

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/029567-2021>

Contract

ESC21188 - Unlocking Clean Energy in Greater Manchester

ENERGY SYSTEMS CATAPULT LIMITED

F03: Contract award notice

Notice identifier: 2021/S 000-029567

Procurement identifier (OCID): ocds-h6vhtk-02c166

Published 29 November 2021, 12:38pm

Section I: Contracting authority

I.1) Name and addresses

ENERGY SYSTEMS CATAPULT LIMITED

7Th Floor, Cannon House,18 The Priory Queensway

BIRMINGHAM

B46BS

Contact

Jim Owen

Email

procurement@es.catapult.org.uk

Telephone

+44 7967337541

Country

United Kingdom

NUTS code

UKG31 - Birmingham

Internet address(es)

Main address

<https://es.catapult.org.uk/>

Buyer's address

<https://es.catapult.org.uk/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Other activity

Supporting R&D in decarbonization in the energy sector

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

ESC21188 - Unlocking Clean Energy in Greater Manchester

Reference number

ESC21188

II.1.2) Main CPV code

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

II.1.3) Type of contract

Services

II.1.4) Short description

Energy Systems Catapult (ESC) are looking for external suppliers to support the successful delivery of Unlocking Clean Energy in Greater Manchester (UCEGM).

UCEGM is part funded by the European Regional Development Fund and will deliver approximately 10 Megawatts (MW) of additional clean energy capacity to supply local authority assets across Greater Manchester. It also aims to demonstrate innovative and scalable energy business models, allowing greater

participation in the emerging Local Energy Market, reducing reliance on subsidy and enabling future investment in clean energy. The project commenced in summer 2020 and will run until the end of May 2023. UCEGM is led by ESC in partnership

with five Greater Manchester local authorities - Manchester, Rochdale, Salford, Stockport, and Wigan. ESC have entered into a Grant Funding Agreement with the Ministry of Housing, Communities and Local Government (MHCLG) to deliver the

project including certain contracted outputs in the form of kilowatt hours of renewable energy that will be produced and resultant tonnes of carbon dioxide that the project will save. For further information see:

<https://es.catapult.org.uk/impact/projects/ucegm/>

(<https://es.catapult.org.uk/impact/projects/ucegm/>)

There are three key areas of work

within the project: 1. Programme Management & Project Compliance - as lead partner in the consortium, ESC are responsible for overall project performance and

compliance with funding requirements, 2. Workstream 1 - The five Local Authority partners are delivering around £15m of capital investment in renewable energy projects, and 3. Workstream 2 - ESC are leading the development of future business models. The requirements of the contracts are divided into four Lots: 1.

Lot 1: Commercial and Investment Advice 2. Lot 2: Workstream 2 Procurement Advice 3. Lot 3: Workstream 1 Procurement Support 4. Lot 4: Summative Assessment Lots 1 and 2 are required to provide external specialist, technical support in respect of commercial and investment structures along with

procurement processes to Workstream 2 which will supplement in-house capabilities to develop future business models. This will maximise the scope, quality and impact of Workstream 2. Procurement support under Lot 3 is intended to support the consortium partners - the Local Authorities who are delivering

capital renewable energy schemes under Workstream 1. Compliance with public sector procurement requirements is a key funding requirement. Lot 3 is a call-off contract which can be utilised as necessary to support the Local Authorities to procure their required contracts. ERDF comes with a contractual requirement to appoint an external supplier to conduct an impact evaluation of the project, known as a summative assessment, which is Lot 4.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £370,000

II.2) Description

II.2.1) Title

Lot 1: Commercial and Investment Advice

Lot No

II.2.2) Additional CPV code(s)

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

For the Full description of the services required, please refer to Appendix 1 - Scope document

The activities within this piece of work will include:

- Summarise investment options to finance assets by public bodies
- Provide 1-2 case studies to demonstrate the investment option
- Analyse the suitability of the investment options
- Engage with the Project Team on the business model development process to understand how the options would interact with potential investment options

II.2.5) Award criteria

Quality criterion - Name: Methodology & Proposed Approach / Weighting: 60

Quality criterion - Name: Experience & Lessons Learned / Weighting: 15

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 15

II.2.11) Information about options

Options: Yes

Description of options

Lot 1 - August 2021 - March 2023 (June 2023)

II.2) Description

II.2.1) Title

- Lot 2: Workstream 2 Procurement Advice

Lot No

2

II.2.2) Additional CPV code(s)

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

For the Full description of the services required, please refer to Appendix 1 - Scope document

The aims of this initial piece of work are:

- to get a baseline understanding for how energy is procured by partner LAs and other popular procurement methods
- to understand the needs of key stakeholders in the procurement process
- to identify potential barriers/issues to change or adopting new energy business models

Activities

- Audit of current energy procurement processes in partner LAs including process diagram
- Explore any other predominant energy procurement processes used by other non-partner LAs
- Audit of current energy contracts in place for partner LAs
- Engagement with LA procurement teams and Crown Commercial Service to understand needs and whether they experience issues with purchasing new energy products/services

II.2.5) Award criteria

Quality criterion - Name: Methodology & Proposed Approach / Weighting: 55

Quality criterion - Name: Experience & Lessons Learned / Weighting: 15

Quality criterion - Name: Data Handling / Weighting: 5

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 15

II.2.11) Information about options

Options: Yes

Description of options

Lot 2 - August 2021 - March 2023 (June 2023)

II.2) Description

II.2.1) Title

Workstream 1 Procurement Support

Lot No

3

II.2.2) Additional CPV code(s)

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

For the Full description of the services required, please refer to Appendix 1 - Scope document

Lot 3 is a call off contract which will be utilised on an ad-hoc basis to support our Local

Authority partners procure the contracts required to deliver their capital schemes.

Tasks may include, but are not limited to:

- Support Local Authorities draft compliant procurement documentation
- Review draft documentation to ensure compliance
- Identify and/or audit potential frameworks to ensure compliance
- Ensure that suitable records are maintained to evidence compliance

II.2.5) Award criteria

Quality criterion - Name: Methodology & Proposed Approach / Weighting: 75

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 15

II.2.11) Information about options

Options: Yes

Description of options

Lot 3 - August 2021 - December 2022 (June 2023)

II.2) Description

II.2.1) Title

Lot 4: Summative assessment

Lot No

4

II.2.2) Additional CPV code(s)

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

For the Full description of the services required, please refer to Appendix 1 - Scope document

As part of the contractual requirements of ERDF funding, UCEGM is required to procure an external supplier to conduct an impact evaluation of the programme, known as a "Summative Assessment". We wish to identify a suitably experienced organisation to undertake this summative assessment

II.2.5) Award criteria

Quality criterion - Name: Methodology & Proposed Approach / Weighting: 55

Quality criterion - Name: Value Add / Weighting: 10

Quality criterion - Name: Experience & Lessons Learned / Weighting: 10

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 15

II.2.11) Information about options

Options: Yes

Description of options

Lot 4 - August 2021 - June 2023 (September 2023)

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-014835](#)

Section V. Award of contract

Contract No

ESC21188

Lot No

Lots 1

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

4 October 2021

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Cornwall Insight Ltd

Norwich

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £100,000

Total value of the contract/lot: £100,000

Section V. Award of contract

Contract No

ESC21188

Lot No

2

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

4 October 2021

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Local Partnerships Ltd

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £70,000

Total value of the contract/lot: £70,000

Section V. Award of contract

Contract No

ESC21188

Lot No

3

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

4 October 2021

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Procur3d Consulting Ltd

Hertford

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £100,000

Total value of the contract/lot: £100,000

Section V. Award of contract

Contract No

ESC21188

Lot No

4

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

4 October 2021

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Winning Moves Ltd

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £77,000

Total value of the contract/lot: £77,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Royal Courts of Justice

London

Country

United Kingdom