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Tender

Provision of Smoke Dye for the RAF Aerobatic Team

Ministry of Defence

F02: Contract notice

Notice identifier: 2021/S 000-029106

Procurement identifier (OCID): ocds-h6vhtk-02eab2

Published 22 November 2021, 10:45pm

Section I: Contracting authority

I.1) Name and addresses

Ministry of Defence

Bristol

BS34 8JH

Contact

Karen Lockyer

Email

karen.lockyer101@mod.gov.uk

Country

United Kingdom

NUTS code

UKK11 - Bristol, City of

Internet address(es)

Main address

<https://des.mod.uk/>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://contracts.mod.uk/esop/guest/go/opportunity/detail?opportunityId=52466>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://contracts.mod.uk/esop/guest/go/opportunity/detail?opportunityId=52466>

Tenders or requests to participate must be submitted to the above-mentioned address

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

Defence

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of Smoke Dye for the RAF Aerobatic Team

II.1.2) Main CPV code

- 24200000 - Dyes and pigments

II.1.3) Type of contract

Supplies

II.1.4) Short description

Defence Equipment and Support (DE&S) is inviting potential providers to participate in a competition for the supply of smoke dye for the RAF Aerobatic Team (the 'Red Arrows'). The contract will run from 2022-2025, with options to extend for a further 2 years.

II.1.5) Estimated total value

Value excluding VAT: £3,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 24211000 - Zinc oxide and peroxide, titanium oxide, dyes and pigments
- 24212600 - Hydroxides for dyes and pigments
- 98316000 - Dyeing services

II.2.3) Place of performance

NUTS codes

- UKF3 - Lincolnshire
- UKK11 - Bristol, City of

Main site or place of performance

The DE&S procurement team is based in Bristol. Dye trials as part of this competition are to be conducted at RAF Scampton. Product delivery is expected to be to RAF Scampton / RAF Waddington.

II.2.4) Description of the procurement

Introduction

DE&S is inviting Potential Providers to take part in a competition for the provision of aerobatic smoke dye for the RAF Aerobatics Team (the 'Red Arrows'). The winning supplier will be awarded a contract for the provision of dye until 2025 (i.e. a 3 year term), with options to extend for a further 2 years.

Requirement

The requirement is for the provision of red and blue smoke dyes made to the specification of DefStan 68-272 Issue 1 [in order to access DefStan 68-272 potential providers are requested to register on the public version of StanMIS at <https://www.dstan.mod.uk/StanMIS/Account/Register>]. The contract will run until 2025, with two additional 12-month extension options.

It is expected that the quantity of dye required will be an annual provision of 16,500 - 25,000 litres of red and 16,500 - 25,000 litres of blue dye, as determined by the annual flying schedule. The dye is to be delivered in suitable containers in 1-2 batches per year (or as required) to RAF bases including RAF Scampton, RAF Waddington, or other locations as specified. There may also be additional bespoke requirements, such as for different colours beyond red and blue, or ad-hoc orders beyond the core annual provision. Further detail will be provided in the Invitation to Negotiate (ITN).

It is anticipated that the first delivery of dye will be required for September 2022.

PQQ Evaluation

The Authority will use a Pre-Qualification Questionnaire (PQQ) to select a maximum of three (3) Potential Providers to invite to tender for provision of the service. The criteria for selection of the Potential Providers is detailed in the Guidance and Evaluation Criteria document attached to the PQQ. Unsuccessful Potential Providers will be issued with a debrief letter and excluded from further stages of the competition. In the event that fewer

than three Potential Providers meet the minimum criteria of the PQQ, the Authority reserves the right to take through fewer than three to the next stage.

Invitation to Negotiate (ITN)

Following the PQQ, successful Potential Providers will be issued with an Invitation to Negotiate (ITN) for the provision of the service. It is anticipated that the ITN will seek responses in three areas:

- 1) A Technical response, which will include responses to questions as well as a full ground and flight trial of Potential Providers' smoke dye;
- 2) A Social Value response;
- 3) A Commercial/Price response.

Finalised weightings and evaluation criteria will be provided at the ITN stage. After submission of initial tenders, Potential Providers may be invited to a round of negotiations, with further details to be provided in the ITN. Please note that the Authority reserves the right to award the contract without any rounds of negotiation.

Dye Trials

Potential Providers selected to progress to the ITN stage will be required to provide dye to be tested in ground equipment and in air trials. These trials are expected to take place at RAF Scampton over a week in 2022 to be determined by the flying programme, and no earlier than w/c Monday 31 January 2022. Confirmed dates for trials will be issued with the ITN. Dye to trial will be required at RAF Scampton the week prior to trials. It is anticipated that Potential Providers will be required to supply 400 litres of each colour (400 red, 400 blue) to be tested. This is to provide enough Smoke Dye to cover a range of ground and air tests, to be detailed in the ITN. Please note, Potential Providers will be required to cover all costs of manufacture & delivery of dye samples. Instructions for preparation and delivery of the dye samples will be provided with the ITN. Providers unable to provide dye to trial will be automatically excluded.

Other Notes

It should be noted that this is a separate requirement to that advertised in the recently

published RFI [tender_282616/987224] relating to R&D of a future dye solution, which is being conducted separately.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

60

This contract is subject to renewal

No

II.2.9) Information about the limits on the number of candidates to be invited

Maximum number: 3

Objective criteria for choosing the limited number of candidates:

A maximum of three (3) Potential Providers will be selected following submission and evaluation of PQQ responses to progress to the ITN stage. If there are fewer than three Potential Providers who meet the criteria, the Authority reserves the right to invite fewer than three to the next stage.

The criteria used to select Potential Providers to progress to the ITN phase is outlined in the PQQ and the associated guidance documentation.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

There will be two (2) additional option years included in the contract, each lasting twelve (12) months. It will be at the Authority's discretion as to whether to take up these options.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

The Contracting Authority intends to use an e-Tendering system in this procurement exercise, please visit www.contracts.mod.uk for full details and to register your interest in this procurement.

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive procedure with negotiation

IV.1.5) Information about negotiation

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-025413](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

22 December 2021

Local time

11:59pm

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

17 January 2022

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.4) Procedures for review

VI.4.1) Review body

Defence Equipment & Support

Bristol

BS34 8JH

Country

United Kingdom