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Contract

CRM Licenses

THE RIVERSIDE GROUP LIMITED

F03: Contract award notice

Notice identifier: 2021/S 000-029413

Procurement identifier (OCID): ocds-h6vhtk-02e9be

Published 26 November 2021, 9:02am

Section I: Contracting authority

I.1) Name and addresses

THE RIVERSIDE GROUP LIMITED

2 Estuary Boulevard, Speke

LIVERPOOL

L248RF

Contact

Barry Chapman

Email

barry.chapman@riverside.org.uk

Telephone

+44 7980323560

Country

United Kingdom

NUTS code

UKD72 - Liverpool

Internet address(es)

Main address

www.riverside.org.uk

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Housing and community amenities

Section II: Object**II.1) Scope of the procurement****II.1.1) Title**

CRM Licenses

II.1.2) Main CPV code

- 48000000 - Software package and information systems

II.1.3) Type of contract

Supplies

II.1.4) Short description

Licenses to extend arrangement.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £3,660,655

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKD - North West (England)

II.2.4) Description of the procurement

CRM licenses to extend the relationship based upon the amount of resources used to implement this large scale solution. Riverside are to use the platform for a further period before going to the market for a full solution.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

Due to this supplier not being on any frameworks, and our requirement to further utilise our installation and make best use of the resources employed to bring this solution up to its current level of maturity, we made an award directly with the supplier.

The supplier is no longer on any frameworks - including GCloud to enable a direct award.

We are not in a position due to the complexity of the solution to go to market yet, however the intention is to go to market for the full solution at the end of this agreement.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-025168](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

19 November 2021

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Salesforce UK

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £3,660,655

Total value of the contract/lot: £3,660,655

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Riverside Group

Liverpool

Country

United Kingdom