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Tender

## **NHS Sussex Tender for Community Musculoskeletal Service**

NHS Sussex Integrated Care Board (ICB)

F02: Contract notice

Notice identifier: 2023/S 000-029879

Procurement identifier (OCID): ocds-h6vhtk-040ad3

Published 10 October 2023, 4:31pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Sussex Integrated Care Board (ICB)

NHS Sussex Integrated Care Board

Worthing

BN11 1DJ

#### **Contact**

Robert Kitt

#### **Email**

[robert.kitt1@nhs.net](mailto:robert.kitt1@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKJ2 - Surrey, East and West Sussex

## **NHS Organisation Data Service**

QNX

### **Internet address(es)**

Main address

<https://www.sussex.ics.nhs.uk/nhs-sussex/>

### **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://atamis-1928.my.site.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://atamis-1928.my.site.com/s/Welcome>

### **I.4) Type of the contracting authority**

Body governed by public law

### **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

NHS Sussex Tender for Community Musculoskeletal Service

Reference number

22.866 ITT

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Sussex ICB (covering the patient population of West Sussex, Brighton & Hove, and East Sussex) is pleased to announce the procurement of a Community Musculoskeletal Service from 1st December 2025.

NHS Sussex is seeking to procure a Community MSK service, which will form part of a fully integrated MSK service for the population of Sussex. The aim is to offer a standardised, transparent, coordinated patient pathway for all MSK patients across Sussex, which is fully aligned to the ICB system strategy 'Improving Lives'.

The service aim is to ensure patients receive a consistent experience, feel supported throughout the whole pathway and get the optimal treatment first time. The integrated service will be delivered in collaboration with Primary, Community and Secondary Care to ensure all parts of the system understand the whole pathway and the expectations of them as a contributor to integrated provision.

The key aims and objectives require the new Community MSK provider to work collaboratively with system partners to:

- Deliver a 'population-health' based approach with a greater focus on enabling best lifelong MSK health, personalised care and shared decision making, improving value, reducing health inequalities and meeting population health needs at scale.
- Address variation experienced by patients in terms of quality and outcomes and inequity

in terms of access, waiting times and service provision.

- Maximising system capacity across NHS services and the independent sector whilst ensuring core services are protected and enabled to meet training requirements and productivity and efficiency standards.
- Ensure delivery of integrated care pathways that are seamless for patients.
- Support post pandemic recovery with an ambition to deliver top decile performance in terms of Getting it Right First Time (GIRFT) outcomes, productivity and equality of access measures.
- Deliver continuous innovation through maximisation of digital opportunities and transformation of pathways.

The contract period offered will be for a period of 5 years commencing 1st December 2024. The Commissioners at their sole discretion, will have an option to extend for a further 2 years (5+2). A standard NHS contract will be used for this service.

The contracts will be divided into two Lots:

Lot 1) East Sussex - Maximum Annual Contract Value £11,200,000 (£85,400,000 over 7 years). Bidders must have a minimum annual turnover of £12.2m to be eligible for award of this contract.

Lot 2) West Sussex / Brighton & Hove - Maximum Annual Contract Value £27,300,000 (£191,100,000 over 7 years). Bidders must have a minimum annual turnover of £27.3m to be eligible for award of this contract.

In addition Providers should be appropriately CQC registered.

The deadline for receipt of tenders is 12pm on 13th November 2023.

This procurement is being carried out by NHS South, Central and West Commissioning Support Unit (SCW) on behalf of the Commissioner.

Interested providers will be able to view this notice via the 'Live Opportunities' list on the e-procurement system, Atamis, available on the following link: <https://health-family.force.com/s/Welcome>

Please search for the project 'Musculoskeletal Services to NHS Sussex' or Contract Reference 'C213472'.

### **II.1.5) Estimated total value**

Value excluding VAT: £276,500,000

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

East Sussex

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKJ2 - Surrey, East and West Sussex

Main site or place of performance

The service supports all patients registered with GP Practices in East Sussex.

\*\*\*NB: This service does not include Surrey as listed in the UKJ2 description.\*\*\*

### **II.2.4) Description of the procurement**

NHS Sussex is seeking to procure a Community MSK service, which will form part of a fully integrated MSK service for the population of Sussex. The aim is to offer a standardised, transparent, coordinated patient pathway for all MSK patients across Sussex, which is fully aligned to the ICB's system strategy 'Improving Lives'.

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#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £85,400,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

84

This contract is subject to renewal

Yes

Description of renewals

Primary period of 5 years with an additional 2 year extension period at the sole discretion of the Commissioner.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2) Description**

#### **II.2.1) Title**

West Sussex / Brighton & Hove

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKJ2 - Surrey, East and West Sussex

Main site or place of performance

The service supports all patients registered with GP Practices in West Sussex and Brighton & Hove.

\*\*\*NB: This service does not include Surrey as listed in the UKJ2 description.\*\*\*

### **II.2.4) Description of the procurement**

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The contracts will be divided into two Lots:

Lot 2) West Sussex / Brighton & Hove - Maximum Annual Contract Value £27,300,000 (£191,100,000 over 7 years). Bidders must have a minimum annual turnover of £27.3m to be eligible for award of this contract.

In addition Providers should be appropriately CQC registered.

In order to facilitate joint bids, partnerships and subcontracting arrangements, the Commissioners will be maintaining a Provider Information directory for the duration of the tender preparation window. This is designed to assist Providers of all sizes and from all market segments (e.g. SMEs and VCSEs) to actively collaborate and participate in providing this service.

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#### **II.2.6) Estimated value**

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#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

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This contract is subject to renewal

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Description of renewals

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#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Appropriate CQC registration

#### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

To be eligible for award for this contract, bidders are required to have a minimum annual turnover:

Lot 1. £12.2 million

Lot 2. £27.3 million

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

13 November 2023

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 12 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

13 November 2023

Local time

12:01pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 01/12/2029

### **VI.3) Additional information**

The procurement of this service listed in Schedule 3 of the Regulations is not subject to the full regime of the Regulations, but is instead governed by the 'Light Touch Regime' contained within Chapter 3, Section 7 of the Regulations (Regulations 74 to 77).

The procurement will as per the following process:

Stage 1) Selection Questionnaire and Outline Proposal (Assessed but not scored) followed by a dialogue with each Bidder.

Stage 2) Final Proposal (Evaluated and scored).

Bidders will be required to confirm that their proposal will remain within the maximum financial envelope as details in the Lot values provided.

Please see link to previous RFI Notice: [https://www.find-tender.service.gov.uk/Notice/023312-2022?origin=SearchResults&p=1#contracting\\_authority-heading](https://www.find-tender.service.gov.uk/Notice/023312-2022?origin=SearchResults&p=1#contracting_authority-heading)

Full details can be found in the Invitation to Tender document.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

NHS Improvement

London

Country

United Kingdom