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Contract

## **CP2547-24 South West Collaborative De-Icing Salt Framework 2025-2029**

Devon County Council  
Corserv Ltd (on behalf of Cornwall Council)  
North Somerset Council  
Torbay Council  
BCP (Bournemouth, Christchurch & Poole) Council  
Devon and Somerset Fire and Rescue

F03: Contract award notice  
Notice identifier: 2025/S 000-029001  
Procurement identifier (OCID): ocids-h6vhtk-04e5ef  
Published 2 June 2025, 9:45am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Devon County Council  
  
County Hall, Topsham Road  
  
Exeter  
  
EX2 4QD

#### **Contact**

Mr Max Townsend

#### **Email**

[max.townsend@devon.gov.uk](mailto:max.townsend@devon.gov.uk)

**Country**

United Kingdom

**Region code**

UKK - South West (England)

**Internet address(es)**

Main address

<https://www.devon.gov.uk>

Buyer's address

<https://www.devon.gov.uk>

**I.1) Name and addresses**

Corserv Ltd (on behalf of Cornwall Council)

Redruth

**Email**

[kirk.rose@corservltd.co.uk](mailto:kirk.rose@corservltd.co.uk)

**Country**

United Kingdom

**Region code**

UKK3 - Cornwall and Isles of Scilly

**Internet address(es)**

Main address

[www.corservltd.co.uk](http://www.corservltd.co.uk)

**I.1) Name and addresses**

North Somerset Council

Weston Super Mare

**Email**

[phil.bush@n-somerset.gov.uk](mailto:phil.bush@n-somerset.gov.uk)

**Country**

United Kingdom

**Region code**

UKK23 - Somerset

**Internet address(es)**

Main address

<https://www.n-somerset.gov.uk>

**I.1) Name and addresses**

Torbay Council

Torquay

**Email**

[chanelle.busby@torbay.gov.uk](mailto:chanelle.busby@torbay.gov.uk)

**Country**

United Kingdom

**Region code**

UKK42 - Torbay

**Internet address(es)**

Main address

<https://www.torbay.gov.uk>

**I.1) Name and addresses**

BCP (Bournemouth, Christchurch & Poole) Council

Bournemouth

**Email**

[steven.canzian@bcpcouncil.gov.uk](mailto:steven.canzian@bcpcouncil.gov.uk)

**Country**

United Kingdom

**Region code**

UKK24 - Bournemouth, Christchurch and Poole

**Internet address(es)**

Main address

[www.bcpcouncil.gov.uk](http://www.bcpcouncil.gov.uk)

**I.1) Name and addresses**

Devon and Somerset Fire and Rescue

Exeter

**Email**

[alee@dsfire.gov.uk](mailto:alee@dsfire.gov.uk)

**Country**

United Kingdom

**Region code**

UKK - South West (England)

**Internet address(es)**

Main address

[www.dsfire.gov.uk](http://www.dsfire.gov.uk)

## **I.2) Information about joint procurement**

The contract involves joint procurement

## **I.4) Type of the contracting authority**

Regional or local authority

## **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

CP2547-24 South West Collaborative De-Icing Salt Framework 2025-2029

Reference number

DN761302

#### **II.1.2) Main CPV code**

- 34000000 - Transport equipment and auxiliary products to transportation

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

The Partner Organisations named in this document have a requirement to purchase de-icing

salt to be spread onto roads during their winter maintenance programme period. This

invitation to tender relates primarily to the requirements of Devon County Council, Corserv

Ltd (on behalf of Cornwall Council), North Somerset Council, Torbay Council, National

Highways shared depots in Devon & Cornwall, Devon and Somerset Fire & Rescue Service

and BCP Council. The procurement is also being carried out for the benefit of other public sector organisations within the geographic county of Devon who can use the framework with

permission from Devon County Council. These organisations would then become Partner Organisations.

The purpose of this tender is twofold:

(A) To select a supplier (or suppliers) to provide the Partner Organisations with their de-icing

salt requirements for the 2025-2026 winter spreading season, comprising a bulk order plus

additional top-ups as and when they may be required (forecast quantities provided,

indicatively). The supplier (or suppliers) in this context will be the top scoring bidder for each

Lot. They will be required to supply during the first 12 months of the framework at the rates

they submitted at the time of the framework tender.

(B) To establish a Framework Agreement which comprises qualified suppliers who will be

periodically invited to submit future quotations through 'Mini Competitions' to provide the Partner Organisations with their requirements for each future spreading season within the

duration of the Framework Agreement. This invitation to tender will identify suppliers to be

appointed to the Framework Agreement detailed herein;

Mini competitions for annual demands for years 2026/27, 2027/28 and 2028/29 will be

issued prior to the summer delivery period for evaluation based on price only.

Devon County Council is expecting to appoint up to 5 suppliers per Lot onto the

## Framework

Agreement for the supply of de-icing salt for each of the following:

Lot 1 Bulk de-icing salt to BS3247:2011 + A1:2016

Lot 2 Bulk coated de-icing salt

Lot 3 Bulk brining salt for use in saturators

Lot 4 25kg bags in 1 tonne packs and 1 tonne dumpy bags of de-icing salt to BS3247:2011 +

A1:2016

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £10,000,000

## **II.2) Description**

### **II.2.1) Title**

Bulk de-icing salt to BS3247:2011 + A1:2016

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 34000000 - Transport equipment and auxiliary products to transportation

### **II.2.3) Place of performance**

NUTS codes

- UKK - South West (England)

### **II.2.4) Description of the procurement**

Bulk de-icing salt to BS3247:2011 + A1:2016

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 0

Price - Weighting: 100

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Bulk coated de-icing salt

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 34000000 - Transport equipment and auxiliary products to transportation

### **II.2.3) Place of performance**

NUTS codes

- UKK - South West (England)

### **II.2.4) Description of the procurement**

Bulk coated de-icing salt

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 0

Price - Weighting: 100

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Bulk brining salt for use in saturators

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 34000000 - Transport equipment and auxiliary products to transportation

### **II.2.3) Place of performance**

NUTS codes

- UKK - South West (England)

### **II.2.4) Description of the procurement**

Bulk brining salt for use in saturators

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 0

Price - Weighting: 100

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

25kg bags in 1 tonne packs and 1 tonne dumpy bags of de-icing salt to BS3247:2011 + A1:2016

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 34000000 - Transport equipment and auxiliary products to transportation

### **II.2.3) Place of performance**

NUTS codes

- UKK - South West (England)

### **II.2.4) Description of the procurement**

25kg bags in 1 tonne packs and 1 tonne dumpy bags of de-icing salt to BS3247:2011 + A1:2016

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 0

Price - Weighting: 100

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-006550](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Bulk de-icing salt to BS3247:2011 + A1:2016

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

2 June 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Salt Sales Co

Carrickfergus

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

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**Section V. Award of contract**

**Lot No**

1

**Title**

Bulk de-icing salt to BS3247:2011 + A1:2016

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

2 June 2025

### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Compass Minerals UK

Winsford

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Bulk de-icing salt to BS3247:2011 + A1:2016

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

2 June 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Mys Enterprise Ltd

Ascot

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Bulk coated de-icing salt

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

2 June 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Compass Minerals UK

Winsford

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Bulk coated de-icing salt

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

2 June 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Mys Enterprise Ltd

Ascot

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

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**Section V. Award of contract**

**Lot No**

3

**Title**

Bulk brining salt for use in saturators

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

2 June 2025

**V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Peacock Salt

Ayr

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Bulk brining salt for use in saturators

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

2 June 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

NWT Supplies Ltd T/A Online Rock Salt

Aughton

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

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### **Section V. Award of contract**

#### **Lot No**

3

#### **Title**

Bulk brining salt for use in saturators

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

2 June 2025

##### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

##### **V.2.3) Name and address of the contractor**

Mys Enterprise Ltd

Ascot

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

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### **Section V. Award of contract**

#### **Lot No**

4

#### **Title**

25kg bags in 1 tonne packs and 1 tonne dumpy bags of de-icing salt to BS3247:2011 + A1:2016

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

2 June 2025

##### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

NWT Supplies Ltd T/A Online Rock Salt

Aughton

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

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**Section V. Award of contract**

**Lot No**

4

**Title**

25kg bags in 1 tonne packs and 1 tonne dumpy bags of de-icing salt to BS3247:2011 + A1:2016

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

2 June 2025

### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Peacock Salt

Ayr

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

5kg bags in 1 tonne packs and 1 tonne dumpy bags of de-icing salt to BS3247:2011 + A1:2016

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

2 June 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Mys Enterprise Ltd

Ascot

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Royal Courts Of Justice

London

Country

United Kingdom