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Tender

## **Talking Therapies Service NHS Norfolk and Waveney Integrated Care Board**

NHS Norfolk & Waveney Integrated Care Board

F02: Contract notice

Notice identifier: 2023/S 000-030481

Procurement identifier (OCID): ocids-h6vhtk-03f03d

Published 16 October 2023, 3:15pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Norfolk & Waveney Integrated Care Board

County Hall, Martineau Ln

Norwich

NR1 2DH

#### **Email**

[David.Bailey1@nhs.net](mailto:David.Bailey1@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKH15 - Norwich and East Norfolk

#### **Internet address(es)**

Main address

<https://www.improvinglivesnw.org.uk/about-us/our-nhs-integrated-care-board-icb/icb-contact/>

Buyer's address

<https://www.improvinglivesnw.org.uk/about-us/our-nhs-integrated-care-board-icb/icb-contact/>

### **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://health-family.force.com/s/Welcome>

### **I.4) Type of the contracting authority**

Body governed by public law

### **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Talking Therapies Service NHS Norfolk and Waveney Integrated Care Board

Reference number

NW2023-13

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Norfolk and Waveney Integrated Care Board (referred to as the Commissioner) are inviting suitably qualified Providers to express their interest in the Provision of NHS Talking Therapies Service.

The service shall provide community orientated, evidence-based psychological therapies to people in Norfolk and Waveney from the age of 16 years with 'common' mental health problems - aligned to the NHS Talking Therapies Manual (2023) (formerly known as Improving Access to Psychological Therapies (IAPT)) and locally branded as the "The Wellbeing Service" - and support the Norfolk and Waveney Mental Health ambitions.

The service shall be flexible and responsive to the population needs and operate a biopsychosocial model of care; taking an individual's needs into consideration to plan holistic and integrated interventions to improve population wellbeing, relevant to the stage of life of the service user. This shall include an approach to support intervention based on individual need and with fluidity over the course of individuals contact with the NHS Talking

Therapies service – providing a service that can adapt and move people through appropriate types of support in the service as needs indicate. The service will work closely with local communities, providers, and the Integrated Care System (ICS) to ensure this is implemented effectively and the service will ensure people receive warm handovers to other services which can support their mental health and the wider determinants of mental health.

The contract period will be for an initial period of 5 years with the option to extend for up to a further 2 years, commencing 1st September 2024. The annual Contract value is circa £21m per annum plus potential but not guaranteed DWP funding which for 23/24 was £682k.

To express interest and participate in the tender, please register and apply via Atamis e-sourcing portal <https://health-family.force.com/s/Welcome>. Project C215674.

### **II.1.5) Estimated total value**

Value excluding VAT: £147,000,000

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKH1 - East Anglia

Main site or place of performance

Norfolk and Waveney

### **II.2.4) Description of the procurement**

NHS Norfolk and Waveney ICB seek expressions of interest from a single provider or lead provider model with sub-contracted organisation(s).

The service shall provide community orientated, evidence-based psychological therapies to people in Norfolk and Waveney from the age of 16 years and over with 'common' mental health problems, such as low mood and anxiety-based needs. This model should be aligned to the NHS Talking Therapies Manual (2023) and support the Norfolk and Waveney Mental Health ambitions.

The service shall be flexible and responsive to the population needs and operate a biopsychosocial model of care; taking an individual's needs into consideration to plan holistic and integrated interventions to improve and population wellbeing, relevant to the stage of life of the service user. This shall include an approach to support and intervention based on individual need and with fluidity over the course of individuals contact with the NHS Talking Therapies service – providing a service that can adapt and move people

through appropriate types of support in the service as needs indicate. The service will work closely with local communities, providers, and the Integrated Care System (ICS) to ensure this is implemented effectively and the service will ensure people receive warm handovers to other services which can support their mental health and the wider determinants of mental health.

Further to this, the service will:

- proactively engage with population groups and communities where there are recognised risks, low rates of engagement and/or health inequalities;
- employ practices which actively include those who are seldom heard in NHS Talking Therapies services;
- embed coproduction and service user involvement within service improvement projects;
- take a proactive and strategic approach to system connection and planning for current and forecast population needs;
- innovate to meet the needs of the population, communities and individuals in an effective and efficient way.

The contract value and associated access numbers are provided for 2023/24 only as there is currently no national NHS England guidance / policy regards ongoing expansion of the NHS Talking Therapies service.

The Standard NHS Long form contract will be utilised in this contract, which will include information on annual inflationary uplift appropriate to the provider.

All aspects of the service as outlined in the specification and associated with delivery of the service are required to be delivered by the provider, including all premises, IT, digital, staffing and on-costs/overheads.

The contract period will be for an initial period of 5 years with the option to extend for up to a further 2 years, commencing 1st September 2024. The annual Contract value is circa £21m per annum plus potential but not guaranteed DWP funding.

To express interest and participate in the tender, please register and apply via Atamis e-sourcing portal <https://health-family.force.com/s/Welcome>. Project C215674.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £147,000,000

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

84

This contract is subject to renewal

No

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: Yes

Description of options

The contract will be for an initial period of 5 years with the option to extend for an additional 2 years.

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-024014](#)

**IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

1 December 2023

Local time

12:00pm

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Tender must be valid until: 31 March 2024

**IV.2.7) Conditions for opening of tenders**

Date

1 December 2023

Local time

1:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court

The Strand

London

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.judiciary.uk/courts-and-tribunals/high-court/>