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Tender

## Roofing Systems

LHC Procurement Group for the Scottish Procurement Alliance (SPA)

F02: Contract notice

Notice identifier: 2024/S 000-028878

Procurement identifier (OCID): ocids-h6vhtk-0451db

Published 10 September 2024, 9:11am

## Section I: Contracting authority

### I.1) Name and addresses

LHC Procurement Group for the Scottish Procurement Alliance (SPA)

6 Deer Park Avenue

Livingston

EH54 8AF

#### Email

[procurement@lhcprocure.org.uk](mailto:procurement@lhcprocure.org.uk)

#### Telephone

+44 1506894395

#### Country

United Kingdom

## **NUTS code**

UKM - Scotland

## **Internet address(es)**

Main address

<http://www.scottishprocurement.scot>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA16123](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA16123)

## **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://in-tendhost.co.uk/lhc.aspx/ProjectManage/35>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://in-tendhost.co.uk/lhc.aspx/ProjectManage/35>

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Other activity

Public Sector Framework Provider

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Roofing Systems

Reference number

RS5M

#### **II.1.2) Main CPV code**

- 44112500 - Roofing materials

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

THE RS5M FRAMEWORK IS ADVERTISED FOR ROOFING MANUFACTURERS.

This opportunity has been listed on behalf of LHC Procurement Group and our regional businesses:

Scottish Procurement Alliance (SPA)

The new Roofing Systems Framework (RS5M) will be the successor to LHC's current and successful roofing agreement (RS4) which is due to expire in May 2025.

This framework will be utilised to provide an efficient, value for money procurement route for local authorities, social landlords and other public sector bodies for the supply and delivery of roofing systems and associated products in all types of public sector refurbishment and new build projects; including:

- Multi occupancy residential buildings (low/medium/high rise)
- Schools
- Colleges

- Universities
- Public offices
- NHS buildings
- Blue Light buildings
- Other public buildings

### **II.1.5) Estimated total value**

Value excluding VAT: £5,000,000

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Traditional Flat Roofing

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 44112500 - Roofing materials

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

Workstream 1 focuses on traditional flat roofing manufacturers. It involves conducting a full

condition survey for waterproofing, condensation, structural integrity, and drainage. A detailed design is to be carried out through a thorough inspection, which considers all necessary thermal, condensation, and wind uplift calculations. The process includes providing a specification of works prepared by a manufacturer. Technical support and advice services are offered to clients both before and after the works, including Planned Preventative Maintenance (PPM). Post-works inspections are included as needed to ensure compliance and to issue material warranties.

The roofing products available include bituminous built-up roofing systems (both torch-free and torch-on), single-ply systems (mechanical and adhered), and extensive and intensive green roof systems. Additionally, associated roofing products such as rooflights, insulation, bonding spray, and cover strips are included.

### **II.2.5) Award criteria**

Quality criterion - Name: General Technical Question / Weighting: 40%

Quality criterion - Name: Lot Specific Technical Questions / Weighting: 30%

Price - Weighting: 30%

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

2 December 2024

End date

2 June 2029

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

LHC intend to appoint up to six (6) bidders per regional area to ensure Clients have adequate service coverage within each region. LHC reserve the right to appoint additional bidders where LHC deems it appropriate to support client needs and local / regional representation of appointees to the Framework.

## **II.2) Description**

### **II.2.1) Title**

Liquid Flat Roofing

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 44112500 - Roofing materials

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

Workstream 2 involves conducting a full condition survey for waterproofing, condensation, structural integrity, and drainage. A detailed design is carried out through a thorough inspection, which considers all necessary thermal, condensation, and wind uplift calculations. The process includes providing a specification of works prepared by a manufacturer. Technical support and advice services are offered to clients both before and after the works, including Planned Preventative Maintenance (PPM). Post-works inspections are included as needed to ensure compliance and to issue material warranties.

The roofing products involved include cold-applied liquid waterproofing membranes, Glass

Reinforced Plastic (GRP) systems, green roof systems (both extensive and intensive), and liquid-applied membranes. Additionally, associated roofing products such as rooflights, insulation, and adhesives are included.

### **II.2.5) Award criteria**

Quality criterion - Name: General Technical Question / Weighting: 40%

Quality criterion - Name: Lot Specific Technical Questions / Weighting: 30%

Price - Weighting: 30%

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

2 December 2024

End date

2 June 2029

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

LHC intend to appoint up to six (6) bidders per regional area to ensure Clients have adequate

service coverage within each region. LHC reserve the right to appoint additional bidders where LHC deems it appropriate to support client needs and local / regional representation of appointees to the Framework.

## **II.2) Description**

### **II.2.1) Title**

Profiled Metal Roofing

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 44112500 - Roofing materials

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

Workstream 3 includes the design and supply of metallic-based roofing systems, such as tile or sheet-type profiled systems. Additionally, it encompasses associated products, including flashings, fascia, soffit, weathering, and rainwater items. If the client requires, a flat roofing maintenance schedule can be provided.

### **II.2.5) Award criteria**

Quality criterion - Name: General Technical Question / Weighting: 40%

Quality criterion - Name: Lot Specific Technical Questions / Weighting: 30%

Price - Weighting: 30%

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date



2 December 2024

End date

2 June 2029

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

LHC intend to appoint up to six (6) bidders per regional area to ensure Clients have adequate service coverage within each region. LHC reserve the right to appoint additional bidders where LHC deems it appropriate to support client needs and local / regional representation of appointees to the Framework.

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Bidders will be required to demonstrate they have the appropriate competencies and hold specific qualifications and/or accreditations as appropriate for the scope of services expected to be delivered through each workstream.

Please refer to the RS5M ITT for further information regarding associated requirements.

#### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

For the financial stability assessment, LHCs' financial team will undertake the following process to carry out a robust assessment of a Bidders' financial standing:

1) Credit score – LHC use Creditsafe to carry out initial checking of a Bidders' financial status and help inform the subsequent assessments carried out by LHC. Should any financial risk or low score be flagged within the Creditsafe information, LHC may also review independent reports from other credit referencing agencies such as Equifax, Dunn & Bradstreet and Baker Tilly to help inform our assessment.

2) Annual Turnover - Bidders will be assessed based on their average annual turnover for the past 3 years by comparison to the minimum turnover requirements set out in the contract notice and/or tender document documents for the lot/s they have applied for.

3) Profitability, Stability and Liquidity Assessment – Bidders will be assessed on their financial stability based on a range of financial information obtained from the Bidders annual accounts.

Minimum level(s) of standards possibly required

The minimum turnover for all workstreams is set 1,000,000GBP per annum

#### **III.1.3) Technical and professional ability**

## List and brief description of selection criteria

**General Technical Questions** – These are general quality questions that LHCPG consider to be equally applicable to all workstreams. Irrespective of the number of lots the Bidder is applying for they will only need to complete this once, and the scores provided by LHC following our assessment will be applied consistently for all lots the Bidder applies for. A Bidder response template for these questions is provided.

**Workstream Specific Technical Questions** - The template/s required to be completed are dependent on the lots the bidder is applying for. A Bidder response template for these questions is provided.

## Minimum level(s) of standards possibly required

There will be a total of four general questions and three technical specific workstream questions. Each question will be scored from 0 - 5, with the scoring matrix available in the published ITT.

LHC reserves the right to reject submissions that do not achieve at least 50% of the maximum possible weighted score for the technical questions.

If the bidder should score a 0 (zero) on any of the scored elements of the quality criteria, they shall be deemed not to have achieved a minimum acceptable quality standard.

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Open procedure

#### IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 6

In the case of framework agreements, provide justification for any duration exceeding 4 years:

4 years 6 months. Phase 1 – Manufacturer Framework RS5M (This contract Notice) Phase 2 – Contractor Framework RS5C Based on the proposed method of procurement, a 4-year manufacturer framework would expire before the contractor framework, which would hinder the ability to call off from RS5 between December 2028 and June 2029. It is proposed to add 6 months to the length of this framework.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-011991](#)

#### IV.2.2) Time limit for receipt of tenders or requests to participate

Date

25 October 2024

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 9 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

25 October 2024

Local time

12:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: June 2029

### **VI.3) Additional information**

LHC Procurement Group Limited is a not for profit central purchasing body acting on behalf of contracting authorities throughout England, Wales and Scotland (including partners of the Scottish Procurement Alliance, Welsh Procurement Alliance, and South West Procurement Alliance) for whom we continue to monitor up to 500 live projects at any one time. Thanks to their ongoing and collective feedback and input into the development of this framework and given the reach and scale of their collective portfolios, the framework is both designed and anticipated to support the vast majority of requirements. Consequently, other contracting authorities that were not specifically consulted in the development of this framework may nevertheless also deem the framework to offer a value for money procurement solution for their own requirements and may also use the framework. As of the

date of publication of this notice our frameworks may be used by all contracting authorities in England, Wales and Scotland as defined by the Public Contracts Regulations 2015 as listed on:

<https://www.cpconstruction.org.uk/who-we-work-with/>

<https://lse.lhcprocure.org.uk/who-we-work-with/>

<https://www.scottishprocurement.scot/who-we-work-with/>

<https://www.swpa.org.uk/who-we-work-with/>

<https://www.welshprocurement.cymru/who-we-work-with/>

including, but not limited to Registered social landlords (RSL's), tenant management organisations (TMOs) and arm's length management organisations (ALMOs), local authorities and any subsidiaries and joint-venture vehicles of those local authorities, health authorities, councils, boards and trusts, publicly funded schools, universities and further education establishments, colleges, police forces, fire and rescue services or registered charities.

LHC clients may add community benefit requirements in their call-off contracts from this Framework including but not limited to:

- to generate employment and training opportunities for priority groups;
- vocational training;
- to up-skill the existing workforce;
- equality and diversity initiatives;
- to make sub-contracting opportunities available to SMEs, the third sector and supported businesses;
- supply-chain development activity;
- to build capacity in community organisations;
- educational support initiatives.

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

[https://www.publiccontractsscotland.gov.uk/Search/Search\\_Switch.aspx?ID=765097](https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=765097).

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

[https://www.publiccontractsscotland.gov.uk/Search/Search\\_Switch.aspx?ID=775995](https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=775995).

A sub-contract clause has been included in this contract. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363>

The Contracting Authority does not intend to include any community benefit requirements in this contract for the following reason:

This framework is designed to focus on the supply of roofing materials from national companies, with little impact on regional community benefit.

(SC Ref:775995)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom