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Tender

## **Provision of Smoke Dye for the RAF Aerobatic Team**

Ministry of Defence

F02: Contract notice

Notice identifier: 2021/S 000-029106

Procurement identifier (OCID): ocds-h6vhtk-02eab2

Published 22 November 2021, 10:45pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Ministry of Defence

Bristol

BS34 8JH

#### **Contact**

Karen Lockyer

#### **Email**

[karen.lockyer101@mod.gov.uk](mailto:karen.lockyer101@mod.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKK11 - Bristol, City of

**Internet address(es)**

Main address

<https://des.mod.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://contracts.mod.uk/esop/guest/go/opportunity/detail?opportunityId=52466>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://contracts.mod.uk/esop/guest/go/opportunity/detail?opportunityId=52466>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

Defence

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Provision of Smoke Dye for the RAF Aerobatic Team

#### **II.1.2) Main CPV code**

- 24200000 - Dyes and pigments

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Defence Equipment and Support (DE&S) is inviting potential providers to participate in a competition for the supply of smoke dye for the RAF Aerobatic Team (the 'Red Arrows'). The contract will run from 2022-2025, with options to extend for a further 2 years.

#### **II.1.5) Estimated total value**

Value excluding VAT: £3,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 24211000 - Zinc oxide and peroxide, titanium oxide, dyes and pigments
- 24212600 - Hydroxides for dyes and pigments
- 98316000 - Dyeing services

#### **II.2.3) Place of performance**

NUTS codes

- UKF3 - Lincolnshire
- UKK11 - Bristol, City of

## Main site or place of performance

The DE&S procurement team is based in Bristol. Dye trials as part of this competition are to be conducted at RAF Scampton. Product delivery is expected to be to RAF Scampton / RAF Waddington.

## II.2.4) Description of the procurement

### Introduction

DE&S is inviting Potential Providers to take part in a competition for the provision of aerobatic smoke dye for the RAF Aerobatics Team (the 'Red Arrows'). The winning supplier will be awarded a contract for the provision of dye until 2025 (i.e. a 3 year term), with options to extend for a further 2 years.

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### Requirement

The requirement is for the provision of red and blue smoke dyes made to the specification of DefStan 68-272 Issue 1 [in order to access DefStan 68-272 potential providers are requested to register on the public version of StanMIS at <https://www.dstan.mod.uk/StanMIS/Account/Register>]. The contract will run until 2025, with two additional 12-month extension options.

It is expected that the quantity of dye required will be an annual provision of 16,500 - 25,000 litres of red and 16,500 - 25,000 litres of blue dye, as determined by the annual flying schedule. The dye is to be delivered in suitable containers in 1-2 batches per year (or as required) to RAF bases including RAF Scampton, RAF Waddington, or other locations as specified. There may also be additional bespoke requirements, such as for different colours beyond red and blue, or ad-hoc orders beyond the core annual provision. Further detail will be provided in the Invitation to Negotiate (ITN).

It is anticipated that the first delivery of dye will be required for September 2022.

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### PQQ Evaluation

The Authority will use a Pre-Qualification Questionnaire (PQQ) to select a maximum of three (3) Potential Providers to invite to tender for provision of the service. The criteria for selection of the Potential Providers is detailed in the Guidance and Evaluation Criteria document attached to the PQQ. Unsuccessful Potential Providers will be issued with a debrief letter and excluded from further stages of the competition. In the event that fewer

than three Potential Providers meet the minimum criteria of the PQQ, the Authority reserves the right to take through fewer than three to the next stage.

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### Invitation to Negotiate (ITN)

Following the PQQ, successful Potential Providers will be issued with an Invitation to Negotiate (ITN) for the provision of the service. It is anticipated that the ITN will seek responses in three areas:

- 1) A Technical response, which will include responses to questions as well as a full ground and flight trial of Potential Providers' smoke dye;
- 2) A Social Value response;
- 3) A Commercial/Price response.

Finalised weightings and evaluation criteria will be provided at the ITN stage. After submission of initial tenders, Potential Providers may be invited to a round of negotiations, with further details to be provided in the ITN. Please note that the Authority reserves the right to award the contract without any rounds of negotiation.

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### Dye Trials

Potential Providers selected to progress to the ITN stage will be required to provide dye to be tested in ground equipment and in air trials. These trials are expected to take place at RAF Scampton over a week in 2022 to be determined by the flying programme, and no earlier than w/c Monday 31 January 2022. Confirmed dates for trials will be issued with the ITN. Dye to trial will be required at RAF Scampton the week prior to trials. It is anticipated that Potential Providers will be required to supply 400 litres of each colour (400 red, 400 blue) to be tested. This is to provide enough Smoke Dye to cover a range of ground and air tests, to be detailed in the ITN. Please note, Potential Providers will be required to cover all costs of manufacture & delivery of dye samples. Instructions for preparation and delivery of the dye samples will be provided with the ITN. Providers unable to provide dye to trial will be automatically excluded.

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### Other Notes

It should be noted that this is a separate requirement to that advertised in the recently

published RFI [tender\_282616/987224] relating to R&D of a future dye solution, which is being conducted separately.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

No

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Maximum number: 3

Objective criteria for choosing the limited number of candidates:

A maximum of three (3) Potential Providers will be selected following submission and evaluation of PQQ responses to progress to the ITN stage. If there are fewer than three Potential Providers who meet the criteria, the Authority reserves the right to invite fewer than three to the next stage.

The criteria used to select Potential Providers to progress to the ITN phase is outlined in the PQQ and the associated guidance documentation.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

There will be two (2) additional option years included in the contract, each lasting twelve (12) months. It will be at the Authority's discretion as to whether to take up these options.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

The Contracting Authority intends to use an e-Tendering system in this procurement exercise, please visit [www.contracts.mod.uk](http://www.contracts.mod.uk) for full details and to register your interest in this procurement.

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### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

##### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

#### **IV.1.5) Information about negotiation**

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-025413](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

22 December 2021

Local time

11:59pm

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

17 January 2022

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English



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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Defence Equipment & Support

Bristol

BS34 8JH

Country

United Kingdom