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Planning

Estate Agents for sales and lettings of commercial properties

Borough Council of King's Lynn and West Norfolk

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-028664

Procurement identifier (OCID): ocds-h6vhtk-05295c

Published 30 May 2025, 10:05am

Scope

Description

The council has a number of current and future properties that need to be sold or let to tenants. We will regularly need to instruct professional outside agency assistance to ensure a fast, efficient and cost-effective way of achieving a best value sale or letting.

The Council is planning to procure a single commercial estate agent on a call off contract. Instructions will be on an ad hoc basis initially over a period of two years. There will be an option, at the Council's sole discretion, to extend for a further two years.

The initial list of properties to be sold totals an estimated value of £3.4m, and initial lettings have an annual rental value of £300,000.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-King%27s-Lynn:-Real-estate-services./8B232U69W8>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/8B232U69W8>

Total value (estimated)

- £0 excluding VAT
- £0 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 August 2025 to 2 August 2027
- Possible extension to 2 August 2029
- 4 years, 2 days

Main procurement category

Services

CPV classifications

- 70000000 - Real estate services
 - 70120000 - Buying and selling of real estate
 - 70300000 - Real estate agency services on a fee or contract basis
 - 70310000 - Building rental or sale services
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Engagement

Engagement deadline

21 June 2025

Engagement process description

The exercise will consist of written responses to the areas of this document identified as requiring response.

The Council reserves the right to hold subsequent meetings with those that have responded to the written questions (Participants). Any such meetings would be to discuss the responses to the questions in further detail, and would be held via MS TEAMS.

Deadline for clarification questions is 13th June 2025, and deadline for responses to be submitted is 12 noon, 18th June 2025

Contracting authority

Borough Council of King's Lynn and West Norfolk

- Public Procurement Organisation Number: PZQQ-4816-TPLW

King's Court, Chapel Street

King's Lynn

PE30 1EX

United Kingdom

Contact name: Jane Mitchell

Telephone: 01553 616200

Email: procurementtenders@west-norfolk.gov.uk

Region: UKH16 - North and West Norfolk

Organisation type: Public authority - sub-central government