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Tender

## **Economic Consultancy Services**

Scottish Water

F05: Contract notice – utilities

Notice identifier: 2021/S 000-029065

Procurement identifier (OCID): ocds-h6vhtk-02f8f8

Published 22 November 2021, 4:14pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

#### **Email**

[iain.masterson@scottishwater.co.uk](mailto:iain.masterson@scottishwater.co.uk)

#### **Telephone**

+44 7443876127

#### **Country**

United Kingdom

#### **NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<https://www.scottishwater.co.uk>

Buyer's address

<https://www.scottishwater.co.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.delta-esourcing.com/tenders/UK-UK-Glasgow:-Research-and-development-consultancy-services./R82YR77F58>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.delta-esourcing.com/tenders/UK-title/R82YR77F58>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.6) Main activity**

Water

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Economic Consultancy Services

Reference number

SW21/ACP/1382

#### **II.1.2) Main CPV code**

- 73200000 - Research and development consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This notice seeks offers for economic consultancy services and support of Scottish Water's Business & Economics team from February 2022, in a significant change programme that is central to our business' plans and aspirations. This will lead to setting up a long-term contract for at least 3 years, with up to 3 economic consultancies. The main design, build, testing and delivery of the work will be undertaken with the internal teams and these consultancies. However, we will also seek support from others for supplementary niche and bespoke input requirements.

#### **II.1.5) Estimated total value**

Value excluding VAT: £6,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

SCOTLAND

## **II.2.4) Description of the procurement**

### **1.Purpose**

This notice seeks offers for economic consultancy services and support of Scottish Water's Business & Economics team from February 2022, in a significant change programme that is central to our business' plans and aspirations. This will lead to setting up a long-term contract for at least 3 years, with up to 3 economic consultancies. The main design, build, testing and delivery of the work will be undertaken with the internal teams and these consultancies. However, we will also seek support from others for supplementary niche and bespoke input requirements.

### **2.Context**

This involves the development of cost-benefit analysis to inform investment choices of solution at three levels: project, system and strategic:

- Project:** The work has started with the development of cost and carbon calculations and the identification of external benefit categories at the project level. This will reflect local area needs and the choice of intervention options to address those needs. The external benefits arise from outcomes that impact customers, communities, the environment and the nation of Scotland from our investments, aligned to the interests of our stakeholders and Scottish Water (and a=our Strategic Plan).

This current work and services will be expanded to include monetised and qualitative benefits at the project level. Processes to enable this information to be developed and carried through to project appraisals are also being deployed with further waves of improvements under development. We are looking to develop and deploy the first full version by March 2023.

- System:** The work and services will extend to undertake cost-benefit analysis at a system or regional geographic, building from the cost-benefit analysis at a project level and working with the existing materials to inform system level choices. This will reflect system/regional needs and the choice of system level options to address those needs. The work on this with the Business & Economic team will commence before March 2023

- Strategic:** The work and services will extend to undertake cost-benefit analysis at a high strategic or national level, building from the cost-benefit analysis at project and system levels and working with the existing materials to inform strategic choices. This will reflect higher strategic or national needs and the choice of strategic level options to address

those needs. The work on this with the Business & Economics team is not expected to commence until March 2023.

This is being undertaken to fulfil Scottish Water's commitments in the Strategic Plan to develop better investment decision making in support of a Flourishing Scotland.

### 3. Our requirements

This work will involve:

- working in Ethical Based Practices focussed on openness and transparency
- great awareness of our stakeholders' needs and expectations
- development of cost-benefit structures, analyses and tools and accompanying economics.

The consultant should be able to demonstrate track records in

- working with stakeholders in Scotland and a deep understanding of the regulatory approach for and with Scottish Water.
- innovation infrastructure investment appraisal
- applied cost-benefit analysis with cash and non-cash monetised external benefits
- reporting structures like six capitals that involve reporting the value being created
- co-developing business critical tools.

### 4. Framework Agreement Award

All Framework Agreements will be awarded on behalf of SW by issue of a "Letter of Acceptance" which is conditional on acceptance by the Supplier of the terms and conditions applying to a formal Framework Agreement.

SW may decide to share the award of this Framework between up to three consultants. If it does this then work orders will be allocated on the basis of SW's judgement of which consultant is best placed to support, based on the scope of that work.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £6,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

96

This contract is subject to renewal

Yes

Description of renewals

3 year initial period with 5 x 1 year extension options

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged minimum number: 3

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

The ITN documents can also be accessed by logging in through the Scottish Water Delta e-sourcing webpage <https://scottishwater.delta-esourcing.com/> and through the Response Manager section using the following Access Code: R82YR77F58

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Minimum level(s) of standards possibly required

Applicants will be expected to be of sufficient financial and economic standing to support the anticipated contract value. All applicants must complete the financial questions within the pre-qualification questionnaire and tender documents. Financial standing relevant to the anticipated contract value will be determined by Scottish Water based on the response to the pre-qualification questionnaire and any further financial checks deemed necessary

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

#### **III.1.6) Deposits and guarantees required**

Scottish Water reserves the right to require deposits, guarantees, bonds or other forms of appropriate security

#### **III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them**

All prices quoted shall be in Sterling (UK) and all payments shall be made in Sterling (UK). Payment shall be made on the basis of completed services in accordance with the agreed contract rates, schedules and conditions of contract

#### **III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded**

In the event of a group of companies submitting an accepted offer it will be necessary for each member of the group to sign an undertaking that each company in the group will be jointly and severally liable for the satisfactory performance of the contract

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

Bidders must comply with modern slavery act and operate an ethical supply chain

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

22 December 2021

Local time

4:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used



Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

Scottish Water will not accept the SPD. We will only accept a completed Scottish Water PQQ document. This Notice does not preclude Scottish Water from issuing other notices for specific requirements. Responses to the FTS Notice will be evaluated and only successful applicants following PQQ evaluation will be invited to submit a tender. Scottish Water reserves the right to divide the scope of the contract into lots at tender and contract award stages as it deems appropriate. Applicants who fail to supply all of the information requested in response to this Notice or any resulting tender exercise may risk elimination

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://scottishwater.delta-esourcing.com/tenders/UK-UK-Glasgow:-Research-and-development-consultancy-services./R82YR77F58>

To respond to this opportunity, please click here:

<https://scottishwater.delta-esourcing.com/respond/R82YR77F58>

GO Reference: GO-20211122-PRO-19272406

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Glasgow Sheriff Court

1 Carlton Place

Glasgow

G5 9TW

Telephone

+44 1414298888

Country

United Kingdom

**VI.4.2) Body responsible for mediation procedures**

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

Telephone

+44 8000778778

Country

United Kingdom

**VI.4.4) Service from which information about the review procedure may be obtained**

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

Telephone

+44 8000778778

Country

United Kingdom