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Awarded contract

Franking Machines & Consumables

APUC LIMITED

F03: Contract award notice

Notice reference: 2021/S 000-029340

Published: 25 November 2021, 12:15pm

Section I: Contracting authority

I.1) Name and addresses

APUC LIMITED

Unit 27, Stirling Business Centre, Wellgreen

STIRLING

FK82DZ

Contact

Alice Ng

Email

ang@apuc-scot.ac.uk

Telephone

+44 1314428930

Country

United Kingdom

NUTS code

UKM77 - Perth & Kinross and Stirling

Internet address(es)

Main address

<https://www.apuc-scot.ac.uk/>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Franking Machines & Consumables

Reference number

PMR1003 AP

II.1.2) Main CPV code

- 30144100 - Postage-franking machines

II.1.3) Type of contract

Supplies

II.1.4) Short description

The Authority has put in place a Framework Agreement for Franking Machines & Consumables - the supply, delivery and maintenance, via lease and purchase arrangements, of Franking Machines, associated products and services including installation and configuration of equipment and provision of consumables to the UK Further and Higher education sector bodies and wider public bodies, which include APUC Ltd's members and affiliated bodies, Central Government Departments in Scotland and their Arm's Length Bodies and Agencies, Non Departmental Public Bodies, NHS Scotland, Scotland Excel members and any associated or affiliated bodies, Leisure Centres and the following purchasing consortia and their members: NWUPC (Including Northern Ireland Institutions), NEUPC, HEPCW, LUPC and SUPC.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £23,546,984

II.2) Description

II.2.2) Additional CPV code(s)

- 30144100 - Postage-franking machines

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various locations across Scottish Mainlands and Islands, Northern Ireland, England and Wales.

II.2.4) Description of the procurement

The Authority has appointed Contractors for the supply, delivery and maintenance, via lease

and purchase arrangements, of Franking Machines, associated products and services including installation and configuration of equipment and provision of consumables to the UK Further and Higher education sector bodies and wider public bodies, which include APUC Ltd's members and affiliated bodies, Central Government Departments in Scotland and their Arm's Length Bodies and Agencies, Non Departmental Public Bodies, NHS Scotland, Scotland Excel members and any associated or affiliated bodies, Leisure Centres and the following purchasing consortia and their members: NWUPC (Including Northern Ireland Institutions), NEUPC, HEPCW, LUPC and SUPC.

Please note the Framework Value quoted includes 'pass through' costs including postage costs set by Royal Mail. The actual estimated spend for the total potential Framework Agreement period excluding these costs is 4,709,396 GBP.

II.2.5) Award criteria

Quality criterion - Name: Service Delivery / Weighting: 35

Quality criterion - Name: Responsible Procurement / Weighting: 12

Quality criterion - Name: Business Continuity Planning / Weighting: 3

Price - Weighting: 50

II.2.11) Information about options

Options: No

II.2.14) Additional information

Economic operators may have been excluded from this competition if they were in any of the situations referred to in regulation 58 of the

Public Contracts (Scotland) Regulations 2015.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-019485](#)

Section V. Award of contract

Contract No

PMR1003 AP

Title

Franking Machines & Consumables

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

28 October 2021

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 3

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Pitney Bowes Ltd

Trident Place, Mosquito Way

Hatfield

AL10 9UJ

Telephone

+44 07702852320

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £23,546,984

Total value of the contract/lot: £23,546,984

Section V. Award of contract

Contract No

PMR1003 AP

Title

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V.2.1) Date of conclusion of the contract

28 October 2021

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 3

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Northern Services

East Kilbride

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £23,546,984

Total value of the contract/lot: £23,546,984

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Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Nationwide Franking Sense Ltd

Bolton

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £23,546,984

Total value of the contract/lot: £23,546,984

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Number of tenders received: 4

Number of tenders received from SMEs: 3

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Quadient

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £23,546,984

Total value of the contract/lot: £23,546,984

Section VI. Complementary information

VI.3) Additional information

Form of Tender

Tenderers signed the Form of Tender - Appendix A prior to award to confirm that their Tender Response was a complete, true and accurate submission.

Freedom of Information

Tenderers confirmed that they were in a position to complete, prior to award, Appendix B - Freedom of Information (if applicable) in the

Technical Questionnaire in PCS-Tender. This information was only be submitted if applicable at point of award. It was for information

only and was not scored.

Sustain Supply Chain Code of Conduct

In partnership with Institutions, the Authority has developed a Sustain Supply Chain Code of Conduct - Appendix D which sets out its

expected standards for its supply chain in social, ethical and environmental compliance. Tenderers completed the Supply Chain Code of

Conduct prior to award to assist in achieving its objectives.

Declaration of Non-Involvement in Serious Organised Crime

Tenderers signed the Declaration of Non-Involvement in Serious Organised Crime - Appendix G prior to award to confirm that their

Tender Response was a complete, true and accurate submission.

Declaration of Non-Involvement in Human Trafficking & Labour Exploitation

Tenderers signed the Declaration of Non-Involvement in Human Trafficking & Labour Exploitation - Appendix H prior to award to

confirm that their Tender Response was a complete, true and accurate submission.

Supply Chain Evaluation Tool: Section 1

Tenderers completed Appendix I - Supply Chain Evaluation Tool: Section 1 in the Technical Questionnaire in PCS-Tender. It was for

information only and was not scored but it was a requirement of the tender and is included in the contractual terms.

VI.4) Procedures for review

VI.4.1) Review body

Stirling Sheriff Court and Justice of the Peace Court

Sheriff Court House, Viewfield Place

Stirling

FK8 1NH

Country

United Kingdom