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Contract

Southern Water Clean Water Network Optimisation

Southern Water Services Ltd.

F06: Contract award notice – utilities

Notice identifier: 2022/S 000-030693

Procurement identifier (OCID): ocds-h6vhtk-0321aa

Published 31 October 2022, 2:55pm

Section I: Contracting entity

I.1) Name and addresses

Southern Water Services Ltd.

Southern House

Worthing

BN13 3NX

Contact

Zoltan Csekei

Email

Zoltan.Csekei@southernwater.co.uk

Telephone

+44 1903264444

Country

United Kingdom

Region code

UKJ - South East (England)

Internet address(es)

Main address

<http://www.southernwater.co.uk>

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Southern Water Clean Water Network Optimisation

Reference number

prj_2814

II.1.2) Main CPV code

- 65130000 - Operation of water supplies

II.1.3) Type of contract

Services

II.1.4) Short description

The Clean Water directorate of Southern Water faces mounting pressure to improve performance in relation to a number of operational measures, most notably leakage. Projects commissioned as part of the Clean Water Network Optimisation programme must deliver significant identifiable benefits in both the current year (22/23 – Year 3 of AMP7) that can be consolidated for the remainder of AMP7.

TIn the EP22 annual leakage target we expect to report reduction in leakage for 10 to 15 MI/d from Year 2 Year 3. As Year 3 is the baseline year for AMP8 funding, it is critically important for Southern Water to meet this target.

Some groundwork for delivering these benefits has been completed through Phase 1 of the Advanced Pressure Management project, mains replacement schemes, enhanced find and fix effort, and three projects undertaken by our incumbent partners.

Southern Water seeks to identify the best partner to take forward the next tranches of Clean Water Network Optimisation projects to continue to deliver benefits.

The benefits of the next tranche of Clean Water Optimisation projects are expected to be found in a number of areas such as:

Consolidated View of Leakage Operations

Smart Meter Data Integration & Continuous Flow Alarms

Performance of Leak Detection pinpointing

Trunk Main Burst Mitigation and Prevention

Data Validation and Consolidation of Reporting within Live Dashboard Environment

The new partner will be expected to provide:

- Demonstrable history of working with water companies and applying established and innovative approaches to challenges in the industry
- Combined experience in operational roles in water companies and consultancy experience providing advisory and implementation services
- Breadth to devise and implement technological as well as process, organisational and cultural solutions
- Ability to mobilise – at pace – a team with the capacity to deliver the scale of change needed to achieve our targets for AMP7 Year 3 and beyond
- Value for money in the proposed commercial arrangements, including rate card.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £2,500,000

II.2) Description

II.2.2) Additional CPV code(s)

- 65110000 - Water distribution
- 73220000 - Development consultancy services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

Consultancy to provide benefits in the next tranche of Clean Water Optimisation projects are expected to be found in a number of areas such as:

Consolidated View of Leakage Operations

Smart Meter Data Integration & Continuous Flow Alarms

Performance of Leak Detection pinpointing

Trunk Main Burst Mitigation and Prevention

Data Validation and Consolidation of Reporting within Live Dashboard Environment

The new partner will be expected to provide:

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- Ability to mobilise – at pace – a team with the capacity to deliver the scale of change needed to achieve our targets for AMP7 Year 3 and beyond

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-012085](#)

IV.2.9) Information about termination of call for competition in the form of a periodic indicative notice

The contracting entity will not award any further contracts based on the above periodic indicative notice

Section V. Award of contract

Contract No

1

Lot No

1

Title

CONSULTANCY SERVICES AGREEMENT IN RESPECT OF CLEAN WATER
OPTIMISATION

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

17 October 2022

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

SKEWB LIMITED

71-75 Shelton Street, Covent Garden

London

WC2H 9JQ

Country

United Kingdom

NUTS code

- UKI - London

National registration number

11253470

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £2,500,000

Total value of the contract/lot: £2,500,000

Section VI. Complementary information

VI.3) Additional information

Initial term 1 year (expected spend £1M)

Extension term up to 2 years (estimation only £1.5M)

VI.4) Procedures for review

VI.4.1) Review body

Southern Water Services Limited

Worthing

Country

United Kingdom

VI.4.4) Service from which information about the review procedure may be obtained

Southern Water Services Limited

Worthing

Country

United Kingdom