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Contract

Private Wire Solar Power Purchase Agreement (PPA Framework)

Southern Water Services Ltd.

F06: Contract award notice – utilities

Notice identifier: 2022/S 000-028938

Procurement identifier (OCID): ocds-h6vhtk-0375a9

Published 14 October 2022, 9:55am

Section I: Contracting entity

I.1) Name and addresses

Southern Water Services Ltd.

Southern House

Worthing

BN13 3NX

Contact

Tommy Tsang

Email

Tommy.Tsang@southernwater.co.uk

Telephone

+44 1903272597

Country

United Kingdom

Region code

UKJ - South East (England)

National registration number

2366670

Internet address(es)

Main address

<https://www.southernwater.co.uk/>

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Private Wire Solar Power Purchase Agreement (PPA Framework)

Reference number

prj_1696

II.1.2) Main CPV code

- 09332000 - Solar installation

II.1.3) Type of contract

Supplies

II.1.4) Short description

Following a RFI and subsequent competitive process and tender award, Southern Water Services Ltd (SWS) established a Framework panel of Private Wire Solar Power Purchase Agreement (PPA) providers to work in partnership with SWS, to explore and develop onsite and offsite third party funded solar renewable projects.

Southern Water is committed to reducing our energy costs, whilst increasing the amount of renewable generation on sites. This aligns with Southern Water's environmental commitments and the English Water Sectors strategy to become Net Carbon Zero by 2030.

In scope of this contract are:

- feasibility studies and development,
- funding, building and maintenance of private wire solar power purchase agreements
- battery storage opportunities related to the installed solar arrays
- community energy support services linked to the installed solar arrays
- trading platforms and technology e.g. optimisation platform and / or software packages (e.g. Virtual Power Plant)

- commercial opportunities and developments in operating models e.g. flexibility services and opportunities with the Customer's DNO

- other associated solar products and services

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £100,000,000

II.2) Description

II.2.2) Additional CPV code(s)

- 09300000 - Electricity, heating, solar and nuclear energy
- 09310000 - Electricity
- 09330000 - Solar energy
- 09331000 - Solar panels
- 09331200 - Solar photovoltaic modules
- 31158100 - Battery chargers
- 31200000 - Electricity distribution and control apparatus
- 31422000 - Battery packs
- 31712331 - Photovoltaic cells
- 45261215 - Solar panel roof-covering work
- 45315300 - Electricity supply installations
- 51112000 - Installation services of electricity distribution and control equipment
- 65300000 - Electricity distribution and related services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

Following a RFI and subsequent tender, SWS established a Framework panel of Private Wire Solar Power Purchase Agreement (PPA) providers to work in partnership with SWS, to explore and develop onsite and offsite third party funded solar renewables.

The awarded companies will engage constructively with other SWS partners to yield the commercial optimal outcome for SWS.

Southern Water is committed to reducing our energy costs, whilst increasing the amount of renewable generation on our sites. This aligns with Southern Waters environmental commitments and the English Water Sectors strategy to become Net Carbon Zero by 2030.

Energy costs are one of SWS largest Opex costs, and the business is believed to have more than 6000 acres of land which SWS would like to utilise in order to reduce Opex costs and meet carbon and renewable targets.

The scope includes:

- Partnering SWS to undertake desktop assessments of private wire solar PPA opportunities to supply SWS sites and optimise the commercial returns for SWS (including SWS renewable targets).
- Conducting all feasibility work in order to progress solar opportunities and securing 3rd party funding.
- Ground Mount, Roof Mount and Floating solar arrays are all in scope.
- Exploring opportunities to utilise 3rd party land near SWS sites for private wire solar PPA, where SWS land is not appropriate, is within the scope of this tender.
- Conducting feasibility work regarding utilising battery storage and other associated services to complement the solar array.
- Securing funding for any battery developments and other associated services.
- Building the solar arrays & associated services

- Maintaining the solar arrays and associated services for the lifetime of the developments
- Asset end of life clean-up work.

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Three successful bidders make up the panel of Framework Providers. These providers will participate on opportunities to enter into PPAs with SWS via mini-competition tenders during the term of the Framework.

These mini-competitions will be in the form of lots of SWS sites and potential 3rd Party Land where applicable.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2020/S 154-378282](#)

IV.2.9) Information about termination of call for competition in the form of a periodic indicative notice

The contracting entity will not award any further contracts based on the above periodic indicative notice

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 October 2022

V.2.2) Information about tenders

Number of tenders received: 8

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

FES SERVICES LIMITED

Stirling

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 October 2022

V.2.2) Information about tenders

Number of tenders received: 8

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Eden Sustainable Limited

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Centrus Financial Advisors Limited

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

Section V. Award of contract

A contract/lot is awarded: Yes

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V.2.1) Date of conclusion of the contract

5 October 2022

V.2.2) Information about tenders

Number of tenders received: 8

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

DOWNING ENERGY DEVELOPMENT COMPANY LIMITED

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Southern Water Services Limited

Worthing

Country

United Kingdom