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Tender

## **GBC - 036922 - Procurement of G-Live operator**

Guildford Borough Council

F02: Contract notice

Notice identifier: 2023/S 000-029793

Procurement identifier (OCID): ocids-h6vhtk-040a9c

Published 10 October 2023, 11:24am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Guildford Borough Council

Millmead House

Guildford

GU2 4BB

#### **Email**

[gavin.seabourne-pugh@guildford.gov.uk](mailto:gavin.seabourne-pugh@guildford.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKJ25 - West Surrey

## **Internet address(es)**

Main address

[www.guildford.gov.uk](http://www.guildford.gov.uk)

## **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<http://www.sesharedservices.org.uk/esourcing>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<http://www.sesharedservices.org.uk/esourcing>

Tenders or requests to participate must be submitted to the above-mentioned address

## **I.4) Type of the contracting authority**

Regional or local authority

## **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

GBC - 036922 - Procurement of G-Live operator

Reference number

GBC - 036922

#### **II.1.2) Main CPV code**

- 92320000 - Arts-facility operation services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

G Live is owned by Guildford Borough Council (the Authority) who are one of eleven Surrey district councils which includes the famous county town, Guildford. G Live is Guildford's premier live entertainment venue, offering a year-round programme of live entertainment and performance in its 1000+ capacity main auditorium. G Live is a flexible multi-use space - ideal for large-scale conferences, award shows, exhibitions and gala dinners, the main space has retractable seating allowing for flat-floor hire. Supported by seven additional spaces and large, bright and modern foyers, bar area and restaurant this is an ideal location for full venue hire, as well as smaller room hire for business meetings, presentations and parties. The Authority is seeking tenderers with suitable experience to manage and operate G Live owned by the Council in Guildford town centre. The Successful Tenderer will be required to operate all functions within the G Live venue for a period of either 15 or 25 years

#### **II.1.5) Estimated total value**

Value excluding VAT: £100,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 92320000 - Arts-facility operation services
- 55120000 - Hotel meeting and conference services
- 92300000 - Entertainment services
- 92312110 - Theatrical producer entertainment services

### **II.2.3) Place of performance**

NUTS codes

- UKJ25 - West Surrey

Main site or place of performance

Guildford, Surrey

### **II.2.4) Description of the procurement**

The Successful Tenderer will be required to operate all functions within the G Live venue for a period of either 15 or 25 years. The Authority are seeking the following outcomes from the process:- The Successful Tenderer shall provide a high quality and imaginative programme, marketing and audience development proposals, planned maintenance proposals, and a planned investment programme, as well as options for the development of educational programmes, outreach work, and other community activities.- Significant capital investment by the service provider to help manage the asset and develop the commercial model to be depreciated within the commercial model over the operating period.- Maximise transfer of risk to the Successful Tenderer, with a FRI Lease - Achieve the optimal transfer of risk and responsibility to the Successful Tenderer whilst recognising and taking into account the fact that certain risks are best retained by the Authority or shared between the Authority and the Successful Tenderer. - A reduction in the amount of contract conditions and management oversight – The Authority recognise and welcome that eliminating subsidy may require significant reduction in the sovereignty and supervision elements that are required in the existing contract format.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement

documents

### **II.2.6) Estimated value**

Value excluding VAT: £100,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

300

This contract is subject to renewal

No

### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 4

Objective criteria for choosing the limited number of candidates:

Please see procurement documentation

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

#### **IV.1.5) Information about negotiation**

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

13 November 2023

Local time

12:00pm

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

27 November 2023

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court

Strand

London

WC2A 2LL

Country

United Kingdom