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Contract

## **CRM Licenses**

THE RIVERSIDE GROUP LIMITED

F03: Contract award notice

Notice identifier: 2021/S 000-029413

Procurement identifier (OCID): ocds-h6vhtk-02e9be

Published 26 November 2021, 9:02am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

THE RIVERSIDE GROUP LIMITED

2 Estuary Boulevard,Speke

LIVERPOOL

L248RF

#### **Contact**

Barry Chapman

#### **Email**

[barry.chapman@riverside.org.uk](mailto:barry.chapman@riverside.org.uk)

#### **Telephone**

+44 7980323560

#### **Country**

United Kingdom

**NUTS code**

UKD72 - Liverpool

**Internet address(es)**

Main address

[www.riverside.org.uk](http://www.riverside.org.uk)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Housing and community amenities

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

CRM Licenses

**II.1.2) Main CPV code**

- 48000000 - Software package and information systems

**II.1.3) Type of contract**

Supplies

**II.1.4) Short description**

Licenses to extend arrangement.

**II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £3,660,655

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKD - North West (England)

### **II.2.4) Description of the procurement**

CRM licenses to extend the relationship based upon the amount of resources used to implement this large scale solution. Riverside are to use the platform for a further period before going to the market for a full solution.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

Due to this supplier not being on any frameworks, and our requirement to further utilise our installation and make best use of the resources employed to bring this solution up to its current level of maturity, we made an award directly with the supplier.

The supplier is no longer on any frameworks - including GCloud to enable a direct award.

We are not in a position due to the complexity of the solution to go to market yet, however the intention is to go to market for the full solution at the end of this agreement.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-025168](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

19 November 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Salesforce UK

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £3,660,655

Total value of the contract/lot: £3,660,655

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Riverside Group

Liverpool

Country

United Kingdom