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Tender

## Publication Distribution Service

British Library

F02: Contract notice

Notice identifier: 2022/S 000-028986

Procurement identifier (OCID): ocids-h6vhtk-0375c8

Published 14 October 2022, 12:05pm

The closing date and time has been changed to:

**16 November 2022, 5:00pm**

See the [change notice](#).

## Section I: Contracting authority

### I.1) Name and addresses

British Library

96 Euston Road

London

NW1 2DB

#### Contact

Andy Kemp

#### Email

[andy.kemp@bl.uk](mailto:andy.kemp@bl.uk)

**Telephone**

+44 1937546387

**Country**

United Kingdom

**Region code**

UK - United Kingdom

**National registration number**

United Kingdom

**Internet address(es)**

Main address

<https://www.bipsolutions.com>

Buyer's address

<https://www.bipsolutions.com>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Storage-and-warehousing-services./X4RH57DVBD>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.delta-esourcing.com/tenders/UK-title/X4RH57DVBD>

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://www.delta-esourcing.com/tenders/UK-title/X4RH57DVBD>

Tenders or requests to participate must be submitted to the following address:

British Library

96 Euston Road

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NW1 2DB

### **Contact**

Andy Kemp

### **Email**

[andy.kemp@bl.uk](mailto:andy.kemp@bl.uk)

### **Country**

United Kingdom

### **Region code**

UK - United Kingdom

### **Internet address(es)**

Main address

<https://www.delta-esourcing.com>

Buyer's address

<https://www.delta-esourcing.com>

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Recreation, culture and religion

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Publication Distribution Service

Reference number

001847

#### **II.1.2) Main CPV code**

- 63120000 - Storage and warehousing services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The British Library's (BL) Publishing department produces original non-fiction and classic reprinted fiction for audiences around the world. In recent years, BL Publishing has become a significant source of commercial revenue for the Library as well as increasing access and understanding of its wide-ranging collections. It has refocused away from specialist scholarly markets and built a successful reputation as a small independent trade publisher.

This tender is for the provision of a modern storage and distribution service for the BL's publications, with an electronic ordering, invoicing and account management facility, and the supply to the BL of financial information relating to these transactions in a fully downloadable format.

#### **II.1.5) Estimated total value**

Value excluding VAT: £600,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 63121000 - Storage and retrieval services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

The British Library's (BL) Publishing department produces original non-fiction and classic reprinted fiction for audiences around the world. In recent years, BL Publishing has become a significant source of commercial revenue for the Library as well as increasing access and understanding of its wide-ranging collections. It has refocused away from specialist scholarly markets and built a successful reputation as a small independent trade publisher.

This tender is for the provision of a modern storage and distribution service for the BL's publications, with an electronic ordering, invoicing and account management facility, and the supply to the BL of financial information relating to these transactions in a fully downloadable format.

The Library is seeking a Publications Distribution Solution, which represents best practice and best value for money.

The distributor for BL Publications is expected to be responsible for the following areas:

- Order Receipt and Processing,
- Invoicing and Order Management,
- Customer Service,
- Warehousing and Distribution,

— Credit Control, and,

— Statistics and Reporting.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £600,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

2 x 12 months optional extension available

### **II.2.10) Information about variants**

Variants will be accepted: Yes

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Originally published as:

Date

14 November 2022

Local time

12:00pm

Changed to:

Date

16 November 2022

Local time

5:00pm

See the [change notice](#).

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 3 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

14 November 2022

Local time

12:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic invoicing will be accepted

Electronic payment will be used



## **VI.3) Additional information**

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Storage-and-warehousing-services./X4RH57DVBD>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/X4RH57DVBD>

GO Reference: GO-20221014-PRO-21154791

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

British Library

96 Euston Road

London

NW1 2DB

Email

[andy.kemp@bl.uk](mailto:andy.kemp@bl.uk)

Country

United Kingdom

Internet address

[www.bl.uk](http://www.bl.uk)