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Tender

ITT For consultancy services for evaluating an Energy-as-a-Service pilot in Malawi and its potential scale-up to leave no one behind

Energy Saving Trust Ltd

F02: Contract notice

Notice identifier: 2024/S 000-029248

Procurement identifier (OCID): ocds-h6vhtk-049a59

Published 12 September 2024, 1:52pm

Section I: Contracting authority

I.1) Name and addresses

Energy Saving Trust Ltd

Prospect House, 5 Thistle Street

EH2 1DF

Edinburgh

Email

maddalena.galloni@est.org.uk

Telephone

+44 1315557900

Country

United Kingdom

NUTS code

UKM75 - Edinburgh, City of

Internet address(es)

Main address

www.energysavingtrust.org.uk

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA14923

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

www.publiccontractsscotland.gov.uk

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

www.publiccontractsscotland.gov.uk

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

www.publiccontractsscotland.gov.uk

I.4) Type of the contracting authority

Other type

Not for Profit

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

ITT For consultancy services for evaluating an Energy-as-a-Service pilot in Malawi and its potential scale-up to leave no one behind

Reference number

EST/ITT/EAS/0924

II.1.2) Main CPV code

- 71314300 - Energy-efficiency consultancy services

II.1.3) Type of contract

Services

II.1.4) Short description

Energy Saving Trust is seeking to appoint a consultant to evaluate the impact and potential of Energy-as-a-Service (EaaS) pilot implemented by SolarAid in Malawi and consult energy access stakeholders on the potential of EaaS business models and financing mechanisms, including how they should be further tested and rolled out. This opportunity will be an open procedure advertised on the Public Contracts Scotland Portal.

II.1.5) Estimated total value

Value excluding VAT: £60,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 71314300 - Energy-efficiency consultancy services
- 65400000 - Other sources of energy supplies and distribution

II.2.3) Place of performance

NUTS codes

- MW - Malawi

II.2.4) Description of the procurement

Energy Saving Trust is seeking the support of an energy access expert to support the delivery of the following activities under the LEIA programme:

i. Evaluation of SolarAid's Energy-as-a-Service Pilot

The evaluation will focus on SolarAid's EaaS pilot and will generate evidence regarding: a) the relationship between monthly payments, household incomes and default rates in the EaaS model; b) the additional costs and risks incurred collecting repayments over longer periods than envisaged in a traditional PAYG model; c) the total capex and opex costs of the model, and the extent to which these costs can be covered through revenues; d) the overall level of end-user subsidy required to make the model viable; e) the best way to structure such a subsidy. The following specific tasks are envisaged:

- Literature review
- End-User Consultation
- Stakeholder Consultation – consult

ii. Technical and Financial Analysis Narrative Report

iii. Stakeholder Consultation Regarding Potential Energy-as-a-Service Business Models and Financing Mechanisms

Requirements

Essential:

- A strong understanding of household solar and productive use markets, including business models, market barriers, financing mechanisms and other interventions.
- Deep knowledge of the Malawi and sub-Saharan African contexts
- Deep understanding of the affordability challenge in energy access and the potential solutions
- Familiarity with how energy access programmes are designed and implemented, including World Bank-financed, government-implemented programmes.
- Previous experience conducting similar project evaluation and stakeholder consultation exercises, and excellent stakeholder engagement skills.
- Familiarity with the Efficiency for Access Coalition, including its donor members and their implementing partners, as well as the Low Energy Inclusive Appliances programme
- Established network of relationships with companies, donors and investors in the energy access sector.

Team presence in Malawi and/or ability to undertake an extended trip to Malawi for the purposes of this assignment.

Desirable:

- Familiarity with EaaS business models and financing mechanisms

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £60,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

18 November 2024

End date

30 June 2025

This contract is subject to renewal

Yes

Description of renewals

There is the possibility of a further extension of 3 months that should be covered by the estimated budget.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

As described in the ITT.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

16 October 2024

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.7) Conditions for opening of tenders

Date

16 October 2024

Local time

12:00pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at <https://www.publiccontractsscotland.gov.uk/>.

The buyer has indicated that it will accept electronic responses to this notice via the Postbox facility. A user guide is available at https://www.publiccontractsscotland.gov.uk/sitehelp/help_guides.aspx.

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the closing time to avoid any last minute problems.

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at http://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=774414.

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NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=777872.

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(SC Ref:777872)

VI.4) Procedures for review

VI.4.1) Review body

Edinburgh Sheriff Court and Justice of the Peace Court

Saughton House, Broomhouse Drive

Edinburgh

EH11 3XD

Country

United Kingdom