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Tender

NHS Sussex Tender for Community Musculoskeletal Service

NHS Sussex Integrated Care Board (ICB)

F02: Contract notice

Notice identifier: 2023/S 000-029879

Procurement identifier (OCID): ocds-h6vhtk-040ad3

Published 10 October 2023, 4:31pm

Section I: Contracting authority

I.1) Name and addresses

NHS Sussex Integrated Care Board (ICB)

NHS Sussex Integrated Care Board

Worthing

BN11 1DJ

Contact

Robert Kitt

Email

robert.kitt1@nhs.net

Country

United Kingdom

Region code

UKJ2 - Surrey, East and West Sussex

NHS Organisation Data Service

QNX

Internet address(es)

Main address

<https://www.sussex.ics.nhs.uk/nhs-sussex/>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://atamis-1928.my.site.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://atamis-1928.my.site.com/s/Welcome>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object**II.1) Scope of the procurement****II.1.1) Title**

NHS Sussex Tender for Community Musculoskeletal Service

Reference number

22.866 ITT

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Sussex ICB (covering the patient population of West Sussex, Brighton & Hove, and East Sussex) is pleased to announce the procurement of a Community Musculoskeletal Service from 1st December 2025.

NHS Sussex is seeking to procure a Community MSK service, which will form part of a fully integrated MSK service for the population of Sussex. The aim is to offer a standardised, transparent, coordinated patient pathway for all MSK patients across Sussex, which is fully aligned to the ICB system strategy 'Improving Lives'.

The service aim is to ensure patients receive a consistent experience, feel supported throughout the whole pathway and get the optimal treatment first time. The integrated service will be delivered in collaboration with Primary, Community and Secondary Care to ensure all parts of the system understand the whole pathway and the expectations of them as a contributor to integrated provision.

The key aims and objectives require the new Community MSK provider to work collaboratively with system partners to:

- Deliver a 'population-health' based approach with a greater focus on enabling best lifelong MSK health, personalised care and shared decision making, improving value, reducing health inequalities and meeting population health needs at scale.
- Address variation experienced by patients in terms of quality and outcomes and inequity in terms of access, waiting times and service provision.
- Maximising system capacity across NHS services and the independent sector whilst ensuring core services are protected and enabled to meet training requirements and

productivity and efficiency standards.

- Ensure delivery of integrated care pathways that are seamless for patients.
- Support post pandemic recovery with an ambition to deliver top decile performance in terms of Getting it Right First Time (GIRFT) outcomes, productivity and equality of access measures.
- Deliver continuous innovation through maximisation of digital opportunities and transformation of pathways.

The contract period offered will be for a period of 5 years commencing 1st December 2024. The Commissioners at their sole discretion, will have an option to extend for a further 2 years (5+2). A standard NHS contract will be used for this service.

The contracts will be divided into two Lots:

Lot 1) East Sussex - Maximum Annual Contract Value £11,200,000 (£85,400,000 over 7 years). Bidders must have a minimum annual turnover of £12.2m to be eligible for award of this contract.

Lot 2) West Sussex / Brighton & Hove - Maximum Annual Contract Value £27,300,000 (£191,100,000 over 7 years). Bidders must have a minimum annual turnover of £27.3m to be eligible for award of this contract.

In addition Providers should be appropriately CQC registered.

The deadline for receipt of tenders is 12pm on 13th November 2023.

This procurement is being carried out by NHS South, Central and West Commissioning Support Unit (SCW) on behalf of the Commissioner.

Interested providers will be able to view this notice via the 'Live Opportunities' list on the e-procurement system, Atamis, available on the following link: <https://health-family.force.com/s/Welcome>

Please search for the project 'Musculoskeletal Services to NHS Sussex' or Contract Reference 'C213472'.

II.1.5) Estimated total value

Value excluding VAT: £276,500,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

II.2) Description

II.2.1) Title

East Sussex

Lot No

1

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKJ2 - Surrey, East and West Sussex

Main site or place of performance

The service supports all patients registered with GP Practices in East Sussex.

NB: This service does not include Surrey as listed in the UKJ2 description.

II.2.4) Description of the procurement

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II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £85,400,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

84

This contract is subject to renewal

Yes

Description of renewals

Primary period of 5 years with an additional 2 year extension period at the sole discretion of the Commissioner.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2) Description

II.2.1) Title

West Sussex / Brighton & Hove

Lot No

2

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKJ2 - Surrey, East and West Sussex

Main site or place of performance

The service supports all patients registered with GP Practices in West Sussex and Brighton & Hove.

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II.2.4) Description of the procurement

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In addition Providers should be appropriately CQC registered.

In order to facilitate joint bids, partnerships and subcontracting arrangements, the Commissioners will be maintaining a Provider Information directory for the duration of the tender preparation window. This is designed to assist Providers of all sizes and from all market segments (e.g. SMEs and VCSEs) to actively collaborate and participate in providing this service.

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II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

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This contract is subject to renewal

Yes

Description of renewals

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II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

Appropriate CQC registration

III.1.2) Economic and financial standing

List and brief description of selection criteria

To be eligible for award for this contract, bidders are required to have a minimum annual turnover:

Lot 1. £12.2 million

Lot 2. £27.3 million

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

13 November 2023

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 12 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Date

13 November 2023

Local time

12:01pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 01/12/2029

VI.3) Additional information

The procurement of this service listed in Schedule 3 of the Regulations is not subject to the full regime of the Regulations, but is instead governed by the 'Light Touch Regime' contained within Chapter 3, Section 7 of the Regulations (Regulations 74 to 77).

The procurement will as per the following process:

Stage 1) Selection Questionnaire and Outline Proposal (Assessed but not scored) followed by a dialogue with each Bidder.

Stage 2) Final Proposal (Evaluated and scored).

Bidders will be required to confirm that their proposal will remain within the maximum financial envelope as details in the Lot values provided.

Please see link to previous RFI Notice: https://www.find-tender.service.gov.uk/Notice/023312-2022?origin=SearchResults&p=1#contracting_authority-heading

Full details can be found in the Invitation to Tender document.

VI.4) Procedures for review

VI.4.1) Review body

NHS Improvement

London

Country

United Kingdom

