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Contract

## **Swansea University**

Swansea University

F03: Contract award notice

Notice identifier: 2021/S 000-029941

Procurement identifier (OCID): ocds-h6vhtk-02fc6b

Published 2 December 2021, 12:15pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Swansea University

Singleton Park

Swansea

SA2 8PP

#### **Email**

[tenders@litmuspartnership.co.uk](mailto:tenders@litmuspartnership.co.uk)

#### **Telephone**

+44 1276673880

#### **Country**

United Kingdom

#### **NUTS code**

UKL18 - Swansea

**Internet address(es)**

Main address

<https://www.swansea.ac.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Swansea University

**II.1.2) Main CPV code**

- 55524000 - School catering services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Swansea University wishes to procure a specialist catering partner for the provision of catering and hospitality services across the University estate. The contract term will be ten years and the estimated contract value over the term is £45,000,000.

The tender process for the contract will follow the competitive dialogue procedure under Schedule 3 of the Public Contracts Regulations 2015.

**II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £45,000,000

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKL18 - Swansea

Main site or place of performance

Swansea

### **II.2.4) Description of the procurement**

Introduction

Swansea University wishes to procure a specialist catering partner for the provision of catering and hospitality services across the University estate. The contract term will be ten years and the estimated contract value over the term is £45,000,000.

The tender process for the contract will follow the competitive dialogue procedure under Schedule 3 of the Public Contracts Regulations 2015.

Scope

Swansea University spans two stunning campuses at each end of Swansea's waterfront. Singleton Park Campus is set in mature parkland and botanical gardens, overlooking Swansea Bay beach. Bay Campus is located on the beachfront on the eastern approach into Swansea.

The University wishes to procure a ten-year contract and is seeking an innovative catering and hospitality service across the two campus locations that reflects high street and culinary developments and health & dietary trends. The key elements of the services are set out below.

- In addition to the retail catering and café outlets on each campus the University offers a student accommodation package within some of its student residences which includes a pre-paid dining card.
- A delivered hospitality service across the campuses – the majority of the custom is the delivery of lunches and refreshments to internal departments within the University to

facilitate a range of events from small business meetings to large academic or student-related events. A small amount of sales are to external organisations, some of which are based at the campus and some of which are based across Swansea. The University believes that there is an opportunity to increase the external use of the service.

- An extensive conferencing, events and banqueting service, which is marketed and booked by a separate in-house event services team who collect a fee for this service.
- In 2018-2019, there were seven summer schools held at the University with delegate numbers ranging from 20 to 150. Whilst the particulars for each summer school can vary, each booking generally requires the provision of breakfast, lunch and dinner for the duration of their stay.
- There are a number of vending machines located across both campuses, which offer staff and students quick access to soft drinks, crisps, confectionery and hot beverages.

### Commercial and Contract Objectives

The following elements are key criteria which the University is seeking to achieve through the new commercial catering contract:

- Student experience to be enhanced through value for money and enhancements to food quality and catering options across our campuses.
- Guaranteed, risk free financial return sufficient to cover all ongoing operating costs and taxation liabilities.
- Guaranteed capital investment funding across contract term including initial and ongoing development.
- Investment programme to address identified service and compliance issues.
- Gain share mechanisms to allow the University to achieve positive net income as contract matures and potential is realised.
- Flexibility to adapt to demand over the duration of the contract.
- No reduction in current service levels including overall scope, scale and availability.
- All identified staff transfer under TUPE.
- Retail, hospitality, event and conference provision.
- Ongoing support for Students' Union ventures.

- University input on pricing, product and branding.
- Alignment with general University strategy, policy and principles

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

To respond to this opportunity, please click here: <https://litmustms.co.uk/tenders/UK-Swansea:-School-catering-services./TK69UBQCFB>

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive dialogue

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 150-369115](#)

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## **Section V. Award of contract**

### **Contract No**

369115

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

17 September 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Compass Contract Services (UK) Ltd trading as Chartwells

Parklands Court, 24 Parklands, Rubery

Birmingham

B45 9PZ

Country

United Kingdom

NUTS code

- UKG31 - Birmingham

National registration number

2272248

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £45,000,000

Total value of the contract/lot: £46,513,944

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**Section VI. Complementary information**

**VI.3) Additional information**

To view this notice, please click here:

<https://litmustms.co.uk/delta/viewNotice.html?noticeId=647978447>

GO Reference: GO-2021122-PRO-19327891

**VI.4) Procedures for review**

**VI.4.1) Review body**

Swansea University

Swansea

Country

United Kingdom