirmed by the Contracting Authority.

Description of risks to contract performance

The Contracting Authority expressly reserves the rights:

- (I). not to award any contract as a result of the procurement process commenced by publication of this notice;
- (II). to make whatever changes it may see fit to the content and structure of the tendering Competition;
- (III). to award (a) contract(s) in respect of any part(s) of the [services] covered by this notice; and
- (IV). to award contract(s) in stages.

and in no circumstances will the Authority be liable for any costs incurred by candidates.

Suppliers should note that all dates, time periods and figures in relation to values and volumes specified in this notice and the procurement documents are approximate only and the Contracting Authority reserves the right to change any or all of them.

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

Tourism Northern Ireland

- Public Procurement Organisation Number: PPMV-2979-BDPH

Floors 10-12 Linum Chambers, Bedford Square

Belfast

BT2 7ES

United Kingdom

Email: ssdadmin.cpd@finance-ni.gov.uk

Website: <https://www.tourismni.com/contact-us/>

Region: UKN06 - Belfast

Organisation type: Public authority - central government

Devolved regulations that apply: Northern Ireland

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

CPD - Supplies & Services Division

Summary of their role in this procurement: Construction and Procurement Delivery - Supplies and Services Division, is a Centre of Procurement Expertise and provides a central procurement function for central government in Northern Ireland

- Public Procurement Organisation Number: PVWG-8426-YWXV

Clare House, 303 Airport Road West

Belfast

BT3 9ED

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Region: UKN06 - Belfast

Contact organisation

Contact [CPD - Supplies & Services Division](#) for any enquiries.