

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/029648-2023>

Contract

PfH Recruitment and Associated Services Framework

Procurement for Housing

F03: Contract award notice

Notice identifier: 2023/S 000-029648

Procurement identifier (OCID): ocds-h6vhtk-033b44

Published 9 October 2023, 9:57am

Section I: Contracting authority

I.1) Name and addresses

Procurement for Housing

2 Olympic Way, Woolston Grange Avenue

Birchwood, Warrington

WA2 0YL

Contact

Jane Brighthouse

Email

jbrighthouse@pfh.co.uk

Telephone

+44 7971266217

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

<http://www.procurementforhousing.co.uk>

Buyer's address

https://www.mytenders.co.uk/search/Search_AuthProfile.aspx?ID=AA26067

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

PfH Recruitment and Associated Services Framework

Reference number

JB / 06-23/Recruitment

II.1.2) Main CPV code

- 79600000 - Recruitment services

II.1.3) Type of contract

Services

II.1.4) Short description

Established in 2004, Procurement for Housing (PfH) is a national procurement consortium dedicated to the social housing sector and supported by the National Housing Federation (NHF), Chartered Institute of Housing (CIH) and HouseMark. Collectively our Members manage more than 75% of UK' social housing stock, with PfH helping them to achieve efficiency savings using a wide range of services including framework agreements, spend analyses, strategy reviews, consolidated billing and comprehensive reporting. PfH is a contracting authority under Regulation 2 of the Public Contracts Regulations 2015 ("PCR 2015") and a central purchasing body under regulation 37 PCR 2015.

Please refer to www.pfh.co.uk for additional information.

PfH is administered by Inprova Limited and is headquartered in the North West of England with over 20 years of expertise and experience offering a complete procurement solutions package across outsourcing, technology and consultancy. By integrating procurement services and technology, Inprova operates as a delivery partner, supporting business performance improvement for the public sector.

PfH sought to establish a Framework Agreement for Recruitment and Associated Services covering three lots:

1. Managed Recruitment Services
2. General Recruitment Services

3. Talent Bank Technology

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £70,000,000

II.2) Description

II.2.1) Title

Managed Recruitment Services

Lot No

1

II.2.2) Additional CPV code(s)

- 79610000 - Placement services of personnel
- 79620000 - Supply services of personnel including temporary staff
- 79621000 - Supply services of office personnel
- 79611000 - Job search services
- 79635000 - Assessment centre services for recruitment
- 79623000 - Supply services of commercial or industrial workers

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

PfH sought to establish a framework for recruitment services over 3 lots. Lot 1 will provide recruitment services through a managed service provider. The MSPs appointed to the framework will be required to supply a fully managed recruitment service for temporary, interim and permanent labour requirements across all disciplines and geographical regions. The range of roles required include but are not limited to:

- admin and clerical roles
- care and support roles
- executive roles
- housing management roles
- professional and technical roles
- Soft FM Roles
- trades and labour roles

The MSPs will be required to supply candidates/workers through their own databank of potential employees or through a network of second tier suppliers.

PfH awarded places on Lot 1 to five suppliers.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

General Recruitment Services

Lot No

II.2.2) Additional CPV code(s)

- 79610000 - Placement services of personnel
- 79620000 - Supply services of personnel including temporary staff
- 79621000 - Supply services of office personnel
- 79611000 - Job search services
- 79623000 - Supply services of commercial or industrial workers

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Lot 2 will provide general recruitment services. The successful service providers will be required to supply a recruitment service for temporary, interim and permanent labour requirements across a comprehensive range of job families and geographical areas. Roles include but are not limited to:

- admin and clerical roles,
- care and support roles,
- executive roles,
- housing management roles,
- professional and technical roles,
- soft FM roles,
- Trades and labour roles.

PfH awarded places on Lot 2 of the framework to 9 suppliers.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Talent Bank Technology

Lot No

3

II.2.2) Additional CPV code(s)

- 79620000 - Supply services of personnel including temporary staff
- 79610000 - Placement services of personnel
- 79621000 - Supply services of office personnel
- 79611000 - Job search services
- 79631000 - Personnel and payroll services
- 48450000 - Time accounting or human resources software package
- 79211110 - Payroll management services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Lot 4 will provide talent bank technology solutions. Successful suppliers will be required to provide talent bank technology solutions as Software as a Service to PfH Members. The technology solution will enable PfH Members to manage their own talent bank of temporary employees and will provide intuitive functionality for candidates and hiring

managers. 4 Suppliers have been awarded onto this lot.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-016322](#)

Section V. Award of contract

Lot No

1

Title

Managed Recruitment Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

25 September 2023

V.2.2) Information about tenders

Number of tenders received: 9

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 9

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Service Care Solutions Ltd

Arthur House, 12-13 Starkie Street

Preston

PR1 3LU

Telephone

+44 1772208960

Fax

+44 1772471473

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Blue Arrow Ltd

800 The Boulevard, Capability Green

Luton

LU1 3BA

Telephone

+44 1582692926

Fax

+44 1582698569

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Retinue Solutions

5th Floor 4 Coleman Street, London, United Kingdom, EC2R 5AR

Milton Keynes

EC2R 5AR

Telephone

+44 8455219481

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Reed Professional Services LLP

Academy Court, 94 Chancery Lane

London

WC24 1DT

Telephone

+44 7701301322

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Adecco Group UK & Ireland

10 Bishops Square

London

E16EG

Telephone

+44 7545054882

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £30,000,000

Total value of the contract/lot: £30,000,000

Section V. Award of contract

Lot No

2

Title

General Recruitment Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

25 September 2023

V.2.2) Information about tenders

Number of tenders received: 20

Number of tenders received from SMEs: 9

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 20

Number of tenders received by electronic means: 20

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Service Care Solutions Ltd

Arthur House, 12-13 Starkie Street

Preston

PR1 3LU

Telephone

+44 1772208960

Fax

+44 1772471473

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Niyaa People Ltd

McLaren Building 12th Floor,, 46 The Priory Queensway,

Birmingham,

B4 7LR

Telephone

+44 1217730966

Country

United Kingdom

NUTS code

- UKG3 - West Midlands

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Blue Arrow Ltd

800 The Boulevard, Capability Green

Luton

LU1 3BA

Telephone

+44 1582692926

Fax

+44 1582698569

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Think Recruitment (UK) Ltd

2 Trinity Place, Midland Drive

Sutton Coldfield

B72 1TX

Telephone

+44 1213621500

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Reed Professional Services LLP

Academy Court, 94 Chancery Lane

London

WC24 1DT

Telephone

+44 7701301322

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Total Assist Recruitment

Blackburn House, 22-26 Eastern Road

Romford

RM1 3PJ

Telephone

+44 1708388000

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Adecco Group UK & Ireland

10 Bishops Square

London

E16EG

Telephone

+44 7545054882

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Fusion People Limited

3700 Parkway, Solent Business Park

Whiteley

PO15 7AW

Telephone

+44 1489865202

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Pertemps Recruitment Partnership Ltd

103/104 Cirencester Business Park, Love Lane, Cirencester

Gloucestershire

GL7 1XD

Telephone

+44 1285708354

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £20,000,000

Total value of the contract/lot: £20,000,000

Section V. Award of contract

Lot No

3

Title

Talent Bank Technology

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

25 September 2023

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Retinue Solutions

5th Floor 4 Coleman Street, London, United Kingdom, EC2R 5AR

Milton Keynes

EC2R 5AR

Telephone

+44 8455219481

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Circular Wave Limited

15 Belgrave Square

London

SW1X8PS

Telephone

+44 7775287642

Country

United Kingdom

NUTS code

- UKI33 - Kensington & Chelsea and Hammersmith & Fulham

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Nuwe Consulting Ltd

Elderbank Cottage North, Denhead

St. Andrews

KY16 8PA

Telephone

+44 75681445757

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Keystone Employment Group No.1 Ltd

Sutton Vale Country park, Vale Road

Dover

CT15 5DH

Telephone

+44 7703396669

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £20,000,000

Total value of the contract/lot: £20,000,000

Section VI. Complementary information

VI.3) Additional information

This Framework may be used by any contracting authority listed in or referred to in the FTS Notice. This includes: All current members of PfH at the time of the FTS notice for this procurement; Any registered provider of social housing (or Welsh registered social landlord, or Scottish registered social registered social landlord) that becomes a member of PfH during the period of the Framework Agreement; Any public authority (as defined in the Freedom of Information Act 2000 for public authorities in England, Wales, Northern Ireland and UK-wide public authorities based in Scotland, or as defined in the Freedom of Information (Scotland) Act 2002 for Scottish public authorities) that becomes a member of PfH at any time during the period of the Framework Agreement; Any local authority (as defined in the Local Government Act 1972 for public authorities in England and Wales or as defined in the Local Government (Scotland) Act 1973 for Scottish local authorities or as defined in the Local Government Act (Northern Ireland) 1972 for local authorities in Northern Ireland) that becomes a member of PfH at any time during the period of the Framework Agreement; Any housing Arm's Length Management Organisation (ALMO) that becomes a member of PfH during the period of the Framework Agreement; Any wholly owned subsidiaries of any of the above Organisations; educational establishments and any other contracting authority listed on the following page of the PfH website :

<http://procurementforhousing.co.uk/missible-users/> at the time of the FTS notice for this procurement.

(MT Ref:230463)

VI.4) Procedures for review

VI.4.1) Review body

Public Procurement Review Service

Cabinet Office

London

Email

publicprocurementreview@cabinetoffice.gov.uk

Telephone

+44 3450103503

Country

United Kingdom

Internet address

<https://www.gov.uk/government/publications/public-procurement-review-service-scope-and-remit>