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Opportunity

## **Provision of Tech Scalars**

Scottish Government

F02: Contract notice

Notice reference: 2021/S 000-028807

Published: 18 November 2021, 12:44pm

The closing date and time has been changed to:

**24 January 2022, 12:00pm**

See the [change notice](#).

## **Section I: Contracting authority**

### **I.1) Name and addresses**

Scottish Government

4 Atlantic Quay, 70 York St

Glasgow

G2 8EA

### **Contact**

Jenny Lochhead

### **Email**

[jenny.lochhead@gov.scot](mailto:jenny.lochhead@gov.scot)

**Telephone**

+44 131247556

**Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.scotland.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10482](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10482)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/>

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/>

#### **I.4) Type of the contracting authority**

Ministry or any other national or federal authority

#### **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Provision of Tech Scalars

Reference number

CASE/534846

#### **II.1.2) Main CPV code**

- 80510000 - Specialist training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Scottish Government is seeking a suitably qualified and experienced supplier (thereinafter the Service Provider) with a proven track record in helping technology start-ups and scale-ups to learn, grow and achieve their ambitions. The Service Provider will undertake the administration and management of a national network of tech-scalars – new economic infrastructure to provide technology start-ups and scale-ups with the community environment, networks, support and education they need to grow.

#### **II.1.5) Estimated total value**

Value excluding VAT: £42,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 80520000 - Training facilities

- 72222300 - Information technology services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland

### **II.2.4) Description of the procurement**

The objectives of this contract are to:

- Contribute, over time, to a sustained increase in the rate of profitable, scaled technology businesses generated by the Scottish tech ecosystem.
- Create, for the first time, a truly world-class national infrastructure to co-locate, educate and scale technology companies.
- Provide technology companies with free access to first-rate commercial education in internet economy growth techniques and related disciplines.
- Provide technology companies with access to high-quality, long-term, flexible and affordable incubation space.
- Support the creation of a world class community and market square environment; facilitating collaboration, networking and the exchange of ideas.
- Provide full virtual access to commercial education and community events for technology companies unable to physically co-locate.
- Provide a clear focal point for the Scottish tech ecosystem and to create a scaled, expert partner to collaborate with the broader STER programme to establish Scotland as a first rate European tech hub.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 80%

Quality criterion - Name: Commercial / Weighting: 20%

Price - Weighting: 20%

### **II.2.6) Estimated value**

Value excluding VAT: £42,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

2 optional extensions of 12 months each

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

List and brief description of selection criteria:

Statement for 4B.4

Bidders must demonstrate a Current Ratio of no less than 0.8

Current Ratio will be calculated as follows:

net current assets divided by net current liabilities.

There must be no qualification or contra-indication from any evidence provided in support of the bidders economic and financial standing.

Bidders must have in place the following minimum insurance levels:

public liability insurance in the sum of not less than five million pounds (5,000,000GBP).

professional indemnity insurance in the sum of not less than two million pounds (2,000,000GBP); and

employer's liability insurance in the sum of not less than five million pounds (5,000,000GBP) force.

Such insurances must be maintained for the duration of the Contract and for a minimum of 5 years following the expiry or termination of the Contract as appropriate.

Minimum level(s) of standards possibly required

Selection criteria as stated in the procurement documents

### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

## **III.2) Conditions related to the contract**

### **III.2.3) Information about staff responsible for the performance of the contract**

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Originally published as:

Date

17 January 2022

Local time

12:00pm

Changed to:

Date

24 January 2022

Local time

12:00pm

See the [change notice](#).

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the**



## **tender**

Duration in months: 6 (from the date stated for receipt of tender)

### **IV.2.7) Conditions for opening of tenders**

Date

17 January 2022

Local time

12:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

Question Scoring Methodology for Award Criteria outlined in invitation to tender:

0 — Unacceptable. Nil or inadequate response. Fails to demonstrate an ability to meet the requirement.

1 — Poor. Response is partially relevant but generally poor. The response addresses some elements of the

requirement but contains insufficient/limited detail or explanation to demonstrate how the requirement will be

fulfilled.

2 — Acceptable. Response is relevant and acceptable. The response addresses a broad understanding of the

requirement but may lack details on how the requirement will be fulfilled in certain areas.

3 — Good. Response is relevant and good. The response is sufficiently detailed to demonstrate a good

understanding and provides details on how the requirements will be fulfilled.

4 — Excellent. Response is completely relevant and excellent overall.

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 20042. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

A sub-contract clause has been included in this contract. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363>

Community benefits are included in this requirement. For more information see:

<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

The following community benefit objectives will be evaluated as part of the tender process, the successful service provider will be expected to present a community benefit proposal with their tender detailing how, in the event that they should be successful in winning the contract, they will address Community Benefits.

The tenderer must provide a Community Benefits proposal that is relevant to the subject matter of this contract and supports the Scottish Ministers' commitment to contributing to the social, economic & environmental well-being of the people of Scotland, as described in the specification.

Tenderers should not provide details of any existing initiatives they already undertake as part of their day-to-day business and the community benefits proposed must be generated specifically for and as a result of this contract, detailing how you will address the following Community Benefit themes:

- Encouraging participating companies to support local school Computing Science departments and extra-curricular coding clubs;

- Facilitating the creation of effective industry partnerships with schools to give computing science pupils, undergraduates and recent graduates access to work experience and/or internships;
- Supporting the work of the Scottish Government and its agencies to improve the participation of women in the study of computing science;
- Supporting and/or leading work to increase the number of companies founded by people with protected characteristics;
- Contributing to the work of the university and college sectors to develop a higher rate of successful technology businesses led by staff and students; and
- Encouraging participating companies to engage with the development of relevant apprenticeship frameworks.

(SC Ref:673104)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Edinburgh Sheriff Court and Justice of the Peace Court

27 Chambers Street

Edinburgh

EH1 1LB

Telephone

+44 1312252525

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/edinburgh-sheriff-court-and-justice-of-the-peace-court>

