

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/029133-2021>

Contract

## **SWAP Consortium**

West Midlands Combined Authority

F03: Contract award notice

Notice identifier: 2021/S 000-029133

Procurement identifier (OCID): ocds-h6vhtk-02bbd8

Published 23 November 2021, 11:52am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

West Midlands Combined Authority

16 Summer Lane

Birmingham

B19 3SD

#### **Contact**

James Vaughan

#### **Email**

[james.vaughan@schoolsbuyingclub.com](mailto:james.vaughan@schoolsbuyingclub.com)

#### **Telephone**

+44 8452577050

#### **Country**

United Kingdom

**NUTS code**

UKG3 - West Midlands

**Internet address(es)**

Main address

<https://www.wmca.org.uk/>

Buyer's address

<https://in-tendhost.co.uk/schoolsbuyingclub>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

SWAP Consortium

Reference number

01358-2021

**II.1.2) Main CPV code**

- 80000000 - Education and training services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Through this tender exercise the WMCA is seeking to appoint a Sector Based Work Academy Programmes (SWAP) Lead organisation to develop a SWAP consortium of providers who will deliver the provision across the area for WMCA residents in line with our SWAP ambition. The SWAP Lead will develop a service where its provider members will bring forward applications, underpinned by agreement with the employer, setting out a training plan and the number of the jobs available delivering a job outcome rate of a minimum 65% at 13 weeks. The WMCA will make available £3m on annual basis over a 3-year period which means that the total investment is up to £9m. Contracts will be extended on annual basis subject to performance. Further in-year investment in the SWAP Consortium could take place based on performance. There is a virtual Q/A Session scheduled for 3pm, Tuesday 22nd June, see the PQQ Letter for more details.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £9,000,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services

#### **II.2.3) Place of performance**

NUTS codes

- UKG3 - West Midlands

#### **II.2.4) Description of the procurement**

The West Midlands Combined Authority (WMCA) became responsible for the Adult Education Budget (AEB) for its residents from 1st August 2019. Devolved AEB provides funding for adult skills delivery, for residents (aged 19 and over) of the West Midlands' seven constituent areas (Birmingham, Coventry, Dudley, Sandwell, Solihull, Walsall and Wolverhampton). As a result of the COVID-19 pandemic the Universal Credit (UC) claimant rate continues to rise across the West Midlands Combined Authority (WMCA) area, this is against a backdrop of an already high unemployment rate in the West Midlands compared to other regions. To respond to the pandemic, the WMCA is planning to increase its investment in Sector Based Work Academy Programmes (SWAPs) to support both its residents back into work and employers in using SWAP as a recruitment

solution. SWAP is a DWP (The Department for Work and Pensions) defined programme that the WMCA funds and delivers through its AEB funding. At present the WMCA invests in SWAP via its current provider base including colleges and local authorities through grant, and through Lot 1 Independent Training Providers (ITP's) contract for services. SWAP programmes are short sharp programmes lasting no longer than 6-weeks for unemployed individuals. The SWAP programme is developed around the job vacancy/vacancies provided by the employer, and the individual will receive occupational specific pre-employment training, work experience and a guaranteed interview at the end of the training for an actual vacancy. Through this tender exercise the WMCA is seeking to appoint a SWAP Lead organisation to develop a SWAP consortium of providers who will deliver the provision across the area for WMCA residents in line with our SWAP ambition. The SWAP Lead will develop a service where its provider members will bring forward applications, underpinned by agreement with the employer, setting out a training plan and the number of the jobs available delivering a job outcome rate of a minimum 65% at 13 weeks. The WMCA will make available £3m on annual basis over a 3-year period which means that the total investment is up to £9m. Contracts will be extended on annual basis subject to performance. Further in-year investment in the SWAP Consortium could take place based on performance. There is a virtual Q/A Session scheduled for 3pm, Tuesday 22nd June, see the PQQ Letter for more details.

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

N/A

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive dialogue

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-013413](#)

---

## **Section V. Award of contract**

### **Contract No**

01358-2021

### **Title**

SWAP Consortium

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

23 November 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

BCTG Limited

J W Hinks Chartered Accountants, 19 Highfield Road, Edgbaston, Birmingham, B15 3BH

Birmingham

Country

United Kingdom

NUTS code

- UKG - West Midlands (England)

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £9,000,000

Total value of the contract/lot: £9,000,000

---

## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Royal Court of Justice

Strand

London

WC2A 2LL

Country

United Kingdom