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Contract

GMCA1409 - Working Well: Individual Placement & Support in Primary Care (IPSPC)

Greater Manchester Combined Authority

F03: Contract award notice

Notice identifier: 2025/S 000-028722

Procurement identifier (OCID): ocids-h6vhtk-052986

Published 30 May 2025, 11:30am

Section I: Contracting authority

I.1) Name and addresses

Greater Manchester Combined Authority

GMCA Offices, 1st Floor, Churchgate House, 56 Oxford Street

Manchester

M1 6EU

Contact

Ms Emily Taylor

Email

ewsframework@greatermanchester-ca.gov.uk

Country

United Kingdom

Region code

UKD3 - Greater Manchester

Internet address(es)

Main address

<https://www.greatermanchester-ca.gov.uk/>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

GMCA1409 - Working Well: Individual Placement & Support in Primary Care (IPSPC)

Reference number

DN765688

II.1.2) Main CPV code

- 80000000 - Education and training services

II.1.3) Type of contract

Services

II.1.4) Short description

Greater Manchester Combined Authority (GMCA) looked to procure a lead provider to deliver the Working Well: Individual Placement and Support in Primary Care (WW: IPSPC) service for Greater Manchester (GM) residents. Funded via GMCA's Integrated Settlement allocation for employment support, the service will provide support for 2,000 GM residents between May 2025 and 31st March 2027. Referrals to WW: IPSPC for both out-of-work and in-work participants can be accepted up to the end of March 2026.

The budget for the initial period of the contract (end-May 2025 to 31st March 2027) is a maximum of £5,000,000. The contract also includes provision for a 12-month extension up to 31st March 2028 with an additional maximum value of £2,400,000. This would bring the potential total lifetime value of the contract to a maximum of £7,400,000.

The WW: IPSPC service will sit within the Working Well suite of programmes and delivery is expected to take place in co-locations within a range of primary and community NHS health services. Participants will come from two distinct cohorts:

- 1) Out-of-work participants with a health condition, disability, or who are experiencing disadvantage and require assistance and support to move into competitive employment.
- 2) In-work participants who are off sick or struggling in the workplace due to their disability, health condition, or disadvantage and require assistance and support to return to or retain employment.

WW: IPSPC builds on the successful Individual Placement and Support (IPS) model, derived from Supported Employment. The service will support individuals with a physical or mental health disability, or those in a specified disadvantaged group.

The model moves away from a 'train and place' model that focuses on job readiness, to a 'place, train, maintain' model focused on engagement with employers to make jobs possible - that is real jobs with real pay. Evidence shows consistently that this approach, with its focus on rapid job search, is more effective than a step-by-step pathway to employment for certain cohorts of people.

This opportunity was commissioned as a further competition/call off from the GMCA Education, Work and Skills Flexible Procurement System.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £7,400,000

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKD3 - Greater Manchester

II.2.4) Description of the procurement

Greater Manchester Combined Authority (GMCA) looked to procure a lead provider to deliver the Working Well: Individual Placement and Support in Primary Care (WW: IPSPC) service for Greater Manchester (GM) residents. Funded via GMCA's Integrated Settlement allocation for employment support, the service will provide support for 2,000 GM residents between May 2025 and 31st March 2027. Referrals to WW: IPSPC for both out-of-work and in-work participants can be accepted up to the end of March 2026.

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II.2.5) Award criteria

Quality criterion - Name: Delivery Model / Weighting: 25

Quality criterion - Name: Engagement and Stakeholder Management / Weighting: 15

Quality criterion - Name: Mobilisation and Implementation / Weighting: 10

Quality criterion - Name: Performance and Contract Management / Weighting: 15

Quality criterion - Name: IPS Grow / Fidelity Reviews / Weighting: 5

Quality criterion - Name: Social Value / Weighting: 20

Cost criterion - Name: Value for Money / Weighting: 10

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2020/S 175-423970](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

14 May 2025

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

THE GROWTH COMPANY LIMITED

Lee House, 90,Great Bridgewater Street,

Manchester

M1 5JQ

Country

United Kingdom

NUTS code

- UKD3 - Greater Manchester

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £7,400,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

London

Country

United Kingdom