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#### **Planning**

# **CRM & Billing System**

Portsmouth Water

F04: Periodic indicative notice – utilities

Periodic indicative notice only

Notice identifier: 2022/S 000-028757

Procurement identifier (OCID): ocds-h6vhtk-037537

Published 12 October 2022, 7:05pm

## **Section I: Contracting entity**

### I.1) Name and addresses

Portsmouth Water

PO Box 8, West Street

Havant

**PO9 1LG** 

#### **Contact**

Paul Swaine

#### **Email**

paul.swaine@portsmouthwater.co.uk

#### **Telephone**

+44 7918317436

#### Country

**United Kingdom** 

#### Region code

UKJ - South East (England)

#### Internet address(es)

Main address

https://www.portsmouthwater.co.uk/

Buyer's address

https://portsmouthwater.delta-esourcing.com/

### I.3) Communication

Additional information can be obtained from the above-mentioned address

### I.6) Main activity

Water

## **Section II: Object**

### II.1) Scope of the procurement

II.1.1) Title

**CRM & Billing System** 

#### II.1.2) Main CPV code

• 72212445 - Customer Relation Management software development services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

Portsmouth Water is seeking to undertake the implementation of a hosted replacement Customer Relationship Management (CRM) and billing system. This will revolutionise our

relationship with our customers, providing the capability to present insightful data to customers and deliver superior service levels.

Most importantly, the delivery of the new CRM system capable of leveraging smart metering capabilities, is a critical enabler for realising the benefits of rolling out smart metering in Portsmouth Water's supply area to meet our water resources challenges.

### II.1.5) Estimated total value

Value excluding VAT: £10,000,000

#### II.1.6) Information about lots

This contract is divided into lots: No

### II.2) Description

#### II.2.2) Additional CPV code(s)

- 48445000 Customer Relation Management software package
- 48444100 Billing system
- 72212445 Customer Relation Management software development services
- 64210000 Telephone and data transmission services
- 72415000 World wide web (www) site operation host services
- 48100000 Industry specific software package
- 48333000 Contact management software package
- 48480000 Sales, marketing and business intelligence software package
- 48500000 Communication and multimedia software package
- 48510000 Communication software package
- 51000000 Installation services (except software)
- 72200000 Software programming and consultancy services
- 72227000 Software integration consultancy services
- 72263000 Software implementation services
- 72265000 Software configuration services

- 72267000 Software maintenance and repair services
- 64216110 Electronic data exchange services
- 72300000 Data services

#### II.2.3) Place of performance

**NUTS** codes

• UKJ - South East (England)

Main site or place of performance

SOUTH EAST (ENGLAND)

#### II.2.4) Description of the procurement

Portsmouth Water is seeking to undertake the implementation and hosting of a replacement CRM and billing system. This will revolutionise our relationship with our customers, providing the capability to present insightful data to customers and deliver superior service levels. Most importantly, the delivery of the new CRM system capable of leveraging smart metering capabilities, is a critical enabler for realising the benefits of rolling out smart metering in Portsmouth Water's supply area. The increased data and analytics that the smart programme will deliver, including granular customer usage insight, is a crucial component in engaging our customer base to reduce demand and achieve our water savings.

## II.3) Estimated date of publication of contract notice

11 November 2022

### Section IV. Procedure

## **IV.1) Description**

### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

## **Section VI. Complementary information**

### VI.3) Additional information

This is not a call for competition and no expressions of interest are required at this time. This notice forms part of Portsmouth Water's pre-market engagement and solely to give advance notice of our intent to issue a further Contract Notice when full details will be made available.

Please note the estimated value includes all possible extensions and options for the duration of the the proposed scope (including hosting and future licensing) with potential to cover at least two Asset Management Plan (AMP) periods (up to 2035) and is not an annual value.

To view this notice, please click here:

https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=727813002

GO Reference: GO-20221012-PRO-21129588