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Tender

## **Street Lighting Service Contract**

Suffolk County Council

F02: Contract notice

Notice identifier: 2022/S 000-029342

Procurement identifier (OCID): ocds-h6vhtk-0376bc

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### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Suffolk County Council

Endeavour House, Russell Road

IPSWICH

IP1 2BX

#### **Contact**

Martin Jennings

#### **Email**

[martin.jennings@suffolk.gov.uk](mailto:martin.jennings@suffolk.gov.uk)

#### **Telephone**

+44 1473260450

#### **Country**

United Kingdom

**NUTS code**

UKH14 - Suffolk

**Internet address(es)**

Main address

[www.suffolksourcing.uk](http://www.suffolksourcing.uk)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

[www.suffolksourcing.uk](http://www.suffolksourcing.uk)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Street Lighting Service Contract

Reference number

CD1362

#### **II.1.2) Main CPV code**

- 34928500 - Street-lighting equipment

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Suffolk County Council wishes to appoint an industry-leading service provider to become its partner in the delivery of the Council's Street Lighting Service (Contract). The Council is looking to forge a long-term collaborative relationship with a service provider that delivers a Contract which actively supports the Council's corporate objectives and provides added value to the County. At present, the majority of the Council's street lighting service (SLS) is delivered through its existing highways contract with support for the Capital replacement works being provided by the contractor currently undertaking the LED Replacement project. Both contract arrangements are due to expire at the end of September 2023 with the highways contract currently the subject of a separate procurement process which should lead to an award in early 2023. The Council therefore intends to put in place a new, flexible SLS Contract to maximise the potential for success for both parties

#### **II.1.5) Estimated total value**

Value excluding VAT: £75,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

**II.2.2) Additional CPV code(s)**

- 34928500 - Street-lighting equipment
- 51300000 - Installation services of communications equipment
- 34928510 - Street-lighting columns
- 71314000 - Energy and related services
- 34928520 - Lampposts
- 71318000 - Advisory and consultative engineering services
- 71334000 - Mechanical and electrical engineering services
- 71244000 - Calculation of costs, monitoring of costs
- 51120000 - Installation services of mechanical equipment
- 50232000 - Maintenance services of public-lighting installations and traffic lights
- 34928472 - Sign posts
- 31158000 - Chargers
- 65310000 - Electricity distribution
- 71245000 - Approval plans, working drawings and specifications
- 34928400 - Urban furniture
- 71322000 - Engineering design services for the construction of civil engineering works
- 65320000 - Operation of electrical installations
- 71222000 - Architectural services for outdoor areas
- 71241000 - Feasibility study, advisory service, analysis
- 34928450 - Bollards
- 71336000 - Engineering support services
- 71242000 - Project and design preparation, estimation of costs
- 51110000 - Installation services of electrical equipment
- 34928430 - Beacons
- 31680000 - Electrical supplies and accessories

- 34928530 - Street lamps
- 71630000 - Technical inspection and testing services
- 71248000 - Supervision of project and documentation
- 71311000 - Civil engineering consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKH - East of England

Main site or place of performance

Suffolk and the East of England

### **II.2.4) Description of the procurement**

The Council wishes to put in place a new, exciting and flexible arrangement to facilitate its street lighting service. The current intention is to ensure that the new Contract encourages and facilitates the following:

- Collaboration and partnership - the Council is keen to establish a partnership with the appointed service provider which embodies trust in service delivery and pricing, actively supports its objectives, promotes collaboration and embraces the needs of the Council as well as the people of the County of Suffolk.
- Social considerations - in putting in place this important Contract, the Council will consider how it can bring Social Value benefits to its communities by ensuring these are embedded in the service specification, form part of its procurement decisions and are delivered through this Contract.
- Climate Emergency - potential service providers will need to demonstrate how they will help the Council with its aim to be Carbon Net Zero by 2030. This will include reviewing and monitoring street lighting services activities to mitigate environmental impacts whilst actively working in accordance with the Council's Climate Change Commercial Ask.
- Environmental considerations - the Council also wishes to seek out opportunities within the street lighting services where it can make positive contributions to biodiversity and protecting the environment across Suffolk.
- Communication and Engagement - communication for the street lighting service plays a key role in keeping customers and stakeholders informed about the different services being delivered (location and time) and informs the Council of defects, complaints and compliments.
- Equality, Diversity and Inclusion - the Council wants a service provider that is committed to ensuring fair and accessible opportunities for everyone from diverse backgrounds and promoting an inclusive culture and environment within the workplace. The Contract will be required to deliver street lighting services to include General Maintenance, Capital asset replacement and installation of new assets. There may also be the requirement for design support during peak times. In addition to the work with Suffolk County Council, there will also be the opportunity for the delivery of the contract requirements to other bodies within

the East of England, including but not limited to parish councils, district, borough and county councils and housing developers. As mentioned above whilst separate contracts will be put in place for the provision of the core Highways Maintenance Service and ITS services. The Council reserves its right to bring elements of this service into those Contracts at a later date. The Council recognises that innovation is at the forefront of the street lighting market and as such has provided opportunity for other electrical and related services to potentially be delivered under this contract in the future where value for money can be assured. The Council is aware that the approach it has decided to take in respect of the Contract may be different to many of the approaches currently in or coming to the market. The Council strongly believes that its approach will not only promote a closer working relationship with the service provider but will provide the best value for money for the Council. Delivering through a platform that supports innovation, anticipates change and drives continuous improvement to promote and deliver on the key objectives. The Council will ensure a fair and transparent procurement process whilst complying with the Public Contracts Regulations 2015 and intends to invite the top three scoring Candidates to participate in and submit an initial tender. They will then be invited to participate in and submit detailed and final tenders. Further information about the procurement process is set out in the Project Information Memorandum (PIM).

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

1 October 2023

End date

30 September 2030

This contract is subject to renewal

Yes

Description of renewals

The contract term will be up to a maximum of 10 years comprised of an initial minimum term of 7 years followed by an optional aggregate extension period of up to a further 3 years. The duration and number of extensions beyond the minimum term of 7 years shall be determined at the Council's absolute discretion. The Council will explore the duration of any extensions as part of the negotiations

### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 3

Objective criteria for choosing the limited number of candidates:

Please refer to the Selection Questionnaire

### **II.2.10) Information about variants**

Variants will be accepted: Yes

### **II.2.11) Information about options**

Options: Yes

Description of options

The Contract shall include, but not be limited to, the following options:• to extend the scope of the Contract during its terms to cover any other highway's related services which aren't currently part of the core service as described in the Specification and/or. • to extend the initial minimum term of the Contract from 7 years up to a maximum aggregate of 10 years. Such options shall be included in the Contract and shall be developed as part of the negotiation process with those Bidders selected to participate in that phase. The Council reserves the right in the event that the successful contractor on the Highways Services Contract is also successful in winning this contract, the Council may merge the SLS into the Highways Services contract.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Selection criteria as stated in the procurement documents

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

The appointed supplier will be required to actively participate in the achievement of social, environmental and/or health & safety objectives. Accordingly certain award criteria and certain contract performance conditions will relate in particular to social, environmental, health & safety and/or other corporate social responsibility considerations. Further details can be found in the procurement documents and the Contract.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

#### **IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue**

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

#### **IV.1.5) Information about negotiation**

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

**IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

**IV.2) Administrative information**

**IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

18 November 2022

Local time

12:00pm

**IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

28 November 2022

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Tender must be valid until: 30 September 2023

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

Selection Questionnaire responses and tenders are to be completed electronically using the Portal: [www.suffolksourcing.uk](http://www.suffolksourcing.uk). Please note that a 'request to participate' for the purposes of this contract notice (in particular, Section IV.2.2) is by completion and return of the Selection Questionnaire by the stated deadline. Bidders will remain responsible for all costs and expenses incurred by them or by any third party acting under instructions from Bidders in connection with taking part in this procurement, regardless of whether such costs arise as a consequence, direct or indirect, of any amendments made to the procurement documents by the Council at any time. The Council is mindful of the issues presented by conflicts of interest and will be proactively managing any actual or potential conflicts that may arise during this procurement. The Council have engaged with Faithful & Gould (F&G) and Bird & Bird (B&B) for their support in this procurement process. Any potential bidders who consider a potential or perceived conflict of interest should raise this with the council at the earliest opportunity to ensure appropriate action to ensure that F&G or B&B have put in place all the necessary information barriers and precautions to manage all actual, potential and/or perceived conflicts of interest. The Council reserves the right at any time to: i) reject any or all responses and to cancel or withdraw this procurement at any stage; ii) award a contract without prior notice; iii) change the basis, the procedures and the time-scales set out or referred to within the procurement documents; iv) require a Bidder to clarify any submissions in writing and/or provide additional information (failure to respond adequately may result in disqualification); v) terminate the procurement process; and/or vi) amend the terms and conditions of the selection and evaluation process. All discussions and correspondence will be deemed strictly subject to contract until a formal contract is entered into. The formal contract shall not be binding until it has been signed and dated by the duly authorised representatives of both parties. The estimated value of the Contract identified in II.2.6) is only an estimate at this stage and provides scope for additional works currently unknown to the Council, therefore it has the potential to be higher. There is some uncertainty as to the total value

for several reasons including: (i) the flexible approach being adopted which anticipates change and continuous improvement;(ii) the availability of central Government funding for future projects/schemes; and(iii) the potential for other Government bodies to utilise this Contract as described in Section II.2.4 above;(iv) the significant impact that inflation could have on costs under the Contract.In relation to Section II.2.10, variant bids may be accepted by the Council. However, this will only be in circumstances where the form and content of the variant has been approved by the Council in advance.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Royal Courts of Justice

Strand

London

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Any appeals should be promptly brought to the attention of Nigel Innis, Head of Legal for the Council at the address specified in Section I) above, and will be dealt with in accordance with the requirements of the Public Contracts Regulations 2015. Any appeals must be brought within the time scales specified by the applicable law, including, without limitation, the Public Contracts Regulations 2015. In accordance with such Regulations, the Council will also incorporate a minimum 10 calendar day standstill period from the date information on award of contract is communicated to Bidders.