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Contract

CP2547-24 South West Collaborative De-Icing Salt Framework 2025-2029

Devon County Council
Corserv Ltd (on behalf of Cornwall Council)
North Somerset Council
Torbay Council
BCP (Bournemouth, Christchurch & Poole) Council
Devon and Somerset Fire and Rescue

F03: Contract award notice
Notice identifier: 2025/S 000-029001
Procurement identifier (OCID): ocids-h6vhtk-04e5ef
Published 2 June 2025, 9:45am

Section I: Contracting authority

I.1) Name and addresses

Devon County Council

County Hall, Topsham Road

Exeter

EX2 4QD

Contact

Mr Max Townsend

Email

max.townsend@devon.gov.uk

Country

United Kingdom

Region code

UKK - South West (England)

Internet address(es)

Main address

<https://www.devon.gov.uk>

Buyer's address

<https://www.devon.gov.uk>

I.1) Name and addresses

Corserv Ltd (on behalf of Cornwall Council)

Redruth

Email

kirk.rose@corservltd.co.uk

Country

United Kingdom

Region code

UKK3 - Cornwall and Isles of Scilly

Internet address(es)

Main address

www.corservltd.co.uk

I.1) Name and addresses

North Somerset Council

Weston Super Mare

Email

phil.bush@n-somerset.gov.uk

Country

United Kingdom

Region code

UKK23 - Somerset

Internet address(es)

Main address

<https://www.n-somerset.gov.uk>

I.1) Name and addresses

Torbay Council

Torquay

Email

chanelle.busby@torbay.gov.uk

Country

United Kingdom

Region code

UKK42 - Torbay

Internet address(es)

Main address

<https://www.torbay.gov.uk>

I.1) Name and addresses

BCP (Bournemouth, Christchurch & Poole) Council

Bournemouth

Email

steven.canzian@bcpcouncil.gov.uk

Country

United Kingdom

Region code

UKK24 - Bournemouth, Christchurch and Poole

Internet address(es)

Main address

www.bcpcouncil.gov.uk

I.1) Name and addresses

Devon and Somerset Fire and Rescue

Exeter

Email

alee@dsfire.gov.uk

Country

United Kingdom

Region code

UKK - South West (England)

Internet address(es)

Main address

www.dsfire.gov.uk

I.2) Information about joint procurement

The contract involves joint procurement

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

CP2547-24 South West Collaborative De-Icing Salt Framework 2025-2029

Reference number

DN761302

II.1.2) Main CPV code

- 34000000 - Transport equipment and auxiliary products to transportation

II.1.3) Type of contract

Supplies

II.1.4) Short description

The Partner Organisations named in this document have a requirement to purchase de-icing salt to be spread onto roads during their winter maintenance programme period. This invitation to tender relates primarily to the requirements of Devon County Council, Corserv Ltd (on behalf of Cornwall Council), North Somerset Council, Torbay Council, National Highways shared depots in Devon & Cornwall, Devon and Somerset Fire & Rescue Service and BCP Council. The procurement is also being carried out for the benefit of other public sector organisations within the geographic county of Devon who can use the framework with permission from Devon County Council. These organisations would then become Partner Organisations.

The purpose of this tender is twofold:

(A) To select a supplier (or suppliers) to provide the Partner Organisations with their de-icing

salt requirements for the 2025-2026 winter spreading season, comprising a bulk order plus additional top-ups as and when they may be required (forecast quantities provided, indicatively). The supplier (or suppliers) in this context will be the top scoring bidder for each Lot. They will be required to supply during the first 12 months of the framework at the rates they submitted at the time of the framework tender.

(B) To establish a Framework Agreement which comprises qualified suppliers who will be periodically invited to submit future quotations through 'Mini Competitions' to provide the Partner Organisations with their requirements for each future spreading season within the duration of the Framework Agreement. This invitation to tender will identify suppliers to be appointed to the Framework Agreement detailed herein;

Mini competitions for annual demands for years 2026/27, 2027/28 and 2028/29 will be issued prior to the summer delivery period for evaluation based on price only.

Devon County Council is expecting to appoint up to 5 suppliers per Lot onto the Framework Agreement for the supply of de-icing salt for each of the following:

Lot 1 Bulk de-icing salt to BS3247:2011 + A1:2016

Lot 2 Bulk coated de-icing salt

Lot 3 Bulk brining salt for use in saturators

Lot 4 25kg bags in 1 tonne packs and 1 tonne dumpy bags of de-icing salt to BS3247:2011 + A1:2016

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £10,000,000

II.2) Description

II.2.1) Title

Bulk de-icing salt to BS3247:2011 + A1:2016

Lot No

1

II.2.2) Additional CPV code(s)

- 34000000 - Transport equipment and auxiliary products to transportation

II.2.3) Place of performance

NUTS codes

- UKK - South West (England)

II.2.4) Description of the procurement

Bulk de-icing salt to BS3247:2011 + A1:2016

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 0

Price - Weighting: 100

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Bulk coated de-icing salt

Lot No

2

II.2.2) Additional CPV code(s)

- 34000000 - Transport equipment and auxiliary products to transportation

II.2.3) Place of performance

NUTS codes

- UKK - South West (England)

II.2.4) Description of the procurement

Bulk coated de-icing salt

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 0

Price - Weighting: 100

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Bulk brining salt for use in saturators

Lot No

3

II.2.2) Additional CPV code(s)

- 34000000 - Transport equipment and auxiliary products to transportation

II.2.3) Place of performance

NUTS codes

- UKK - South West (England)

II.2.4) Description of the procurement

Bulk brining salt for use in saturators

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 0

Price - Weighting: 100

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

25kg bags in 1 tonne packs and 1 tonne dumpy bags of de-icing salt to BS3247:2011 + A1:2016

Lot No

4

II.2.2) Additional CPV code(s)

- 34000000 - Transport equipment and auxiliary products to transportation

II.2.3) Place of performance

NUTS codes

- UKK - South West (England)

II.2.4) Description of the procurement

25kg bags in 1 tonne packs and 1 tonne dumpy bags of de-icing salt to BS3247:2011 + A1:2016

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 0

Price - Weighting: 100

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-006550](#)

Section V. Award of contract

Lot No

1

Title

Bulk de-icing salt to BS3247:2011 + A1:2016

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 June 2025

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Salt Sales Co

Carrickfergus

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,000,000

Section V. Award of contract

Lot No

1

Title

Bulk de-icing salt to BS3247:2011 + A1:2016

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 June 2025

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Compass Minerals UK

Winsford

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,000,000

Section V. Award of contract

Lot No

1

Title

Bulk de-icing salt to BS3247:2011 + A1:2016

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 June 2025

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Mys Enterprise Ltd

Ascot

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,000,000

Section V. Award of contract

Lot No

2

Title

Bulk coated de-icing salt

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 June 2025

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Compass Minerals UK

Winsford

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,000,000

Section V. Award of contract

Lot No

2

Title

Bulk coated de-icing salt

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 June 2025

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Mys Enterprise Ltd

Ascot

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,000,000

Section V. Award of contract

Lot No

3

Title

Bulk brining salt for use in saturators

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 June 2025

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Peacock Salt

Ayr

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,000,000

Section V. Award of contract

Lot No

3

Title

Bulk brining salt for use in saturators

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 June 2025

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

NWT Supplies Ltd T/A Online Rock Salt

Aughton

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,000,000

Section V. Award of contract

Lot No

3

Title

Bulk brining salt for use in saturators

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 June 2025

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Mys Enterprise Ltd

Ascot

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,000,000

Section V. Award of contract

Lot No

4

Title

25kg bags in 1 tonne packs and 1 tonne dumpy bags of de-icing salt to BS3247:2011 + A1:2016

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 June 2025

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

NWT Supplies Ltd T/A Online Rock Salt

Aughton

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,000,000

Section V. Award of contract

Lot No

4

Title

25kg bags in 1 tonne packs and 1 tonne dumpy bags of de-icing salt to BS3247:2011 + A1:2016

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 June 2025

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Peacock Salt

Ayr

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,000,000

Section V. Award of contract

Lot No

4

Title

5kg bags in 1 tonne packs and 1 tonne dumpy bags of de-icing salt to BS3247:2011 + A1:2016

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 June 2025

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Mys Enterprise Ltd

Ascot

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Royal Courts Of Justice

London

Country

United Kingdom