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Tender

## **Provision of Aircraft Brokerage Services**

Scottish Government

F02: Contract notice

Notice identifier: 2025/S 000-029814

Procurement identifier (OCID): ocds-h6vhtk-052c3c

Published 4 June 2025, 11:46am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Scottish Government

Marine Directorate, Marine Laboratory, 375 Victoria Road, Torry

Aberdeen

AB11 9DB

#### **Contact**

Bob McLeod

#### **Email**

[bob.mcleod@gov.scot](mailto:bob.mcleod@gov.scot)

#### **Telephone**

+44 1312442500

#### **Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.scotland.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10482](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10482)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<http://www.publiccontractsscotland.gov.uk>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<http://www.publiccontractsscotland.gov.uk>

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Provision of Aircraft Brokerage Services

Reference number

CASE/693111

#### **II.1.2) Main CPV code**

- 66130000 - Brokerage and related securities and commodities services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Scottish Ministers, Marine Directorate is seeking to appoint a qualified and experienced aircraft broker to market, manage and execute the sale of 2 Reims Cessna F406 Caravan II aircraft together with associated spare parts inventory. The aircraft are currently in operational use and will become available for sale from 31 July 2025.

The tender for services would involve proposals for storage, preservation and maintenance of the aircraft and spare parts until such time as they are sold.

#### **II.1.5) Estimated total value**

Value excluding VAT: £350,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 34710000 - Helicopters, aeroplanes, spacecraft and other powered aircraft
- 34711000 - Helicopters and aeroplanes

- 34711100 - Aeroplanes

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Aircraft will be collected and stored at supplier's site.

### **II.2.4) Description of the procurement**

The Scottish Ministers, Marine Directorate is seeking to appoint a qualified and experienced aircraft broker to market, manage and execute the sale of 2 Reims Cessna F406 Caravan II aircraft together with associated spare parts inventory. The aircraft are currently in operational use and will become available for sale from 31 July 2025.

The tender for services would involve proposals for storage, preservation and maintenance of the aircraft and spare parts until such time as they are sold.

### **II.2.5) Award criteria**

Quality criterion - Name: Delivery of Requirements / Weighting: 50

Quality criterion - Name: Timetable / Weighting: 20

Quality criterion - Name: Key Staff and Due Diligence / Weighting: 15

Quality criterion - Name: Contract Management / Weighting: 10

Quality criterion - Name: Corporate & Social Responsibilities / Weighting: 5

Price - Weighting: 30

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

1 September 2025

End date

28 February 2026

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: Yes

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

- a) A review of the minimum specific yearly turnover over last two years.
- b) Appropriate insurance levels as stipulated in 4B.5.
- c) Demonstration of a Current Ratio of greater than 0.8.
- d) A Net Profit greater than zero within the two year cycle.

Minimum level(s) of standards possibly required

4B2a: Bidders will be required to have a minimum "specific" yearly turnover of 100,000 GBP for the last two years.

In the event that the Bidder does not comply with this requirement, they will not be considered any further in this tendering exercise.

As evidence for the SPD (Scotland) question 4B1a, the Procurement Officer may ask for annual accounts from the bidder.

4B5: It is a requirement of this contract that bidders hold or can commit to obtain prior to the commencement of any subsequently awarded contract, the types of insurance indicated below:

Employers (Compulsory) Liability Insurance = In accordance with the legal obligation for the time being enforced.

Public Liability Insurance = 5 Million GBP

4B6: Bidders must demonstrate a Current Ratio of greater than 0.8.

Current Ratio will be calculated as follows: net current assets divided by net current liabilities.

Bidders must demonstrate a Net Profit greater than zero within two year cycle.

Please state whether you have applied IFRS15 to your accounts.

There must be no qualification or contra-indication from any evidence provided in support of the bidders economic and financial standing.

### **III.1.3) Technical and professional ability**

List and brief description of selection criteria

- a) Recent examples demonstrating relevant experience to deliver goods or services.
- b) Details of staffing resources and facilities available.
- c) Details of technical facilities.
- d) Environmental Management
- e) Technical equipment, tools and plant
- f) Subcontracting.

Minimum level(s) of standards possibly required

4C1.2: Bidders will be required to provide three examples over the last five years that demonstrate that they have the relevant experience to deliver the services/supplies as described in the Contract Notice or the relevant section of the site notice.

4C2: Bidders will be required to provide details of the technicians, staff resources or

technical bodies the bidder can call upon in relation to this procurement exercise.

4C3b: Bidders will be required to provide details of the technical facilities.

4C7: Bidders will be required to confirm what environmental management measures they will employ.

4C9: Bidders should provide details of relevant tools, plant or technical equipment available to you in relation to this procurement exercise. For desk based activities, this may also relate to IT capability.

4C10: Bidders will be required to confirm that whether they intend to subcontract and if so, for what proportion of the contract.

### Quality Management Procedures

1. The bidder must hold a UKAS (or equivalent) accredited independent third party certificate of compliance in accordance with BS EN ISO 9001 (or equivalent).

OR

2. The bidder must have the following:

A documented policy regarding quality management. The policy must set out the responsibilities for quality management demonstrating that the bidder has and continues to implement a quality management policy that is authorised by their Chief Executive, or equivalent, and is periodically reviewed at a senior management level. The policy must be relevant to the nature and scale of the work to be undertaken and set out responsibilities for quality management throughout the organisation.

## **III.2) Conditions related to the contract**

### **III.2.3) Information about staff responsible for the performance of the contract**

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

**IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

**IV.2) Administrative information**

**IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

4 July 2025

Local time

12:00pm

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

**IV.2.7) Conditions for opening of tenders**

Date

4 July 2025

Local time

12:00pm

Place

Aberdeen



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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic payment will be used

### **VI.3) Additional information**

SPD will be scored on a pass/fail basis.

Question scoring methodology for Award Criteria outlined in Invitation to Tender.

0 - Unacceptable. Nil or inadequate response. Fails to demonstrate an ability to meet the requirement.

1 - Poor. Response is partially relevant but generally poor. The response addresses some elements of the requirement but contains insufficient/limited detail or explanation to demonstrate how the requirement will be fulfilled.

2 - Acceptable. Response is relevant and acceptable. The response addresses a broad understanding of the requirement but may lack details on how the requirement will be fulfilled in certain areas.

3 - Good. Response is relevant and good. The response is sufficiently detailed to demonstrate a good understanding and provides details on how the requirements will be fulfilled.

4 - Excellent. Response is completely relevant and excellent overall. The response is comprehensive, unambiguous and demonstrates a thorough understanding of the requirement and provides details of how the requirement will be met in full.

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

[https://www.publiccontractsscotland.gov.uk/Search/Search\\_Switch.aspx?ID=538689](https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=538689).

The buyer has indicated that it will accept electronic responses to this notice via the Postbox facility. A user guide is available at

[https://www.publiccontractsscotland.gov.uk/sitehelp/help\\_guides.aspx](https://www.publiccontractsscotland.gov.uk/sitehelp/help_guides.aspx).

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the closing time to avoid any last minute problems.

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

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(SC Ref:800653)

Download the ESPD document here:

[https://www.publiccontractsscotland.gov.uk/ESPD/ESPD\\_Download.aspx?id=800653](https://www.publiccontractsscotland.gov.uk/ESPD/ESPD_Download.aspx?id=800653)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Sheriff Court House

27 Chambers Street

Edinburgh

EH1 1LB

Telephone

+44 1312252525

Country

United Kingdom