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Awarded contract

## **Clinical Managed Laboratory Service (MLS) including equipment maintenance and consultancy services to support the managed service provision.**

Gateshead Health NHS Foundation Trust

F03: Contract award notice

Notice reference: 2021/S 000-029292

Published: 24 November 2021, 10:45pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Gateshead Health NHS Foundation Trust

Queen Elizabeth Hospital, Sheriff Hill

Gateshead

NE9 6SX

#### **Email**

[sharon.whitlie@nhs.net](mailto:sharon.whitlie@nhs.net)

#### **Telephone**

+44 1914452804

#### **Country**

United Kingdom

## **NUTS code**

UKC22 - Tyneside

## **Internet address(es)**

Main address

<https://www.gegateshead.nhs.uk>

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Clinical Managed Laboratory Service (MLS) including equipment maintenance and consultancy services to support the managed service provision.

#### **II.1.2) Main CPV code**

- 71900000 - Laboratory services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Gateshead Health NHS Foundation Trust has a requirement for a full clinical managed laboratory service, which includes the integration of the core laboratory/molecular track

incorporating pre and post analytics. The service will also consist of the provision, management and maintenance of analytical equipment and associated products, consumables, reagents, staff and IT reporting. This service transfers the risk to the provider.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £85,428,162

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 33696500 - Laboratory reagents

### **II.2.3) Place of performance**

NUTS codes

- UKC22 - Tyneside

Main site or place of performance

Gateshead Health NHS Foundation Trust

Queen Elizabeth Hospital

Sheriff Hill

Gateshead

NE9 6SX

### **II.2.4) Description of the procurement**

Gateshead Health NHS Foundation Trust has a requirement for a full clinical managed laboratory service, which includes the integration of the core laboratory/molecular track incorporating pre and post analytics. The service will also consist of the provision, management and maintenance of analytical equipment and associated products, consumables, reagents, staff and IT reporting. This service transfers the risk to the provider.

## **II.2.5) Award criteria**

Quality criterion - Name: Scope of Service / Weighting: 11

Quality criterion - Name: Implementation / Weighting: 13

Quality criterion - Name: Contract Management / Weighting: 36

Quality criterion - Name: Innovation / Weighting: 6

Quality criterion - Name: Maintenance / Weighting: 4

Price - Weighting: 30

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2.14) Additional information**

Estimated value based on initial 84 month contract = £85,428,162.00

Estimated value based on total contract period (including extensions) = £256,284,486.00

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2019/S 049-113241](#)

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## **Section V. Award of contract**

### **Contract No**

1

### **Lot No**

Lot 1

### **Title**

Clinical Managed Service

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

16 November 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Roche Diagnostics Ltd

Charles Avenue

Burgess Hill

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

571546

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £85,428,162

#### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Value excluding VAT: £38,609,718

Proportion: 45 %

Short description of the part of the contract to be subcontracted

Elements of the clinical managed service will be sub-contracted.

Estimated value based on initial 84 month contract = £38,609,718.00

Estimated value based on total contract period (including extensions) = £115,829,154.00

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## Section VI. Complementary information

### VI.3) Additional information

The contract is for a full clinical managed laboratory service which includes the integration of the core laboratory/molecular track.

There is also a non-binding agreement for the parties to work together to look at ways to innovate the provision of the services including the use of automation and AI technology to create wholesale changes to the way in which the laboratory services are provided.

The initial contract term is eighty four (84) months following an implementation period of thirty (30) months. There is also an option to extend by 2 further eighty four (84) month periods, subject to agreement by both parties. It is acknowledged that should the extension period(s) be invoked, then the overall value of contract for both main contractor and sub contractor will vary accordingly.

Estimated value based on initial 84 month contract = £85,428,162.00.

Estimated value based on maximum term of 252 months = £256,284,486. Both values include the sub contractor elements which are also detailed in section V2.5.

### VI.4) Procedures for review

#### VI.4.1) Review body

Gateshead Health NHS Foundation Trust

Queen Elizabeth Avenue, Sheriff Hill

Gateshead

NE9 6SX

Email

[sharon.whitlie@nhs.net](mailto:sharon.whitlie@nhs.net)

Telephone

+44 1914452804

Country

United Kingdom

**VI.4.2) Body responsible for mediation procedures**

Gateshead Health NHS Foundation Trust

Queen Elizabeth Avenue, Sheriff Hill

Gateshead

NE9 6SX

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