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Tender

## **PRO004781-Goods-Framework-Provision of Heavy Goods Vehicles (HGV) and Associated Trailers**

United Utilities Water Limited

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-030723

Procurement identifier (OCID): ocds-h6vhtk-0544c7

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### **Scope**

### **Reference**

PRO004871

### **Description**

United Utilities Water Limited (UU) invites suitably qualified suppliers for the provision of HGVs, specialist utility vehicles, and associated trailers under a multi-lot framework agreement. This procurement supports UU's AMP8 investment programme and strategic goal of achieving net zero by 2030. The scope includes supply, delivery, pre-delivery inspection, registration, warranty support, training, optional maintenance packages, and parts provision. Suppliers must demonstrate Euro VI compliance, robust aftersales support across the North West, and alignment with UU's sustainability and operational resilience goals. The agreement will run for 5 years with options to extend up to 8 years. Lot 1 will be awarded to a sole supplier. Lots 2 and 3 will be awarded on a dual-supplier basis (70/30 split). Applicants must meet stringent eligibility criteria including financial

standing, ISO certifications (9001, 14001, 45001), and demonstrate capability across all required service areas. Full details and participation requirements are outlined in the Conditions of Participation Questionnaire (CoPQ).

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £35,500,000 excluding VAT
- £42,600,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 21 October 2025 to 31 October 2030
- Possible extension to 31 October 2033
- 8 years, 11 days

Description of possible extension:

Optional 1 +1 +1 year extensions

## **Main procurement category**

Goods

## **Additional procurement category**

Services

## **Not the same for all lots**

CPV classifications are shown in Lot sections, because they are not the same for all lots.

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## **Lot LOT-0001. Lot 1 - HGV Chassis including Rigid and Articulated Units**

### **Description**

United Utilities Water Limited (UU) invites suitably qualified suppliers for the provision of HGVs under a multi-lot framework agreement. This procurement supports UU's AMP8 investment programme and strategic goal of achieving net zero by 2030. The scope includes supply, delivery, pre-delivery inspection, registration, warranty support, training, optional maintenance packages, and parts provision. Suppliers must demonstrate Euro VI compliance, robust aftersales support across the North West, and alignment with UU's sustainability and operational resilience goals. The agreement will run for 5 years with options to extend up to 8 years. Lot 1 will be awarded to a sole supplier. Applicants must meet stringent eligibility criteria including financial standing, ISO certifications (9001, 14001, 45001), and demonstrate capability across all required service areas. Full details and participation requirements are outlined in the Conditions of Participation Questionnaire (CoPQ).

### **Lot value (estimated)**

- £20,000,000 excluding VAT

- £24,000,000 including VAT

Framework lot values may be shared with other lots

### **CPV classifications**

- 34114000 - Specialist vehicles
- 34140000 - Heavy-duty motor vehicles

### **Same for all lots**

Contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot LOT-0002. Lot 2 - Tankers - Potable and Wastewater Tankers (1)**

### **Description**

United Utilities Water Limited (UU) invites suitably qualified suppliers for the provision of specialist utility vehicles under a multi-lot framework agreement. This procurement supports UU's AMP8 investment programme and strategic goal of achieving net zero by 2030. The scope includes supply, delivery, pre-delivery inspection, registration, warranty support, training, optional maintenance packages, and parts provision. Suppliers must demonstrate Euro VI compliance, robust aftersales support across the North West, and alignment with UU's sustainability and operational resilience goals. The agreement will run for 5 years with options to extend up to 8 years. Lot 2 will be awarded on a dual-supplier basis (70/30 split). Applicants must meet stringent eligibility criteria including financial standing, ISO certifications (9001, 14001, 45001), and demonstrate capability across all required service areas. Full details and participation requirements are outlined in the Conditions of Participation Questionnaire (CoPQ).

### **Lot value (estimated)**

- £12,000,000 excluding VAT
- £14,400,000 including VAT

Framework lot values may be shared with other lots

### **CPV classifications**

- 34144700 - Utility vehicles
- 34133100 - Tankers
- 34144212 - Water-tender vehicles
- 34144500 - Vehicles for refuse and sewage
- 34144520 - Sewage tankers

### **Same for all lots**

Contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot LOT-0003. Lot 3 - Trailers including Tippers, Bulk Bodies, and Crane Wagons**

### **Description**

United Utilities Water Limited (UU) invites suitably qualified suppliers for the provision of trailers under a multi-lot framework agreement. This procurement supports UU's AMP8 investment programme and strategic goal of achieving net zero by 2030. The scope includes supply, delivery, pre-delivery inspection, registration, warranty support, training, optional maintenance packages, and parts provision. Suppliers must demonstrate Euro VI compliance, robust aftersales support across the North West, and alignment with UU's sustainability and operational resilience goals. The agreement will run for 5 years with options to extend up to 8 years. Lot 3 will be awarded on a dual-supplier basis (70/30 split). Applicants must meet stringent eligibility criteria including financial standing, ISO certifications (9001, 14001, 45001), and demonstrate capability across all required service

areas. Full details and participation requirements are outlined in the Conditions of Participation Questionnaire (CoPQ).

### **Lot value (estimated)**

- £3,500,000 excluding VAT
- £4,200,000 including VAT

Framework lot values may be shared with other lots

### **CPV classifications**

- 34223300 - Trailers
- 34200000 - Vehicle bodies, trailers or semi-trailers
- 34223000 - Trailers and semi-trailers
- 34223310 - General-purpose trailers
- 34223340 - Tanker trailers
- 34223370 - Tipper trailers
- 34224000 - Parts of trailers, semi-trailers and other vehicles

### **Same for all lots**

Contract dates are shown in the Scope section, because they are the same for all lots.

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## **Framework**

**Maximum number of suppliers**

5

**Maximum percentage fee charged to suppliers**

0%

**Framework operation description**

Call-off Contracts

**Award method when using the framework**

With competition

**Contracting authorities that may use the framework**

Establishing party only

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**Participation**

**Legal and financial capacity conditions of participation**

**Lot LOT-0001. Lot 1 - HGV Chassis including Rigid and Articulated Units**

**Lot LOT-0002. Lot 2 - Tankers - Potable and Wastewater Tankers (1)**

**Lot LOT-0003. Lot 3 - Trailers including Tippers, Bulk Bodies, and Crane Wagons**

As per procurement documents

## **Technical ability conditions of participation**

**Lot LOT-0001. Lot 1 - HGV Chassis including Rigid and Articulated Units**

**Lot LOT-0002. Lot 2 - Tankers - Potable and Wastewater Tankers (1)**

**Lot LOT-0003. Lot 3 - Trailers including Tippers, Bulk Bodies, and Crane Wagons**

As per procurement documents

## **Particular suitability**

**Lot LOT-0001. Lot 1 - HGV Chassis including Rigid and Articulated Units**

**Lot LOT-0002. Lot 2 - Tankers - Potable and Wastewater Tankers (1)**

**Lot LOT-0003. Lot 3 - Trailers including Tippers, Bulk Bodies, and Crane Wagons**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

17 July 2025, 12:00am

### **Submission type**

Tenders

### **Tender submission deadline**

31 July 2025, 11:59pm

**Submission address and any special instructions**

[https://uk.eu-supply.com/app/rfq/rwlenrance\\_s.asp?PID=94705&B=](https://uk.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=94705&B=)

**Tenders may be submitted electronically**

Yes

**Languages that may be used for submission**

English

**Award decision date (estimated)**

21 October 2025

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**Award criteria****Lot LOT-0001. Lot 1 - HGV Chassis including Rigid and Articulated Units**

<b>Name</b>	<b>Description</b>	<b>Type</b>
Lot 1 ITN assessment	As per procurement documents	Cost

**Weighting description**

As per procurement documents

**Lot LOT-0002. Lot 2 - Tankers - Potable and Wastewater Tankers (1)**

<b>Name</b>	<b>Description</b>	<b>Type</b>
Lot 2 ITN assessment	As per procurement documents	Cost

### **Weighting description**

As per procurement documents

### **Lot LOT-0003. Lot 3 - Trailers including Tippers, Bulk Bodies, and Crane Wagons**

<b>Name</b>	<b>Description</b>	<b>Type</b>
Lot 3 ITN assessment	As per procurement documents	Cost

### **Weighting description**

As per procurement documents

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### **Other information**

#### **Conflicts assessment prepared/revised**

Yes

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### **Procedure**

#### **Procedure type**

Competitive flexible procedure

## **Special regime**

Utilities

## **Competitive flexible procedure description**

This procurement will be conducted using the Competitive Flexible Procedure as defined under Section 20(2)(b) of the Procurement Act 2023. This procedure allows for a bespoke, multi-stage process tailored to the nature of the requirement and market conditions. The following stages will be undertaken: Conditions of Participation Questionnaire (CoPQ ) Invitation to Negotiate (ITN) Negotiation/Dialogue Stage Best and Final Offer (BAFO) Contract Award

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## **Contracting authority**

### **United Utilities Water Limited**

- Public Procurement Organisation Number: PVVB-5589-BWHX

Lingley Mere Business Park

Warrington

WA5 3LP

United Kingdom

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Region: UKD61 - Warrington

Organisation type: Private utility