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Planning

## **Adult Integrated Respiratory Service for Hertfordshire and West Essex ICB - South and West Hertfordshire Place**

Hertfordshire and West Essex Integrated Care Board

F01: Prior information notice

Prior information only

Notice identifier: 2022/S 000-029191

Procurement identifier (OCID): ocids-h6vhtk-037659

Published 17 October 2022, 3:14pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Hertfordshire and West Essex Integrated Care Board

Charter House, Parkway

Welwyn Garden City

AL8 6JL

#### **Contact**

Sarah Beaumont

#### **Email**

[sarah.beaumont@attain.co.uk](mailto:sarah.beaumont@attain.co.uk)

**Country**

United Kingdom

**Region code**

UKH23 - Hertfordshire

**Internet address(es)**

Main address

<https://hertsandwestessex.icb.nhs.uk>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://attain.bravosolution.co.uk/web/login.html>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Adult Integrated Respiratory Service for Hertfordshire and West Essex ICB - South and West Hertfordshire Place

Reference number

ACE-0629-2022-HWE

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Hertfordshire and West Essex ICB has an ambitious strategy to redesign adult respiratory services. The new service will provide a truly integrated respiratory team capable of delivering "joined up care at the right time in the optimal setting" as set out in the NHS Long-Term plan. The aim is to develop an integrated care model for respiratory which is focused on delivering integrated pathways and transitioning the system away from individual organisational models of care. The new service will incorporate a multidisciplinary approach (including Primary, Community and Secondary Care) to enhance the care of patients with respiratory disease.

The delivery model will focus on prevention, identification and early intervention and on-going management of respiratory conditions, , which for the South and West Hertfordshire population will aim to:

- Reduce their risk of developing respiratory disease
- Ensure equitable access to early and accurate diagnosis of respiratory diseases, with early intervention to improve quality of life and slow disease progression.
- Provide high quality, consistent and integrated care for those living with respiratory diseases, with treatments and support provided in the most appropriate setting.

The service will also deliver a service for patients who have been diagnosed with post-Covid syndrome. The Adult Integrated Respiratory Service will be required to fully integrate with existing commissioned services e.g. Rapid Response, Respiratory Virtual Ward, to ensure that patients are managed on the most appropriate treatment pathway and that they experience a seamless transition of care.

### **II.1.5) Estimated total value**

Value excluding VAT: £35,000,000

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKH23 - Hertfordshire

Main site or place of performance

South and West Hertfordshire

### **II.2.4) Description of the procurement**

Hertfordshire and West Essex ICB has an ambitious strategy to redesign adult respiratory services. The new service will provide a truly integrated respiratory team capable of delivering "joined up care at the right time in the optimal setting" as set out in the NHS Long-Term plan. The aim is to develop an integrated care model for respiratory which is focused on delivering integrated pathways and transitioning the system away from individual organisational models of care. The new service will incorporate a multidisciplinary approach (including Primary, Community and Secondary Care) to enhance the care of patients with respiratory disease.

The delivery model will focus on prevention, identification and early intervention and on-going management of respiratory conditions, which for the South and West Hertfordshire

population will aim to:

- Reduce their risk of developing respiratory disease
- Ensure equitable access to early and accurate diagnosis of respiratory diseases, with early intervention to improve quality of life and slow disease progression.
- Provide high quality, consistent and integrated care for those living with respiratory diseases, with treatments and support provided in the most appropriate setting.

The service will also deliver a service for patients who have been diagnosed with post-Covid syndrome. The Adult Integrated Respiratory Service will be required to fully integrate with existing commissioned services e.g. Rapid Response, Respiratory Virtual Ward, to ensure that patients are managed on the most appropriate treatment pathway and that they experience a seamless transition of care.

Further information on the service to be provided is in the Service Specification for the Adult Integrated Respiratory Service which can be accessed through the Attain Bravo Solution portal.

To this end, the ICB has been working in partnership with its key provider stakeholders (the incumbent providers) to bring the three pathways across Acute, Community and Primary Care together into a truly integrated model which meets that vision and improves the quality of care for the patient population of South and West Hertfordshire. Through these discussions HWE ICB believes it has identified the providers most capable and uniquely placed of leading and delivering Adult Integrated Respiratory Service.

Those key provider stakeholders are: West Hertfordshire Teaching Hospital NHS Trust, Central London Community Healthcare NHS Trust and GP's/GP Federations within South and West Hertfordshire. It has been determined that this arrangement will achieve better patient outcomes for South and West Hertfordshire and will help to facilitate a more integrated, resilient healthcare system.

To participate in discussions regarding delivering the Service , the lead provider must (i) be willing to work with the current providers as outlined above and with each of our existing GP practices and primary care networks, acting as a partner within the system (ii) have experience of multi-disciplinary integrated care service, (iii) a willingness to sign up to appropriate system wide outcomes, (iv) have a good understanding of the local system and operating environment, (v) have the necessary financial capabilities to hold and manage the scale of risk of overspend for the contract co-investing into the system to create efficiencies, and (vi) be willing to participate as a part of the wider ICP through taking a degree of income risk share and signing up to an Alliance Agreement with all other key provider stakeholders in the system

The purpose of this PIN is to signal to the market that it is the intention of the ICB to award the contract to West Hertfordshire Teaching Hospitals NHS Trust and Central London Community Healthcare Trust as the lead providers working in partnership with system partners, including Primary Care Partners.

### **II.2.14) Additional information**

If you are willing to make the commitment to collaboration in an alliance way of working, and believe that you have the necessary skills and experience set out in this notice, please respond to the Request for Information via the nominated portal.

This PIN is not commencing a competitive process but does not exclude the possibility of a future procurement.

### **II.3) Estimated date of publication of contract notice**

17 October 2022

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

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## **Section VI. Complementary information**

### **VI.3) Additional information**

The service specification and the Request for Information (RfI) documentation can be found via the E-Procurement Portal at:

<https://attain.bravosolution.co.uk/web/login.html>

The ICB is not liable for any costs incurred by those responding to this RfI.

The proposed contract will be from 1st December 2023 to 30th November 2028 - for a period of 5-years with the option to extend for a further 2-years.

The contractual value is up to a maximum of £7m per annum (excluding VAT). For a period of 5-years this is up to a maximum of £35m. The total maximum contract value, including the optional extension periods will be £49m.