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Contract

ID 4634554 - DfE - Advertising and Related Services

Department for the Economy NI

F03: Contract award notice

Notice identifier: 2023/S 000-028981

Procurement identifier (OCID): ocds-h6vhtk-03dcb7

Published 2 October 2023, 2:11pm

Section I: Contracting authority

I.1) Name and addresses

Department for the Economy NI

39-49 Adelaide Street

BELFAST

BT2 8FD

Email

ssdadmin.cpd@finance-ni.gov.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://www.economy-ni.gov.uk/>

Buyer's address

<https://www.finance-ni.gov.uk/topics/procurement>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

ID 4634554 - DfE - Advertising and Related Services

Reference number

ID 4634554

II.1.2) Main CPV code

- 79341000 - Advertising services

II.1.3) Type of contract

Services

II.1.4) Short description

The Department for the Economy (DfE) wishes to appoint a Contractor to provide advertising and related services to deliver a range of advertising campaigns. The requirement consists of a series of campaigns all running to promote a number of the Department's programmes and initiatives. No guarantee can be given as to the level and value of work to be placed throughout the lifetime of this contract. Full details of requirements are set out in the Specification document (ID 4634554 – Specification).

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £4,000,000

II.2) Description

II.2.2) Additional CPV code(s)

- 79340000 - Advertising and marketing services
- 79341400 - Advertising campaign services
- 79341200 - Advertising management services

II.2.3) Place of performance

NUTS codes

- UKN - Northern Ireland

II.2.4) Description of the procurement

The Department for the Economy (DfE) wishes to appoint a Contractor to provide advertising and related services to deliver a range of advertising campaigns. The requirement consists of a series of campaigns all running to promote a number of the Department's programmes and initiatives. No guarantee can be given as to the level and value of work to be placed throughout the lifetime of this contract. Full details of requirements are set out in the Specification document (ID 4634554 – Specification).

II.2.5) Award criteria

Quality criterion - Name: AC1 - Strategic Solution / Weighting: 17.5

Quality criterion - Name: AC2 - Media Strategy, Rationale and Media Plan / Weighting: 14

Quality criterion - Name: AC3 - Proposals for Research and Evaluation / Weighting: 3.5

Quality criterion - Name: AC4 - Creative Proposal / Weighting: 21

Quality criterion - Name: AC5 - Key Personnel Experience / Weighting: 3.5

Quality criterion - Name: AC6 - Social Value / Weighting: 10.5

Cost criterion - Name: AC7 - Total Campaign Delivery Cost / Weighting: 20

Cost criterion - Name: AC8 - Average Hourly Rate / Weighting: 10

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

The estimated total contract value in II.1.7 is a maximum estimated figure for the entire period of the contract. There is no guarantee of work or spend given.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-018202](#)

Section V. Award of contract

Contract No

1

Title

Contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

18 September 2023

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

NAVIGATOR BLUE LTD

The Baths

BELFAST

BT2 8HS

Email

b.scott@navigatorblue.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £4,000,000

Total value of the contract/lot: £4,000,000

V.2.5) Information about subcontracting

The contract is likely to be subcontracted

Short description of the part of the contract to be subcontracted

In delivering this contract, the Contractor will subcontract the following services (if required): • Research • Print Production • Website development • Creative and Content Production Services.

Section VI. Complementary information

VI.3) Additional information

DfE does not guarantee any level of business under this contract. . The successful Contractor's performance on this Contract will be managed as per the specification and regularly monitored. Contractors not delivering on contract requirements is a serious matter. It means the public purse is not getting what it is paying for. If a contractor fails to reach satisfactory levels of contract performance they will be given a specified time to

improve. If, after the specified time, they still fail to reach satisfactory levels of contract performance, the matter will be escalated to senior management in Construction and Procurement Delivery (CPD) for further action. If this occurs and their performance still does not improve to satisfactory levels within the specified period, this may be considered grounds for termination of the contract at your expense as provided for in the Conditions of Contract. In lieu of termination, CPD may issue a Notice of Written Warning or a Notice of Unsatisfactory Performance. A supplier in receipt of multiple Notices of Written Warning or a Notice of Unsatisfactory Performance may, in accordance with The Public Contracts Regulations 2015 (as amended), be excluded from future public procurement competitions for a period of up to three years..

VI.4) Procedures for review

VI.4.1) Review body

The UK does not have any such bodies with responsibility for appeal/mediation procedures. Instead; any challenges are dealt with by the High Court, Commercial Division, to which proceedings may be issued regarding alleged breaches of the PCR 2015 as amended.

Belfast

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

CPD complied with the Public Contracts Regulations 2015 (as amended) and incorporated a standstill period (i.e. a minimum of 10 calendar days) at the point information on the award of contract was communicated to tenderers. That notification provided full information on the award decision. This provided time for the unsuccessful tenderers to challenge the award decision before the contract was entered into.